

# EXHIBIT

## A



**Tre Hargett**  
Secretary of State

**Division of Business Services**  
**Department of State**

State of Tennessee  
312 Rosa L. Parks AVE, 6th FL  
Nashville, TN 37243-1102

PENN JERSEY PAPER COMPANY, LLC  
9355 BLUE GRSS ROAD  
PHILADELPHIA, PA 19114

11/23/2022

RE: MONACO INDUSTRIES, LLC

VS: FOMENTO ECONOMICO MEXICANO S.A.B. DE C.V. D/B/A FEMSA, ENVOY SOLUTIONS, LLC,  
SOUTHEASTERN PAPER, LLC AND PENN JERSEY PAPER COMPANY, LLC

**Notice of Service**

The enclosed process, notice or demand is hereby officially served upon you by the Tennessee Secretary of State pursuant to Tennessee law. Please refer to the process, notice or demand for details concerning the legal matter. If you have any questions, please contact the clerk of the court that issued the process, notice or demand.

The process, notice or demand may have a court date and time that you must appear to defend yourself or the number of days from the date of service by which you are required to file an answer. Failure to appear in court at the time specified or failure to file an answer in the given time could result in a default judgement being rendered against you for relief sought in the lawsuit.

The Secretary of State's office cannot give you legal advice. If you need legal advice, please consult a private attorney.

Tre Hargett  
Secretary of State

Enclosures: Original Documents

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**DOCUMENT INFORMATION**

SOS Summons # : 13132287

Case #: 205813-3

Certified #: 9489009000276431570668

FILED

IN THE CHANCERY COURT FOR KNOX COUNTY, TENNESSEE

2022 NOV 14 PM 3:34

MONACO INDUSTRIES, LLC,

Plaintiff,

v.

FOMENTO ECONÓMICO  
MEXICANO S.A.B. DE C.V.  
d/b/a  
FEMSA,

and

ENVOY SOLUTIONS, LLC,

and

SOUTHEASTERN  
PAPER GROUP, LLC,

and

PENN JERSEY  
PAPER COMPANY, LLC,

Defendants.

J. SCOTT GRISWOLD

Docket No: 205813-3

ADA  
FOR ASSISTANCE CALL  
865-215-3641  
Elizabeth.Golem@knoxcounty.org

SUMMONS

To the above-named Defendant: Penn Jersey Paper Company, LLC  
9355 Blue Grass Road  
Philadelphia, Pennsylvania 19114

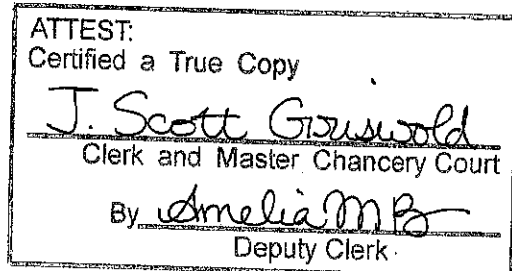
You are hereby summoned and required to serve upon **Jerrold L. Becker**, Plaintiff's attorney, whose address is **Bunstine, Watson & Becker, 800 S. Gay Street, Suite 2001, Knoxville, Tennessee 37929** response to the Complaint herewith served upon you within **30 days** after service of this Summons and Complaint upon you, exclusive of the day of service. If you fail to do so, judgment by default can be taken against you for the relief demanded in the Complaint.

RECEIVED  
STATE OF TENNESSEE  
TRE HARGETT  
SECRETARY OF STATE  
2022 NOV 21 PM 12:09

Issued and tested this 14 day of November, 2022.

J. Scott Gruswold  
Clerk

Amelia M. B.  
Deputy Clerk



**NOTICE**

To the Defendant: Penn Jersey Paper Company, LLC

Tennessee law provides a ten thousand dollar (\$10,000) personal property exemption from execution or seizure to satisfy a judgment. If a judgment should be entered against you in this action and you wish to claim property as exempt with the clerk of the court. The list may be filed at any time and may be changed by you thereafter as necessary; however, unless it is filed before the judgment becomes final, it will not be effective as to any execution or garnishment issued prior to filing of the list. Certain items are automatically exempt by law and do not need to be listed; these include items of necessary wearing apparel for yourself and your family and trunks or other receptacles necessary to contain such apparel, family portraits, the family Bible, and school books. Should any of these items be seized, you would have the right to recover them. If you do not understand your exemption right or how to exercise it, you may wish to seek the counsel of a lawyer.

**SERVICE INFORMATION**

To the process server:

Penn Jersey Paper Company, LLC  
9355 Blue Grass Road  
Philadelphia, Pennsylvania 19114

I received this summons on the \_\_\_\_ day of \_\_\_\_\_, 2022.

I hereby certify and return that on the \_\_\_\_ day of \_\_\_\_\_, 2022.

☐ served this Summons and Complaint upon the Defendant in the following manner:

☐ failed to serve this summons within 90 days after its issuance because:

\_\_\_\_\_  
Process Server



**Tre Hargett**  
Secretary of State

**Division of Business Services**  
**Department of State**  
**State of Tennessee**  
312 Rosa L. Parks AVE, 6th FL  
Nashville, TN 37243-1102

FEMSA  
AKA/POE: C/O CLEARY, GOTTLIEB, STEEN & HAMILTON  
ONE LIBERTY PLAZA  
NEW YORK, NY 10006-1470

11/23/2022

RE: MONACO INDUSTRIES, LLC

VS: FOMENTO ECONOMICO MEXICANO S.A.B. DE C.V. D/B/A FEMSA, ENVOY SOLUTIONS, LLC,  
SOUTHEASTERN PAPER GROUP, LLC AND PENN JERSEY PAPER COMPANY, LLC

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Tre Hargett  
Secretary of State

Enclosures: Original Documents

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#### **DOCUMENT INFORMATION**

SOS Summons #: 13132002  
Case #: 205813-3  
Certified #: 9489009000276431570620

IN THE CHANCERY COURT FOR KNOX COUNTY, TENNESSEE

MONACO INDUSTRIES, LLC,

Plaintiff,

v.

FOMENTO ECONÓMICO  
MEXICANO S.A.B. DE C.V.

d/b/a

FEMSA,

and

ENVOY SOLUTIONS, LLC,

and

SOUTHEASTERN  
PAPER GROUP, LLC,

and

PENN JERSEY  
PAPER COMPANY, LLC,

Defendants.

Docket No: 205813-3

FILED  
RECEIVED  
STATE OF TENNESSEE  
2022 NOV 14 PM 3:50  
CLERK OF THE COURT  
SECRETARY OF STATE

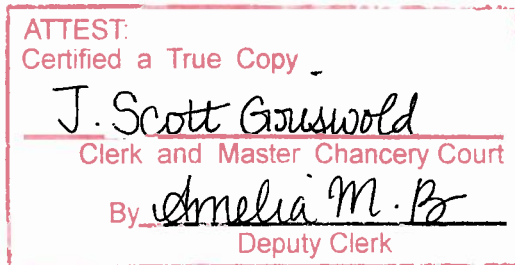
FOR ASSISTANCE  
PLEASE CONTACT  
CLERK OF THE COURT  
SECRETARY OF STATE

SUMMONS

To the above-named Defendant: FEMSA  
c/o Cleary, Gottlieb, Steen & Hamilton  
One Liberty Plaza  
New York, NY 10006-1470

You are hereby summoned and required to serve upon **Jerrold L. Becker**, Plaintiff's attorney, whose address is **Bunstine, Watson & Becker, 800 S. Gay Street, Suite 2001, Knoxville, Tennessee 37929** response to the **Complaint** herewith served upon you within **30 days** after service of this Summons and Complaint upon you, exclusive of the day of service. If you fail to do so, judgment by default can be taken against you for the relief demanded in the Complaint.

Issued and tested this 14 day of November, 2022.



J. Scott Gruswold  
Clerk

Amelia M. Bz  
Deputy Clerk

### NOTICE

To the Defendant: FEMSA

Tennessee law provides a ten thousand dollar (\$10,000) personal property exemption from execution or seizure to satisfy a judgment. If a judgment should be entered against you in this action and you wish to claim property as exempt with the clerk of the court. The list may be filed at any time and may be changed by you thereafter as necessary; however, unless it is filed before the judgment becomes final, it will not be effective as to any execution or garnishment issued prior to filing of the list. Certain items are automatically exempt by law and do not need to be listed; these include items of necessary wearing apparel for yourself and your family and trunks or other receptacles necessary to contain such apparel, family portraits, the family Bible, and school books. Should any of these items be seized, you would have the right to recover them. If you do not understand your exemption right or how to exercise it, you may wish to seek the counsel of a lawyer.



SERVICE INFORMATION

To the process server: FEMSA  
c/o Cleary, Gottlieb, Steen & Hamilton  
One Liberty Plaza  
New York, NY 10006-1470

I received this summons on the \_\_\_\_ day of \_\_\_\_\_, 2022.

I hereby certify and return that on the \_\_\_\_ day of \_\_\_\_\_, 2022.

☐ served this Summons and Complaint upon the Defendant in the following manner:

☐ failed to serve this summons within 90 days after its issuance because:

\_\_\_\_\_  
Process Server

RECEIVED  
DEC 10/21 AM 10:31  
SECRETARY OF STATE

**NATIONAL REGISTERED AGENTS, INC.**  
**SERVICE OF PROCESS SUMMARY TRANSMITTAL FORM**

To: James H Heatherly  
Southeastern Paper Group Inc.  
50 Old Blackstock Rd  
Spartanburg, SC 29301-5571

SOP Transmittal # 542734131

Entity Served: SOUTHEASTERN PAPER GROUP INC (Domestic State: SOUTH CAROLINA)

Enclosed herewith are legal documents received on behalf of the above captioned entity by National Registered Agents, Inc. or its Affiliate in the State of TENNESSEE on this 23 day of November, 2022. The following is a summary of the document(s) received:

1. **Title of Action:** MONACO INDUSTRIES, LLC vs. FOMENTO ECONOMICO MEXICANO S.A.B. DE C.V.
2. **Document(s) Served:** Other: --
3. **Court of Jurisdiction/Case Number:** None Specified  
Case # 2058133
4. **Amount Claimed, if any:** N/A
5. **Method of Service:** Process Server
6. **Date and Time of Receipt:** 11/23/2022 12:30:00 PM CST
7. **Appearance/Answer Date:** None Specified
8. **Received From:** None Specified
9. **Carrier Airbill #** 1ZX212780117736052

10. **Call Made to:** Not required

11. **Special Comments:**  
SOP Papers with Transmittal, via UPS Next Day Air

Registered Agent: NATIONAL REGISTERED AGENTS, INC

CopiesTo:

866-539-8692 - Telephone  
865-546-9808 - Fax

ORIGINAL

**UPS Tracking # :** 1ZX212780117736052  
**Created By :** BATCH BATCH  
**Created On :** 11/23/2022 12:11 PM  
**Recipient :** James H Heatherly

<b>James H Heatherly</b>	
Title :	-
Customer :	Southeastern Paper Group Inc.
Address :	50 Old Blackstock Rd
Email :	JHEATHERLY@SEPAPERGROUP.COM
Phone :	800-2587230
Fax :	-

**Package Type :** Envelope  
**Items shipped :** 1

Log #	Case #	Entity Name
542734131	2058133	SOUTHEASTERN PAPER GROUP INC

FILED

IN THE CHANCERY COURT FOR KNOX COUNTY, TENNESSEE

MONACO INDUSTRIES, LLC,

Plaintiff,

v.

FOMENTO ECONÓMICO  
MEXICANO S.A.B. DE C.V.

d/b/a

FEMSA,

and

ENVOY SOLUTIONS, LLC,

and

SOUTHEASTERN  
PAPER GROUP, LLC,

and

PENN JERSEY  
PAPER COMPANY, LLC,

Defendants.

J. SCOTT CRISWOLD

Docket No: 205813-3



ADA

FOR ASSISTANCE CALL

8-5-215-3641

Elizabeth.Golem@knoxcounty.org

S U M M O N S

To the above-named Defendant: Southeastern Paper Group, LLC  
National Registered Agents, Inc.  
300 Montvue Road  
Knoxville, TN 37919-5546

You are hereby summoned and required to serve upon Jerrold L. Becker, Plaintiff's attorney, whose address is **Bunstine, Watson & Becker, 800 S. Gay Street, Suite 2001, Knoxville, Tennessee 37929** response to the Complaint *11* herewith served upon you within **30 days** after service of this Summons and Complaint upon you, exclusive of the day of service. If you fail to do so, judgment by default can be taken against you for the relief demanded in the Complaint.

Issued and tested this 14 day of November, 2022.

J. Scott Gruswold  
Clerk

Amelia M. Bz  
Deputy Clerk

### NOTICE

To the Defendant: Southeastern Paper Group, LLC

Tennessee law provides a ten thousand dollar (\$10,000) personal property exemption from execution or seizure to satisfy a judgment. If a judgment should be entered against you in this action and you wish to claim property as exempt with the clerk of the court. The list may be filed at any time and may be changed by you thereafter as necessary; however, unless it is filed before the judgment becomes final, it will not be effective as to any execution or garnishment issued prior to filing of the list. Certain items are automatically exempt by law and do not need to be listed; these include items of necessary wearing apparel for yourself and your family and trunks or other receptacles necessary to contain such apparel, family portraits, the family Bible, and school books. Should any of these items be seized, you would have the right to recover them. If you do not understand your exemption right or how to exercise it, you may wish to seek the counsel of a lawyer.

**SERVICE INFORMATION**

To the process server:

Southeastern Paper Group, LLC  
National Registered Agents, Inc.  
300 Montvue Road  
Knoxville, TN 37919-5546

I received this summons on the \_\_\_\_ day of \_\_\_\_\_, 2022.

I hereby certify and return that on the \_\_\_\_ day of \_\_\_\_\_, 2022.

☐ served this Summons and Complaint upon the Defendant in the following manner:

☐ failed to serve this summons within 90 days after its issuance because:

\_\_\_\_\_  
Process Server

IN THE CHANCERY COURT FOR KNOX COUNTY, TENNESSEE

MONACO INDUSTRIES, LLC,

Plaintiff,

v.

FOMENTO ECONÓMICO  
MEXICANO S.A.B. DE C.V.  
d/b/a  
FEMSA,

and

ENVOY SOLUTIONS, LLC,

and

SOUTHEASTERN  
PAPER GROUP, LLC,

and

PENN JERSEY  
PAPER COMPANY, LLC,

Defendants.

Docket No: 205813.3



SUMMONS

To the above-named Defendant: Envoy Solutions, LLC  
Legalinc Corporate Services, Inc.  
651 N. Broad Street, Suite 201  
Middletown, Delaware 19709

You are hereby summoned and required to serve upon **Jerrold L. Becker**, Plaintiff's attorney, whose address is **Bunstine, Watson & Becker, 800 S. Gay Street, Suite 2001, Knoxville, Tennessee 37929** response to the **Complaint** herewith served upon you within **30 days** after service of this Summons and Complaint upon you, exclusive of the day of service. If you fail to do so, judgment by default can be taken against you for the relief demanded in the Complaint.

Issued and tested this 14 day of November, 2022.

J. Scott Gruswald  
Clerk

Amelia M. B  
Deputy Clerk

**NOTICE**

To the Defendant: Envoy Solutions, LLC

Tennessee law provides a ten thousand dollar (\$10,000) personal property exemption from execution or seizure to satisfy a judgment. If a judgment should be entered against you in this action and you wish to claim property as exempt with the clerk of the court. The list may be filed at any time and may be changed by you thereafter as necessary; however, unless it is filed before the judgment becomes final, it will not be effective as to any execution or garnishment issued prior to filing of the list. Certain items are automatically exempt by law and do not need to be listed; these include items of necessary wearing apparel for yourself and your family and trunks or other receptacles necessary to contain such apparel, family portraits, the family Bible, and school books. Should any of these items be seized, you would have the right to recover them. If you do not understand your exemption right or how to exercise it, you may wish to seek the counsel of a lawyer.



**SERVICE INFORMATION**

To the process server: Envoy Solutions, LLC  
Legalinc Corporate Services, Inc.  
651 N. Broad Street, Suite 201  
Middletown, Delaware 19709

I received this summons on the \_\_\_\_ day of \_\_\_\_\_, 2022.

I hereby certify and return that on the \_\_\_\_ day of \_\_\_\_\_, 2022.

☐ served this Summons and Complaint upon the Defendant in the following manner:

☐ failed to serve this summons within 90 days after its issuance because:

\_\_\_\_\_  
Process Server

FILED

2022 NOV 14 PM 3:54

J. SCOTT GRISWOLD

IN THE CHANCERY COURT FOR KNOX COUNTY, TENNESSEE

MONACO INDUSTRIES, LLC,

Plaintiff,

v.

FOMENTO ECONÓMICO  
MEXICANO S.A.B. DE C.V.  
d/b/a  
FEMSA,

and

ENVOY SOLUTIONS, LLC,

and

SOUTHEASTERN  
PAPER GROUP, LLC,

and

PENN JERSEY  
PAPER COMPANY, LLC,

Defendants.

Docket No: 205813.3

COMPLAINT

Comes now the Plaintiff, Monaco Industries, LLC ("Monaco"), a member-managed limited liability company, by and through its counsel of record, and for its Complaint against the Defendants Fomento Económico Mexicano, S.A.B. de C.V. d/b/a FEMSA ("FEMSA"), Envoy Solutions, LLC ("Envoy"), Southeastern Paper Group, LLC ("Southeastern") and Penn Jersey Paper Company, LLC ("Penn Jersey") (collectively, "Defendants") hereby states as follows:

## PARTIES

1. Plaintiff Monaco Industries, LLC is a Tennessee member-managed limited liability company with its principal place of business located in Knoxville, Tennessee. The sole member of Plaintiff Monaco is Richard Jansen ("Jansen") who is a citizen and resident of Knoxville, Knox County, Tennessee. Plaintiff Monaco's principal place of business is 3030 Monaco Way, Knoxville, Tennessee 37914-6525. Its registered agent for service of process is Van Elkins, First Horizon Plaza, 800 S. Gay Street, Suite 2150, Knoxville, Tennessee 37929.
2. Defendant FEMSA is a Mexican corporation with its principal place of business located at General Anaya 601 Poniente Colonia Bella Vista, Monterrey, Nuevo Leon, 64410 México and may be served through The Mexican Central Authority in accordance with the Hague Convention via international registered mail: Ministry of Foreign Affairs, Directorate-General of Legal Affairs, Plaza Juarez No. 20, Planta Baja, Col. Centro, Alcaldía Cuauhtémoc, C.P. 06010 México, Distrito Federal. Upon information and belief, Defendant FEMSA also maintains legal counsel within the United States: Cleary, Gottlieb, Steen & Hamilton, One Liberty Plaza, New York, NY 10006-1470. Upon further information and belief, Defendant FEMSA is the parent company for Defendant Envoy and conducts business internationally, including throughout the United States, and within the State of Tennessee.
3. Defendant Envoy Solutions, LLC is limited liability company organized under the laws of the State of Delaware with its principal place of business located at 2101 Claire Court, Glenview, Illinois 60025-7634. Defendant Envoy previously operated under the name NW Synergy. Upon information and belief, its registered agent for service of process is Legalinc Corporate Services, Inc., 651 N. Broad Street, Suite 201, Middletown, Delaware 19709. Upon further information and belief, Defendant Envoy is the parent company of Defendant

Southeastern and Defendant Penn Jersey.

4. Defendant Southeastern Paper Group, LLC is a member-managed South Carolina limited liability company with its principal place of business located at 50 Old Blackstock Road, Spartanburg, South Carolina 29301-5571. Defendant Southeastern is registered to do business in the State of Tennessee and its registered agent for service of process, according to the Tennessee Secretary of State website, is National Registered Agents, Inc., 300 Montvue Road, Knoxville, Tennessee 37919-5546. Upon information and belief, Defendant Southeastern is a subsidiary of Defendant Envoy.
5. Defendant Penn Jersey Paper Company, LLC is a limited liability company duly organized and existing under the laws of the Commonwealth of Pennsylvania. Its principal place of business where it may also be served with process is 9355 Blue Grass Road, Philadelphia, Pennsylvania 19114. Upon information and belief, Defendant Penn Jersey is a subsidiary of Defendant Envoy.
6. At all relevant times, Defendants were acting through their alter egos, agents, servants, and employees, who were acting within the scope of their authority, course of employment, and under direct control of Defendant Envoy and Defendant FEMSA.

#### **JURISDICTION AND VENUE**

7. This Court has subject matter jurisdiction as all events giving rise to this cause of action occurred in Knox County, Tennessee.
8. This Court has personal jurisdiction over Defendant Southeastern as it is registered to do business within the State of Tennessee and has conducted business with Plaintiff in Knox County. This Court further has personal jurisdiction over Defendants FEMSA, Envoy, and

Penn Jersey pursuant to the Tennessee long-arm statute, Tenn. Code Ann. § 20-2-214. All Defendants have transacted business within the State of Tennessee and have entered into contracts for Plaintiff to provide goods and services within the State of Tennessee and within Knox County, Tennessee.

9. Venue is appropriate pursuant to Tenn. Code Ann. § 20-4-101 as all events giving rise to this cause of action occurred in Knox County, Tennessee as the Plaintiff is located in Knox County, Tennessee.

### FACTS

10. Plaintiff Monaco is engaged in the business of manufacturing, purchasing, and selling paper, paper products, and supplies throughout Tennessee and the United States and has operated out of Knoxville, Tennessee since 2001.
11. Defendant FEMSA is a multi-faceted corporation with ownership interests in entities such as The Coca-Cola Company and Heinekin that engages in, *inter alia*, the business of beverage distribution, operation of pharmacy chains, operation of retail and fuel service stations, technology innovation, and what it calls “strategic businesses” of which Defendant Envoy is a part. Upon information and belief, Defendant Envoy is wholly owned by Defendant FEMSA. According to the website maintained by FEMSA (<https://www.femsa.com/>), Defendant Envoy’s purpose within FEMSA is “to amplify our competitive advantage [by] [d]eploying industry-leading capabilities and cost-effective strategies[.]” and “strategic” businesses such as Defendant Envoy “[...] provide logistics, transportation, cooling system and foodservice solutions to FEMSA’s core businesses and other companies throughout Latin America and across the world.” See <https://www.femsa.com/en/business-units/strategic-businesses/>.

12. Defendant Envoy is engaged in the business of distribution for janitorial supply, foodservice disposables, packaging solutions, and specialty products nationwide and was previously known as NW Synergy before undergoing a name change in 2021. Upon information and belief, Defendant Envoy is the holding company for multiple distribution companies, including Defendant Southeastern and Defendant Penn Jersey.
13. Defendant Southeastern is engaged in the business of the distribution of facility supplies, foodservice disposables, and industrial packaging throughout the United States. Upon information and belief, Defendant Southeastern is a subsidiary of Defendant Envoy as it was acquired by Defendant Envoy's predecessor, NW Synergy, in late 2020 or early 2021.
14. Previously, Plaintiff Monaco and Defendant Southeastern enjoyed a long-standing business relationship that spanned nearly fifteen (15) years, beginning in 2008 and continuing through 2022.
15. During the 2008 to 2022 time period, Plaintiff Monaco was Defendant Southeastern's single vendor and serviced five (5) to eight (8) active locations throughout Georgia, North Carolina, South Carolina, and Florida by providing bond, thermal, and carbonless paper products.
16. Over the years 2010 through September 2022, Plaintiff's gross sales to Defendant Southeastern and to all Defendants totaled \$7,373,697.16.
17. Throughout Plaintiff and Defendant Southeastern's course of dealing, which remained the same throughout their long-term relationship, the parties handled Defendant Southeastern's orders in the same manner: Defendant Southeastern would send purchase orders to Plaintiff and Plaintiff would fill them.
18. Even after Defendant Envoy (then-called NW Synergy) acquired Defendant Southeastern in late 2020 or early 2021, there was no disruption in the business relationship between Plaintiff

and Defendant Southeastern and the parties continued to conduct business as they always had. In fact, for the year 2021, even after the acquisition by Defendant Envoy, Plaintiff's gross sales to Defendant Southeastern totaled \$715,849.27.

19. Upon information and belief, Defendant Envoy acquired Defendant Penn Jersey in November 2021.
20. In the most recent years of the relationship between Plaintiff and Defendant Southeastern, Plaintiff's representatives and authorized agents, Richard Jansen and Stacey Anderson, communicated extensively with Defendant Southeastern's duly authorized agent and Director of Purchasing, Douglas Bobar ("Bobar"), who, upon information and belief, holds that same position and title within Defendant Envoy.
21. On or about March 15, 2022, Defendants' Bobar, acting as Defendants' duly authorized agent, sent an email to Plaintiff's Jansen informing him that Defendants Envoy and Southeastern along with others had been acquired by Defendant FEMSA in order to create a "national distribution platform." (Mar. 15, 2022 email thread attached hereto as *Collective Exhibit 1*). Defendants' Bobar further stated that he had been "tasked to engage suppliers and come up with an Envoy program for all members and drive sales to fewer partnered suppliers." (*See Coll. Exh. 1*).
22. Also in the March 15, 2022 email to Plaintiff's Jansen, Defendants' Bobar ultimately requested a copy of the Plaintiff's current program for Defendant Southeastern and requested time with Plaintiff's Jansen in order "to discuss a new program for [Defendant] Envoy and its members." (*Coll. Exh. 1*). Defendants' Bobar concluded his email with the following sentence: "I have a really nice value proposition to share with you." (*Id.*).
23. Plaintiff's Jansen replied to Defendants' Bobar that same day, March 15, 2022, sending him

the requested programs and indicating his availability for a time to discuss Defendants' "really nice value proposition" for Plaintiff Monaco (*Coll. Exh. 1*).

24. On or about March 28, 2022, Bobar sent an email to Plaintiff's Jansen with a Microsoft Teams meeting request to inquire about expanding Defendant Southeastern's program with Plaintiff to a national program, that would include all of Defendant Envoy's business and that of Defendant Penn Jersey. Defendants' Bobar further noted that he would review Defendant FEMSA's strategy to establish a national distributors platform. (Mar. 28, 2022 email thread is attached hereto as part of *Collective Exhibit 2*). Also on or about March 28, 2022, Plaintiff's Jansen responded to confirm the meeting and Defendants' Bobar responded that same day that it would be a casual conversation to bring Jansen "up to speed and discuss [Defendants'] intent." *See Collective Exhibit 2*.

25. During the meeting on or about March 28, 2022 held via Microsoft Teams, Plaintiff's Jansen and Defendants' Bobar discussed the acquisition of Defendants Southeastern and Penn Jersey by Defendant FEMSA. Defendants' Bobar stated that he wanted Plaintiff Monaco to become the vendor for Defendant Envoy and extolled the possibilities of a growing opportunity for Plaintiff. On or about April 19, 2022, Defendants' Bobar sent Plaintiff's Jansen an email further explaining Defendants' intent with respect to the creation of one pricing program for all of Defendants' members, including Defendant Penn Jersey and Defendant Southeastern. (Apr. 19, 2022 email attached hereto as part of *Collective Exhibit 2*).

26. Meanwhile, beginning in March 2022 and continuing through July 2022, in addition to its usual purchase orders received from representatives of Defendant Southeastern, Plaintiff also received purchase orders from representatives of Defendant Envoy. Plaintiff filled these orders for bond paper, thermal paper, and carbonless paper based on a program created for



Defendant Southeastern.

27. While Plaintiff and Defendants continued the business relationship that originated with Defendant Southeastern, Plaintiff's Jansen and Defendants' Bobar worked together to create a program for Defendants that would expand the business from Defendant Southeastern to Defendants Envoy and Penn Jersey, ultimately benefitting Defendant FEMSA.
28. On or about April 27, 2022, Plaintiff's Jansen sent an email to Defendants' Bobar, telling him that Plaintiff was working on Defendant Penn Jersey's portion of the new program solicited by Defendants and asking for additional information and specifications regarding Defendant Penn Jersey's needs as to its register roll/thermal roll program. Upon information and belief, Defendant's Bobar forwarded Plaintiff Jansen's email to Defendants' Thomas Furia, III, Director of Supply Chain Management at Defendant Penn Jersey ("Furia"). A copy of the email exchange is attached hereto as part of *Collective Exhibit 3*.
29. Upon information and belief, on or about April 30, 2022, Defendants' Furia responded to Defendants' Bobar by filling in responses to Plaintiff Jansen's questions regarding the specifications for Defendant Penn Jersey. *See Coll. Exh. 3*.
30. On or about May 2, 2022, Defendants' Bobar forwarded the email exchange between Defendants' Furia and Bobar to Plaintiff's Jansen. In that email, Defendants' Bobar told Plaintiff's Jansen that Defendants' Furia was his (Bobar's) boss and stated that Defendants were looking for "one program for all of [Defendant] Envoy and one price list for all of [Defendant] Envoy." *See Coll. Exh. 3*.
31. On or about May 4, 2022, Plaintiff's Jansen sent an email to Defendants' Bobar with an attachment containing a proposed program for Defendants as previously requested by Defendants. May 4, 2022 email and its attachment attached hereto as *Collective Exhibit 4*.

In that email, Plaintiff's Jansen highlighted the following terms for the program: 5% monthly merchandise credit and 2% 10-day prompt payment terms. *See Coll. Exh. 4.* Plaintiff's Jansen also acknowledged that Defendants' Bobar previously stated he wanted a single price, but noted that the freight to Defendant Penn Jersey would have affected this component for location maintained by Defendant Southeastern. *Id.* He also noted a couple of differences in the product needs for Defendants Southeastern and Penn Jersey.

32. In the days and weeks after Plaintiff's Jansen sent the proposed program to Defendants' Bobar on or about May 4, 2022, Bobar and Jansen exchanged emails wherein Plaintiff's Jansen checked in on the progress and Defendants' Bobar asked questions regarding the pricing.

33. On or about May 17, 2022, Defendants' Bobar sent a request to Plaintiff for there to be cross-referencing for certain products and Plaintiff's Anderson responded the same day, stating that she would update the spreadsheets as requested. In reply, on that same day, Defendants' Bobar sent another email, asking for additional updates to the program spreadsheets and further stated: "I need this quickly if Possible. It is holding up my summary to my boss." Defendants' Bobar then sent a couple more emails, asking for additions to the spreadsheet. Plaintiff's Anderson responded, asking for confirmation as to how Defendants' Bobar wanted everything set up in the spreadsheet. Defendants' Bobar replied that he wanted the original quote updated to include the additional requested information. May 17, 2022 email exchange attached hereto as *Collective Exhibit 5*.

34. On or about May 18, 2022, Plaintiff's Anderson sent Defendants' Bobar an email with the spreadsheet for Defendants' pricing, including the modifications as requested by Defendants' Bobar. A copy of that email and its attached spreadsheet is attached hereto as *Collective*

*Exhibit 6.*

35. On or about June 9, 2022, Defendants' Bobar wrote to Plaintiff's Jansen and Anderson, apologizing for the delay in "our pricing and program proposal for [Defendant] Envoy Solutions" and asked them "to consider making some adjustments" and "to consider revising your quote to [Defendant] Envoy" to lower pricing on certain products based on pricing that other vendors had submitted. Defendants' Bobar further promised to provide Plaintiff with a list of items he was asking Plaintiff to reconsider. He then concluded the email with: "Thanks for supporting [Defendant] Envoy Solutions and this opportunity." Email attached hereto as part of *Collective Exhibit 7*. On or about June 13, 2022, Defendants' Bobar sent Plaintiff's Jansen and Anderson another email with an attached spreadsheet showing a summary of the best price quote by item that Defendants had received thus far so that Plaintiff would have the opportunity to make any adjustments for items for which they had not quoted the best price for Defendants. Email attached hereto as part of *Collective Exhibit 7*

36. On or about June 15, 2022, Plaintiff's Jansen sent Defendants' Bobar an updated schedule for pricing and told him that Plaintiff was able to match Defendants' requested pricing with one exception. Plaintiff's Jansen further wrote: "Please contact me with any questions and I look forward to the possibilities with [Defendant] Envoy." June 15, 2022 email and attachments attached hereto as *Collective Exhibit 8*.

37. Having received no response from Defendants, other than continuing to fulfill purchase orders, Plaintiff's Jansen emailed Defendants' Bobar an email on or about June 27, 2022 to let him know that Jansen would be on vacation in Europe, but that Defendants' Bobar could contact Plaintiff's Anderson. Defendants' Bobar responded that Defendants were "making

our final review this week to make a decision” and stated that he would contact Plaintiff’s Anderson with any questions. Plaintiff’s Jansen responded and inquired as to how Plaintiff was looking in the review process. A copy of the June 27, 2022 email exchange is attached hereto as *Collective Exhibit 9*.

38. In response, on or about July 11, 2022, Defendants’ Bobar asked Plaintiff to review one more item and whether Plaintiff can match the pricing of \$26.78. Plaintiff’s Anderson responded that Plaintiff would match the requested pricing, which Defendants’ Bobar acknowledged. A copy of the July 11, 2022 email exchange is attached hereto as *Collective Exhibit 10*.

39. On or about July 12, 2022, Defendants’ Bobar emailed Plaintiff’s Anderson and requested all information on one revised quote, including the \$26.78 pricing adjustment discussed between them the day before. Plaintiff’s Anderson responded with the updated quote and pricing as requested by Defendants’ Bobar. A copy of the July 12, 2022 email exchange and attachments is attached hereto as *Collective Exhibit 11*.

40. On or about July 19, 2022, Defendants’ Bobar emailed Plaintiff’s Jansen and Anderson, stating: “We are prepared to award the register roll business for all of [Defendant] Envoy Solutions” and requested additional information and pricing adjustments. Defendants’ Bobar further wrote:

We are prepared to move forward with [Plaintiff] Monaco. My suggestion to my boss Tom Furia, III. He is ready to move if you can address the issues in the prior paragraph. Please let me know this week if you can. We can then speak about the next steps and the timing of the conversion. We will need to move Iconex business in both the North and the South. His only other concern was your support of the [Defendant Penn Jersey] business to provide uninterrupted service to the best of your ability.

Defendants’ Bobar sent a second email that same day inquiring whether it was possible to

strengthen the performance piece of Plaintiff's program for Defendants and suggested that it go to 6% instead of 5%. He further stated that if Plaintiff were to do that, it would go a long way with Defendant Envoy. A copy of the July 19, 2022 emails is attached hereto as *Collective Exhibit 12*.

41. On or about July 21, 2022, Plaintiff's Jansen sent Defendants' Bobar a letter via email on Plaintiff's letterhead, signed it in his capacity as President of Plaintiff, and enclosed the program proposal. Plaintiff's letter stated:

[Plaintiff] Monaco is pleased to offer this program to [Defendant] Envoy Solutions members from August 1, 2022 to July 31, 2023.

[Plaintiff] Monaco's program for [Defendant] Envoy Solution [sic] includes a 6% rebate in the form of a merchandise credit issued at the end of each month. In addition, payment terms are 2% 10; net 30 days. The program will be in effect from August 1, 2022 to July 31, 2023.

Please contact me with any questions.

A copy of the July 21, 2022 email, the letter, and its enclosure are attached hereto as *Collective Exhibit 13*.

42. On or about July 25, 2022, Defendants' Bobar responded to Plaintiff's Jansen and asked about a pricing adjustment for a specific product and indicated that he thought that adjustment would "close the deal and we can move forward." Defendants' Bobar also wrote: "Please let me know if you can make this adjustment and I will commit to giving you all the business today....I would like to have a call this week and discuss moving forward and set a timeline for getting orders to you and ETA's for delivery." A copy of the July 25, 2022 email from Defendants' Bobar is attached hereto as part of *Collective Exhibit 14*.

43. Also on or about July 25, 2022, approximately fifteen (15) minutes after Defendants' Bobar sent the email promising "all the business" to Plaintiff's Jansen provided Plaintiff would

make certain adjustments, Plaintiff's Jansen responded, stating: "[L]et's move forward with your proposal." A copy of the July 25, 2022 email from Plaintiff's Jansen is attached hereto as part of *Collective Exhibit 14*.

44. Defendants' Bobar immediately responded to Plaintiff's Jansen's acceptance of Defendants' proposal and wrote:

Thank you [Jansen]. I think this is going to be a great relationship. I think we will be committed to giving this category attention to really growing the business. I will just need the revised list to show both pricing columns if you don't mind. I am flexible to meet this week to discuss moving forward and placing orders. I have a call with [Defendant Penn Jersey] today at 10:30 EST this morning. We will discuss what they need to move forward with the conversion. I will provide that later today. I am excited to get things going. Thank you very much for supporting me and [Defendant] Envoy Solutions. Great things to come.

A copy of the July 25, 2022 email from Defendants' Bobar is attached hereto as part of *Collective Exhibit 14*.

45. Also on or about July 25, 2022, Plaintiff's Anderson sent Defendants' Bobar an email with the requested adjustments to the pricing columns. A copy of the July 25, 2022 email and its attachment are attached hereto as *Collective Exhibit 15*.

46. On or about July 26, 2022, Defendants' Bobar responded to Plaintiff's Anderson's email, confirming pricing for Defendants Southeastern and Penn Jersey and also with questions regarding contact persons for new vendor set-up and credit forms. He further wrote:

We plan to place orders as soon as we can get set up. [Defendant Southeastern] will move their Iconex volume and place orders next week. I cannot commit to [Defendant Penn Jersey] ordering until all is set up and ready to go.

I will announce this to the sales team on Monday 08/01/22. We are very excited to move forward and really partner with [Plaintiff] Monaco.

He further asked for electronic literature/catalogs that he could send out to the sales team

with the announcement and concluded by saying: "I really appreciate it and we will grow this

business together.” A copy of the July 26, 2022 email is attached hereto as *Exhibit 16*.

47. Also on or about July 26, 2022, Plaintiff’s Jansen responded to the questions posed by Defendants’ Bobar and sent the information to him as requested. Defendants’ Bobar wrote to Plaintiff’s Anderson and asked her for an updated final quote or “one master price list” as there were several items missing that had appeared on earlier versions in June, but not in the final quote. Plaintiff’s Anderson sent the updated master list as requested. They then exchanged several more emails regarding certain pricing before Defendants’ Bobar assured Plaintiff that Plaintiff should have orders by August 1, 2022 and should expect even larger orders from Defendant Southeastern as Defendant Southeastern had business with Iconex (a competitor of Plaintiff that was being moved over to Monaco as well). A copy of the July 26, 2022 email exchange is attached hereto as *Collective Exhibit 17*.

48. On or about August 1, 2022, Defendants’ Bobar emailed Plaintiff’s Anderson with an email titled “Conversion from Iconex to Monaco” wherein he assured Plaintiff’s Anderson that Defendant Southeastern was getting set up on its side and that Defendant Penn Jersey would hopefully reach out soon to get set up and to place an order. Defendants’ Bobar further indicated that he was working on one item for Defendant Penn Jersey that Plaintiff Monaco was unable to match up and inquired as to whether Plaintiff Monaco would be able to source that particular product as Defendant Penn Jersey used approximately twenty (20) cases of it per month. A copy of that email is attached hereto as *Exhibit 18*.

49. Also on or about August 1, 2022, Defendants’ Bobar sent another email to Plaintiff’s Anderson entitled “Spec Sheets” wherein he requested information for shipping so that he could set it up in Defendants’ system: weight, cube, case dimensions, UPC, TIHI, pack, description, and others. Plaintiff’s Anderson replied with the requested information that

same day. A copy of that email exchange is attached hereto as *Collective Exhibit 19*.

50. Also on or about August 1, 2022, Defendants' duly authorized agent, Caroline Bane, whose position was Senior Category Analyst for Defendant Envoy, sent an email to Plaintiff's Anderson, titled "PJP Vendor Information" and requesting that Plaintiff fill out Defendants' new vendor information for Defendant Penn Jersey to be returned to her. Defendants' Bane further requested a copy of Plaintiff's certificate of insurance and attached Defendants' inbound delivery and receiving information and pricing increase information, along with the W-9 and credit references for Defendant Penn Jersey. A copy of the August 1, 2022 email and attachments from Bane is attached hereto as part of *Collective Exhibit 20*.

51. In Plaintiff's course of dealing with Defendant Southeastern and in other business relationships in the Plaintiff's industry, the requests sent to Plaintiff by Defendants' Bane are usually indicative that Plaintiff is the confirmed vendor. The sending of the W-9 and the credit references for Defendant Penn Jersey are normally only received after the business relationship is established. Thus, Plaintiff's understanding that Plaintiff was the vendor for Defendants was further cemented.

52. As a result of Defendants' requests set forth in the email sent by Defendants' Bane, Plaintiff added Defendant Penn Jersey to its insurance and received a certificate of insurance from Plaintiff's insurance company. A copy of that certificate is attached hereto as *Exhibit 21*.

53. On or about August 3, 2022, Plaintiff's Anderson responded to Defendants' Bane, sending her the information regarding case label samples for approval as requested in the August 1, 2022 email and Defendants' Bane acknowledged approval by writing: "That is fine!" A copy of that email exchange is attached hereto as *Collective Exhibit 22*.

54. Also on or about August 3, 2022, Plaintiff's Anderson and Defendants' Bobar exchanged



additional emails regarding Defendants' Bobar's questions about certain specifications for certain products.

55. On or about August 5, 2022, Plaintiff's Jansen sent an email to Defendants' Bobar, telling him that Plaintiff Monaco had been able to source the 3-ply paper based on Defendant Penn Jersey's annual usage as requested by Defendants' Bobar via email on August 1, 2022 (*See Exh. 18*) and that the delivered price per case would be \$63.79. Plaintiff's Jansen further attached new program pricing for Defendants with the update. In response, Defendants' Bobar thanked Plaintiff's Jansen and indicated that the Plaintiff's pricing for that product "really helps things" before concluding that Defendants and their agents were working with Plaintiff's Anderson "to get things set up." A copy of Plaintiff Jansen's email and its attachment are attached hereto along with Defendants' Bobar's response as *Collective Exhibit 23*.
56. On or about August 8, 2022, Defendants' duly authorized agent, Melissa Stankiewicz, sent a email entitled "Purchase Order – S02U59" to Plaintiff on behalf of Defendant Southeastern. In response, Plaintiff's duly authorized agent and employee, Holly Jones, sent an email on behalf of Plaintiff, reminding Defendants' Stankiewicz that "new program pricing has been implemented for [Defendant] Envoy." Ms. Jones further requested that Defendants' Stankiewicz reach out to Defendants' Bobar for the updated pricing and send over a new purchase order. A copy of that email exchange is attached hereto as *Collective Exhibit 24*.
57. Thereafter, and during August and September 2022, Defendant Southeastern sent purchase orders to Plaintiff that were based on the new pricing program created for the expanded business for Defendant Envoy and other Defendants. The products for these purchase orders were received by the locations previously maintained by Defendant Southeastern in Georgia,

North Carolina, South Carolina, and Florida. Defendants paid those invoices in accordance with the new pricing as agreed upon by the parties. As further evidence of their agreement and understanding, Plaintiff credited the Defendants with the 6% rebates. Copies of the invoices are attached hereto as *Collective Exhibit 25*.

58. On or about August 9, 2022, Defendants' Bane again initiated an email exchange with Plaintiff's Anderson to confirm lead times and for further details on shipping Plaintiff's products. Specifically, Plaintiff's Anderson wrote that Plaintiff's program for Defendant Penn Jersey was priced for full truck quantities, which is ten (10) to twelve (12) days from purchase order to ship date; that there is a 3-day transit time from Knoxville where Plaintiff is located; that a full truck is generally twenty (20) to twenty-four (24) pallets, depending on weight; and that a full truck minimum is one thousand cases and one thousand, two-hundred cases maximum. A copy of this email exchange is attached hereto as *Collective Exhibit 26*.
59. Also on or about August 9, 2022, Defendants' Bobar followed up with Plaintiff's Anderson and Jansen, continuing his email from August 3, 2022 originally entitled "Spec Sheets." In his August 9, 2022 email, Defendants' Bobar told them that Defendant Penn Jersey had asked him to define a minimum case count on a TL or truckload that Defendant Penn Jersey could use as its minimum target in order to place their order. He further stated that Iconex was at 1,000 cases and asked whether Plaintiff could match the minimum. The August 9, 2022 email is attached here as *Exhibit 27*; *see also Coll. Exh. 19*.
60. Also in his August 9, 2022 email, Defendants' Bobar mentioned that he needed product information for certain items from the Plaintiff so that he (Bobar) could set up product codes. He further told Plaintiff's Anderson and Jansen that he had already created a spreadsheet and they would need to fill it in for him. *See Exh. 27*.

61. Defendants' Bobar later sent a separate email on August 9, 2022 to Plaintiff's Anderson with the aforementioned spreadsheet, telling her it would need to be filled in so that Defendant Penn Jersey could set up product codes. He further asked for confirmation that the 1,000 minimum for a truckload would work for Plaintiff. Plaintiff's Anderson responded the next day, confirming that the 1,000 minimum would work for Plaintiff and stating that she would send Defendants' Bobar the filled-in spreadsheet as requested by the next day. Defendants' Bobar replied, thanking Plaintiff's Anderson. A copy of the email exchange is attached hereto as *Collective Exhibit 28*.

62. On or about August 12, 2022, Plaintiff's Jansen met virtually with Defendants' Furia and Bobar via Microsoft Teams. The purpose of the meeting was for Defendants' Furia to meet with Plaintiff's Jansen face-to-face to discuss Plaintiff Monaco. During that meeting, Defendants' Furia asked Plaintiff's Jansen how Plaintiff could beat Defendants' previous supplier's prices. Plaintiff's Jansen told him that he, on behalf of Plaintiff, was making an investment and looked forward to growing the business. Defendants' Furia also asked how Plaintiff would handle Defendants' expansion to other locations and Plaintiff's Jansen replied that Plaintiff already serviced (and continues to service) accounts nationally and had no service issues. Defendants' Furia ended the call by stating that Plaintiff's program for servicing Defendants would move forward, that Defendant Southeastern's orders would continue, and that Plaintiff could anticipate orders from Defendant Penn Jersey beginning in September, 2022.

63. In reliance on the agreement that resulted from the parties' ongoing negotiations that culminated with Defendants' Furia's statements during the Microsoft Teams call that Plaintiff would be the sole and exclusive provider for Defendants and their needs, Plaintiff's

agents and representatives continued to prepare to meet those needs.

64. Also on or about August 12, 2022, Plaintiff's Anderson reached out to Defendants' Caroline Bane, continuing the previously established email thread entitled "PJP Vendor Information." In her email, Plaintiff's Anderson gave additional contact information for Plaintiff and asked a couple of questions in preparation for Plaintiff's first purchase order from Defendant Penn Jersey. Plaintiff's Anderson further stated: "We look forward to working with [Defendant Penn Jersey] and thank you for choosing [Plaintiff] Monaco." Defendants' Bane replied with the email address for Plaintiff's invoices to be sent to, which was "pjpinvoices@pjponline.com" and advised that they required an appointment for full truck deliveries. Notably, Defendant Envoy's logo appears in Defendants' Bane's email signature. At no time did Defendants' Bane ever indicate that Plaintiff would not be servicing Defendants. A copy of this email exchange is attached hereto as *Collective Exhibit 29*.
65. As a reflection of the parties' agreement for Plaintiff Monaco to service Defendants' accounts, throughout the remainder of August and through the beginning of September, 2022, Plaintiff Monaco received nearly Seventy-Five Thousand Dollars' (\$75,000.00) worth of purchase orders for Defendant Southeastern under the new pricing program created for the Defendants and agreed upon by the parties. Plaintiff filled these orders and these orders were accepted by Defendant Southeastern and paid for accordingly. Copies of those invoices are attached hereto as *Collective Exhibit 30*.
66. In reliance upon the representations made by Defendants' Bobar and Furia and the agreement made between the parties, Plaintiff continued to work to ensure that they would have Defendants' products lined up and ready to ship to them as needed. Having worked for many years with Defendant Southeastern, Plaintiff already knew much of what Defendant

Southeastern would need and had pre-ordered. Pursuant to the discussions and negotiations between the parties, Defendant Penn Jersey would be ordering an additional approximately one and a half truckloads per month of mixed product, which was to be thermal, bond, and carbonless papers, amounting to approximately an additional \$125,000.00 in gross sales per month on top of what Plaintiff had already been handling for Defendant Southeastern. By adding on Defendant Penn Jersey's needs, Plaintiff's business with Defendant Envoy was set to increase an additional 25% to 30% over the existing amount of business Plaintiff already had with Defendant Southeastern.

67. Based on the statement made by Defendants' Furia that Plaintiff could expect purchase orders from Defendant Penn Jersey in September 2022, on or about September 7, 2022, Plaintiff's Anderson wrote to Defendants' Caroline Bane, telling her that Plaintiff was preparing and forecasting for Defendant Penn Jersey's needs and asking whether there was a timeframe for when Defendant Penn Jersey's first purchase order would be placed with Plaintiff. A copy of that email is attached hereto as *Exhibit 31*.
68. On or about September 12, Defendants' Bobar sent a request to Plaintiff's Jansen for another Microsoft Teams meeting that would also be attended by Defendants' Furia. Plaintiff's Jansen agreed and the meeting was scheduled for September 14, 2022.
69. However, on or about September 13, 2022, Defendants' Bobar called Plaintiff's Jansen and told him that despite the parties' agreement, Defendants' Furia had made a decision that Iconex would be Defendants' exclusive supplier instead of Plaintiff.
70. On or about September 19, 2022, having received no response from Defendants' Bane, Plaintiff's Anderson re-sent her September 7, 2022 email inquiry and further asked Defendants' Bane who she should contact if Defendants' Bane was not the appropriate

contact, but has not received any response. A copy of that email is attached hereto as *Exhibit 32*.

71. In reasonable reliance upon the parties' agreement and the representation made by Defendants that Defendant Penn Jersey would begin ordering from Plaintiff in September 2022, Plaintiff had already ordered two additional truck loads of thermal material per month for the fourth quarter, 40,000 pounds of bond and carbonless material, and 200 cases of 3-ply paper from a third-party vendor to re-sell to Defendant Penn Jersey, all based on the usage numbers for Defendants Penn Jersey and Envoy as provided by Defendants' Bobar. Plaintiff Monaco does not currently have a customer that would use this 3-ply paper product, which cost Plaintiff Monaco \$11,300.00.
72. In the course of dealing between Plaintiff and Southeastern, Plaintiff's pricing programs were set for a one-year term that would simply roll over to the next year. Accordingly, unless otherwise discussed between them, generally via email, Plaintiff and Defendant Southeastern would continue their relationship from year-to-year.
73. Based on Defendants' representations and Plaintiff's longstanding relationship and course of dealing with Defendant Southeastern, Plaintiff's expectation was that the parties' agreement had established a ten year or more relationship for the Plaintiff to be the Defendants' sole supplier.

#### **Count I – Breach of Contract**

74. Plaintiff hereby incorporates the allegations set forth in Paragraphs 1 through 73 as though fully set forth herein.
75. Following negotiations between the parties, Plaintiff offered terms set forth in the agreement and Defendants accepted the terms set forth in the agreement.

76. The agreement was supported by adequate consideration and relied on promises in lieu of consideration including, but not limited to, Plaintiff's purchasing of product to service Defendants' needs and Defendants' promise to Plaintiff that Plaintiff would be the sole supplier for Defendants.
77. The parties performed in conformity with the agreement for several weeks as Defendants purchased products from Plaintiff pursuant to the negotiated agreement and Plaintiff supplied those products in accordance with the agreement. *See Coll. Exhibits 14, 16, 17, 18, 23, 24, 25, 30.*
78. Defendants have breached the agreement by, among other things, unilaterally revoking the agreement without justification.
79. Defendants have breached the agreement by refusing to purchase goods from the Plaintiff as promised and on the terms as negotiated by the parties.
80. Defendants have breached the agreement by reneging on their promise to make Plaintiff their sole supplier.
81. Defendant have breached the agreement by refusing to continue the agreement for its full year term and in subsequent years, by failing to continue to purchase products from the Plaintiff, now saying that they will use another supplier instead.
82. The actions of Defendants specified above have resulted in a breach of the parties' agreement.
83. Plaintiff has performed all of its obligations under the agreement and Defendants have partially performed under the agreement.
84. As a result of such breach, Plaintiff has suffered damages in an amount to be proven at trial, but in any event, in excess of Four Million (\$4,000,000.00) and 00/100 Dollars.

### **Count II – Promissory Fraud**

85. Plaintiff hereby incorporates the allegations set forth in Paragraphs 1 through 84 as though fully set forth herein.

86. Defendants, on multiple occasions, made representations that Plaintiff would be the sole and exclusive supplier for Defendants, negotiated a pricing plan for Defendants, and began to perform under the negotiated pricing plan.

87. Plaintiff alleges that, upon information and belief, Defendants had no present intentions to fully perform the promises made to the Plaintiff and, in fact, Defendants did not ultimately perform as promised. Accordingly, Defendants are liable, jointly and severally, to Plaintiff for promissory fraud.

### **Count III – Intentional Misrepresentation**

88. Plaintiff hereby incorporates the allegations set forth in Paragraphs 1 through 87 as though fully set forth herein.

89. Plaintiff alleges that the Defendants made these representations that Plaintiff would be the sole supplier for Defendants in the course of their business, profession, and employment and during the course of a transaction in which they had a pecuniary interest. These representations were material, were made intentionally and/or recklessly, were false, and the Plaintiff reasonably relied upon them to its detriment and has been damaged as a result. Thus, Defendants are liable, jointly and severally, to Plaintiff for Defendants' intentional misrepresentations.



#### **Count IV – Promissory Estoppel**

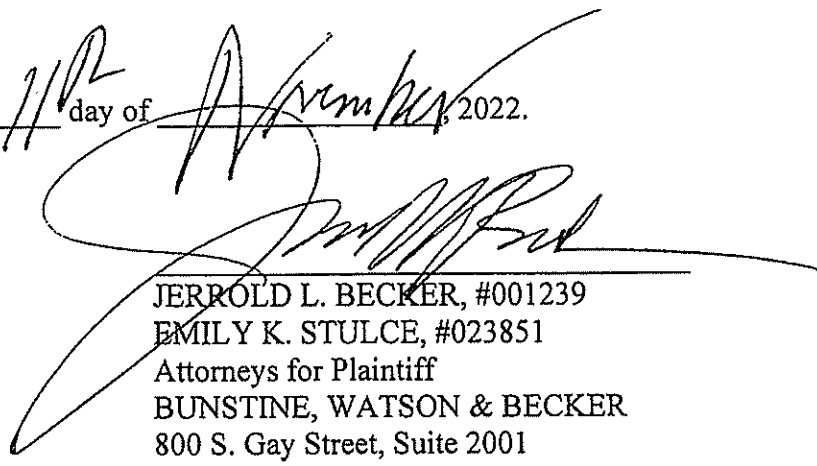
90. Plaintiff hereby incorporates the allegations set forth in Paragraphs 1 through 89 as though fully set forth herein.
91. Defendants agreed that Plaintiff would be the sole supplier for Defendants and the terms of their agreement are contained in Paragraphs 21- 27, 36, 39, 41 - 47, 55, and 62 of this Complaint as well as in *Collective Exhibits 8, 11, 13, 14, 16, 17, 18, 23, 25, and 30* to this Complaint.
92. Plaintiff relied upon the agreement between the parties numerous oral and written representations to its detriment in that it manufactured and purchased products that would be necessary to complete Plaintiff's obligations to the Defendants under the agreement.
93. Plaintiff further relied on the parties' agreement and Defendants' promises to its detriment in that Plaintiff lost opportunities to sell its products to Defendant Southeastern as it had for nearly twenty years.
94. Plaintiff's reliance was justifiable.
95. Defendants have breached the terms of the parties' agreement in that they have failed to purchase the products from Plaintiff as agreed upon and have further breached by failing to carry out the agreement for the Plaintiff to be the sole and exclusive supplier for Defendants.

**PRAYER FOR RELIEF**

Having pled its facts and causes of action, Plaintiff Monaco prays for the following relief:

- 1) That the Defendants be served pursuant to the Tennessee Rules of Civil Procedure.
- 2) For findings of breach of contract, promissory fraud, promissory estoppel, and intentional misrepresentation, damages in an amount to be determined at trial, but in any event in excess of Four Million Five Hundred Thousand (\$4,500,000.00) and 00/100 Dollars.
- 3) Plaintiff's reasonable attorneys' fees and costs.
- 4) For all such further, other, and general relief to which the Plaintiff may show itself entitled.

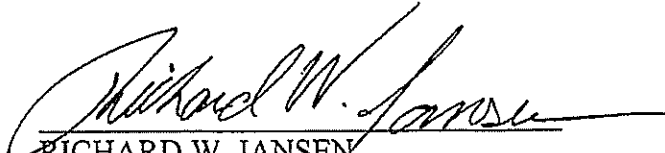
Respectfully submitted this the 11<sup>th</sup> day of November, 2022.

  
JERROLD L. BECKER, #001239  
EMILY K. STULCE, #023851  
Attorneys for Plaintiff  
BUNSTINE, WATSON & BECKER  
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estulce@bwblawyer.com

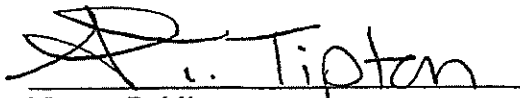
**O A T H**

STATE OF TENNESSEE    )  
                                  )   ss:  
COUNTY OF KNOX        )

Richard W. Jansen, President and sole member of Monaco Industries, LLC, having been duly sworn according to law, makes oath that he has read the foregoing Complaint and that the facts set forth therein are true to the best of his knowledge, information and belief, and that his Complaint not made out of levity or by collusion with the Defendants, but in sincerity and truth for the causes mentioned therein.

  
RICHARD W. JANSEN  
President, Monaco Industries, LLC

Sworn to and subscribed before me  
this 15<sup>th</sup> day of November, 2022.

  
Notary Public

My Commission Expires: 10-1-2025



COST BOND

Monaco Industries, LLC as Principal, and Bunstine, Watson & Becker as Surety, are held and firmly bound unto the Clerk & Master for Knox County, Tennessee, for the payment of all costs awarded against the Principal. To that end, we bind ourselves, our heirs, executors and administrators.

The Principal is commencing legal proceedings in the Knox County Chancery Court. If the Principal pays all costs which are adjudged against it, then this obligation is void. If the Principal fails to pay, then the surety shall undertake to pay all costs adjudged against the Principal. Mandated at T.C.A. §20-12-120 et seq.

**PRINCIPAL**

MONACO INDUSTRIES, LLC  
3030 Monaco Way  
Knoxville, TN 37914

MONACO INDUSTRIES, LLC

By: 

**SURETY**

JERROLD L. BECKER, #001239  
BUNSTINE, WATSON & BECKER  
800 S. Gay Street, Suite 2001  
Knoxville, Tennessee 37929  
(865) 523-3022

  
SURETY

# **COLLECTIVE EXHIBIT 1**

## Emily Stulce

---

**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Thursday, November 3, 2022 9:27 AM  
**To:** Emily Stulce  
**Subject:** Fwd: Southeastern Paper Group Program 2021-2022

----- Forwarded message -----

**From:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Date:** Tue, Mar 15, 2022 at 11:47 AM  
**Subject:** Re: Southeastern Paper Group Program 2021-2022  
**To:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Cc:** Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>

Doug, good morning. I'll be your contact moving forward. I just forwarded you the programs. I'm pretty open this week with the exception of Friday at 10am. Best regards Richard

On Mar 15, 2022, at 8:51 AM, Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)> wrote:

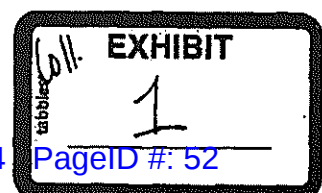
Richard,

Good morning. It has been a while since we have spoken. I hope all is well with Monaco. I have two questions for you. Did you extend the program from 04/30/2021 to go through 04/30/2022? If so, I need a copy of that. The other thing is and I am not sure if you heard that we were bought last year. We were acquired by a company out of Mexico called Femsa. They have bought several companies in the US trying to create a national distribution platform. The company is now a part of Envoy Solutions. All the members will keep their name but we are a subsidiary of Envoy Solutions. I would like to take some time soon when you are available to explain to you about the company and my new role supporting Foodservice disposables. I have been tasked to engage suppliers and come up with an Envoy program for all members and drive sales to fewer partnered suppliers. This is my category so I will be asking Monaco for a new program. Can you tell me if you have some time this week or next to have a call to discuss. I am not sure if you have hired a regional sales manager in our area and if I should go through them or will you handle us directly. Please let me know. thanks

So to recap, just need the extended current program and some time to discuss a new program for Envoy and its members. I have a really nice value proposition to share with you.

Thank you,

Doug Bobar  
Purchasing Department  
Director of Purchasing  
Southeastern Paper Group



Phone: 1-800-858-7230 Ext.3235  
Fax: 864-587-5813 Mobile: 864-706-8986  
[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)

<image001.jpg>

**From:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Sent:** Tuesday, May 12, 2020 4:15 PM  
**To:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Cc:** Stacey Anderson <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Subject:** Program

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Doug, please find attached an updated program letter. If you would like me to send you a hard copy please let me know. Best regards, Richard

<20200512162901266 copy.pdf>



**MONACO®**

**RICHARD JANSEN President**  
[Richard.Jansen@thinkmonaco.com](mailto:Richard.Jansen@thinkmonaco.com)

**o 800.688.8434**  
**c 865.310.1938**  
**fx 865.688.5790**

**3030 Monaco Way Knoxville, TN 37914**  
**[www.thinkmonaco.com](http://www.thinkmonaco.com)**

# **COLLECTIVE EXHIBIT 2**



## Emily Stulce

---

**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Tuesday, November 1, 2022 6:46 PM  
**To:** Emily Stulce  
**Subject:** Fwd: Discussion about Envoy and one program  
**Attachments:** pastedGraphic copy.jpg

----- Forwarded message -----

**From:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Date:** Mon, Mar 28, 2022 at 8:51 AM  
**Subject:** Re: Discussion about Envoy and one program  
**To:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Cc:** Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>

Doug, sounds good. Confirming 10am, March 29. Best regards Richard

On Mar 28, 2022, at 8:46 AM, Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)> wrote:

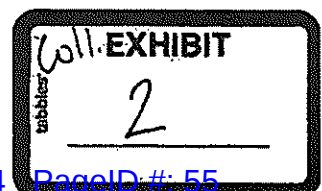
Richard, Good morning. Hopefully this time will work for you. I will review FEMSA, the owners of Envoy Solutions and their strategy to establish a national distribution platform. Our need to create one Envoy program and create true value for our partnered vendors. Thanks

Doug Bobar  
Southeastern Paper Group  
[dbobar@sepg.com](mailto:dbobar@sepg.com)  
864.706.8986

---

## Microsoft Teams meeting

**Join on your computer or mobile app /**  
[Click here to join the meeting](#)



## Emily Stulce

---

**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Tuesday, November 1, 2022 6:47 PM  
**To:** Emily Stulce  
**Subject:** Fwd: Envoy Solutions 2022 program and pricing  
**Attachments:** image001.jpg; Register Roll Volume- Envoy Solutions- 041422 Vendor.xlsx; pastedGraphic copy.jpg

----- Forwarded message -----

**From:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Date:** Tue, Apr 19, 2022 at 10:59 AM  
**Subject:** Fwd: Envoy Solutions 2022 program and pricing  
**To:** Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>

Begin forwarded message:

**From:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Subject:** Envoy Solutions 2022 program and pricing  
**Date:** April 19, 2022 at 9:12:07 AM EDT  
**To:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>

Richard,

I hope this finds you well. Sorry for the delay in putting the numbers together. I only wanted to include convertible volume in the summary. Our objective is to put together a 2022 program for all of Envoy Solutions members. Please keep the inclusion open as we acquire and add new members. Currently the volume is only from Penn Jersey Paper and Southeastern Paper Group. We are looking for two things: One program for all members and one price list for all members. Please be aggressive as you can as there are several suppliers involved in the opportunity. The volume attached is annual for 2021. We can move this business and we will move this business to the supplier that wants to partner with Envoy and growth their business together. We will not support any other non partnered suppliers unless it is contracted business that we cannot move. I did include one ribbon on the summary. If you can provide that please match it up with your offering and add it to the price list and program. Any questions please just call or email me.

I will be your contact for all of Envoy. No getting redirected to other purchasing folks. We will make the decision and support that partnered vendor. We are inpowered to make these decisions and implement the change. I am excited about the relationship and the opportunity to really focus on this category and grow together. Please right the program to Tom Furia III. He is my boss and is the VP of Foodservice Disposables for all of Envoy Solutions. He will sign the program. I will be your contact and will support you will all locations for the conversion to the marketing to get things moving forward. I would really like something back by 05/02/2022 or soon if possible. I am available anytime to answer any questions. Don't hesitate to ask.

Thank you for supporting and wanting to partner with Envoy Solutions.

Doug Bobar  
Purchasing Department  
Director of Purchasing  
Southeastern Paper Group  
Phone: 1-800-858-7230 Ext.3235  
Fax: 864-587-5813 Mobile: 864-706-8986  
[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)

# **COLLECTIVE EXHIBIT 3**

## Emily Stulce

---

**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Tuesday, November 1, 2022 6:48 PM  
**To:** Emily Stulce  
**Subject:** Fwd: SEPG

----- Forwarded message -----

**From:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Date:** Mon, May 2, 2022 at 9:26 AM  
**Subject:** Fwd: SEPG  
**To:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Cc:** Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>

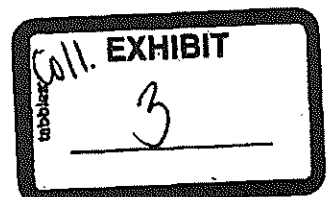
Doug, thank you. We'll get working on it. Best regards, Richard

Begin forwarded message:

**From:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Subject:** FW: SEPG  
**Date:** May 2, 2022 at 8:29:47 AM EDT  
**To:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>

Richard, Here is the information below. Really looking for one program for all of Envoy and one price list for all of Envoy. You can quote us LTL pricing as well as TL and the location will decide their purchasing minimum and pay the pricing accordingly. So one LTL and TL price for all, one Envoy price list. You have several brackets if needed. If you have more questions please let me know. I highlighted Tom's response in red. BTW, Tom is my boss. Thanks

Doug Bobar  
Purchasing Department  
Director of Purchasing  
Southeastern Paper Group  
Phone: 1-800-858-7230 Ext.3235  
Fax: 864-587-5813 Mobile: 864-706-8986  
[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)





**From:** Thomas Furia III <TFuriaIII@piponline.com>  
**Sent:** Saturday, April 30, 2022 6:41 AM  
**To:** Doug Bobar <dbobar@sepapergroup.com>  
**Subject:** Re: SEPG

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Doug

See below.

Tom III

Thomas R Furia III  
VP of Supply Chain  
PJP  
[tfuriaiii@piponline.com](mailto:tfuriaiii@piponline.com)  
215-756-2954

---

**From:** Doug Bobar <dbobar@sepapergroup.com>  
**Sent:** Friday, April 29, 2022 3:48 PM  
**To:** Thomas Furia III  
**Subject:** FW: SEPG

Monaco is working on our register roll/ thermal roll program and one price. please see the questions below. Can you help? thanks

Doug Bobar  
Purchasing Department  
Director of Purchasing  
Southeastern Paper Group  
Phone: 1-800-858-7230 Ext.3235  
Fax: 864-587-5813 Mobile: 864-706-8986  
[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)



**From:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Sent:** Wednesday, April 27, 2022 1:28 PM  
**To:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Cc:** Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Subject:** SEPG

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Doug, good afternoon. I'm working on the the Penn Jersey portion. Can you please provide me the following information. Based on their volumes we would like to ship in full truck load volumes. Please let me know if this is possible. I may have more questions. Best regards, Richard

What is the zip code and per PO volumes for delivery for Penn Jersey Paper?

- LTL – what is the pallet count if LTL? Standard GMA pallets
  - If not LTL - Full Truck quantities shipped monthly?
- Blind Ship direct to end user? What does this mean?
- Special carton labels required? each box should be labeled with a barcode
- Bar code required on carton label? Yes
- Any special delivery requirements to include an appointment required? Lumper or driver sort and segregate  
i.e. lumper, sort/seg, inside, etc.

Penn Jersey volume numbers below.

- Monaco Item 30150 SEPG -  
033980 Annual Volumes 3,082
- Monaco Item 80230 SEPG -  
033985 Annual Volumes 11,860
- Monaco Item 57085 SEPG -  
033975 Annual Volumes 770
- Monaco Item 57150 SEPG -  
033990 Annual Volumes 404

We will contact our ribbon vendor and confirm pricing and details – we currently do not offer ribbons – SEPG Items 149671 / 93015



MONACO®

**RICHARD JANSEN President**  
Richard.Jansen@thinkmonaco.com

o 800.688.8434  
c 865.310.1938  
fx 865.688.5790

3030 Monaco Way Knoxville, TN 37914  
www.thinkmonaco.com

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**RICHARD JANSEN President**  
Richard.Jansen@thinkmonaco.com

o 800.688.8434  
c 865.310.1938  
fx 865.688.5790

3030 Monaco Way Knoxville, TN 37914  
www.thinkmonaco.com



# **COLLECTIVE EXHIBIT 4**

## Emily Stulce

---

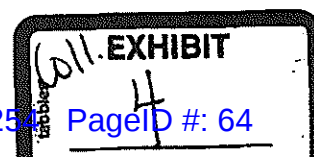
**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Tuesday, November 1, 2022 6:49 PM  
**To:** Emily Stulce  
**Subject:** Fwd: Envoy/SEPG/Penn Jersey  
**Attachments:** SEPG All Locations - April 2022 Update.xls; pastedGraphic copy.jpg

----- Forwarded message -----

**From:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Date:** Wed, May 4, 2022 at 1:46 PM  
**Subject:** Envoy/SEPG/Penn Jersey  
**To:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Cc:** Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>

Doug, please find below the Envoy program to include SEPG and Penn Jersey. The program consists of the monthly 5% merchandise credit and 2%/10 day prompt payment terms. I know you wanted a single price but the freight to Penn Jersey would have effected this component for the SEPG location. Based on the usage numbers Penn Jersey appears to be able to purchase monthly truckload orders. A couple of product notes. SEPG # 52375025 there is a slight footage difference, 315' for Monaco and 328' for the PJ product. The only item we don't produce is the 3" x 67' 3 ply. All are thermal material is BPA Free. PJ has one item that is Phenol Free. Please provide me feedback when convenient. Best regards, Richard

>  
>





MONACO®

April 1, 2022

3030 Monaco Way  
Knoxville, TN 37914-6525  
865-688-5450 : Office  
[www.thinkmonaco.com](http://www.thinkmonaco.com)

Bond - no energy surcharge

Email PO's [Monaco@thinkmonaco.com](mailto:Monaco@thinkmonaco.com)  
Sales Contact [Richard.Jansen@thinkmonaco.com](mailto:Richard.Jansen@thinkmonaco.com)

PRICING IS COST PER CASE + ENERGY SURCHARGE

Southeastern Paper Group

ADD TO ALL CASE  
PRICE FOR PURCHASE

Monaco #	SEPG #	Width	Length	Description	Pack	Core ID	Weight	Case Cube	90+ Cases (Mix of Cases) Freight Included LOCATIONS in South Carolina, North Carolina, Florida	90+ Cases LTL Volumes MAX 270 cases/or 6 Pallets for LTL PENN JERSEY PRICING ONLY - LTL VOLUMES	FULL TRUCK (1080 - 1200 Cases Mixed Product) PENN JERSEY PRICING ONLY FULL TRUCK	Surcharge - Per Case Cost - Separate Line Item on Invoice. Not Applicable to Discount or Rebate
220545CCB	375-830	2-1/4	84	2-PLY SC-CB/GF-W/W	50	7/16	44	0.47	Discontinued			
22095	52375064	2 1/4	95	2 PLY W/C	50	7/16	20	0.60	\$ 40.80			
32095	52375019	3	95	2 PLY W/C	50	7/16	25	0.79	\$ 49.73	\$ 51.53	\$ 49.88	
35085	375-062	2-1/4	85	2-PLY W/C	50	11/16	25	0.71	Discontinued			
25150	2375060	2 1/4	150	BOND	100 BULK	7/16	35	1.03	\$ 36.55			
25165		2 1/4	165	BOND	100 BULK	7/16	32	1.03	\$ 36.91			
27450	375-036	2-3/4	150	BOND	50	7/16	22	0.72	Discontinued - Alternative Item 27165			
27165		2 3/4	165	BOND	50	7/16	24	0.80	\$ 26.66			
30150	52375003	3	150	BOND	50	7/16	25	0.79	\$ 27.99	\$ 29.78	\$ 28.13	
30165	52375004	3	165	BOND	50	7/16	28	0.79	\$ 29.72			
30165GRN		3	165	BOND GREEN	50	7/16	28	0.79	Call for Pricing & Availability			
30180 CANARY	52375061	3	190	BOND CANARY	50	7/16	28	0.79	\$43.34 Call for Pricing & Availability			
44165		44mm	165	BOND	10/10's	7/16	29	0.82	\$ 33.98	\$ 35.78	\$ 34.13	\$ 3.89
44230		44MM	230	THERMAL	50	7/16	19	0.53	37.55** Lead Times 5-7 Working Days			\$ 4.09
57050	45375001	2 1/4	50	THERMAL	50	1/2	8	0.17	\$ 18.58	\$ 17.18	\$ 19.13	\$ 0.63
57050-200		2-1/4	50	THERMAL	200	1/2	24		Discontinued			
57074		2 1/4	74	THERMAL	50	1/2	8	0.20	\$ 22.03			\$ 0.91
57085-72	52375011	2 1/4	85	THERMAL	72	7/16	14	0.47	\$ 30.78			\$ 1.32
57085	52375020	2 1/4	85	THERMAL	50	7/16	13	0.30	\$ 24.65	\$ 26.45	\$ 24.50	\$ 1.05
57165	52375820	2 1/4	165	THERMAL	50	7/16	19	0.47	\$ 37.02	\$ 38.82	\$ 37.17	\$ 2.04
57230	52375822	2 1/4	230	THERMAL	50	7/16	28	0.60	\$ 46.01			\$ 2.45
76230		3	230	THERMAL	50	7/16	33	0.79	\$ 60.82			\$ 3.45
80119	52375009	3 1/8	119	THERMAL	50	7/16	18	0.38	\$ 35.16			\$ 2.05
80165HW	52375013	3 1/8	165	80gm THERMAL	50	7/16	35	0.98	66.09*** Call for Availability Non Inventory Item			\$ 5.09
80220		3 1/8	220	THERMAL	50	7/16	28	0.38	\$ 54.65			\$ 2.86
80200		3 1/8	200	THERMAL	50	7/16	28	0.38		\$ 52.29	\$ 50.38	\$ 3.67
80230	52375010	3 1/8	230	THERMAL	50	7/16	30	0.79	\$ 55.48	\$ 57.28	\$ 55.33	\$ 3.91
80230PF		3 1/8	230	THERMAL - PHENOL FREE	50	7/16	30	0.79		\$ 67.70	\$ 65.77	\$ 4.16
80273	52375012	3 1/8	273	THERMAL	50	7/16	36	0.98	\$ 63.31			\$ 4.84
80440HW-24		3 1/8	440	80gm THERMAL	24	1	24	0.58	Call for Pricing & Availability			
80646HW-1		3 1/8	646	80gm THERMAL	8	1	22	0.61	Call for Pricing & Availability			
80660HW-2		3 1/8	660	80gm THERMAL	8	2	23	0.82	Call for Pricing & Availability			
80815		3 1/8	815	48 gram thermal	8	2	17	0.70	Call for Pricing & Availability			
80870HW		3 1/8	870	80gm THERMAL	4	11/16	14		Call for Pricing & Availability			
409445	375-045	4-0/32	445	THERMAL	50	7/16	25	0.30	Discontinued			
39177	52375025	4 3/8	315	THERMAL	24	7/16	28	0.71	\$ 56.27	\$ 58.07	\$ 56.42	\$ 3.57
444340	375-000	4-3/8	340	THERMAL	24	7/16	29	0.74	Discontinued			
ERC30/34/38 BLK RED				6 PACK RIBBON Per Case	6		1			\$7.00 * Ribbons cases not included in Minimum	\$7.00 * Ribbons cases not included in Minimum	
58400		2 9/32 (58MM)	400	THERMAL (1" ID)	24	1	21	0.47	\$ 43.73			\$ 2.42
111082	375-063	4-3/8	82	THERMAL (7/16 ID)	50	7/16	17	0.47	Discontinued			
80230GRN		3-1/8	220	THERMAL-GREEN	50	7/16	24	0.78	Discontinued			

Pricing is based on orders of 90+ cases delivered to your location. Freight cost is included in case price.

NOTE: Special delivery requirements are not included.

Additional charges such as late fees, sort and segregate etc. will be billed on a separate invoice.

Revised Terms and Conditions

# **COLLECTIVE EXHIBIT 5**

## Emily Stulce

---

**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Monday, November 7, 2022 4:19 PM  
**To:** Emily Stulce  
**Subject:** Fwd: Checking In

----- Forwarded message -----

**From:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Date:** Tue, May 17, 2022 at 3:10 PM  
**Subject:** Re: Checking In  
**To:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>

Really, I just wanted you to update the original quote, so everything is on one summary. Second column, reference The SEPG and/ or the PJP code. Be sure to have pricing in the columns for LTL and TL for the North. Also need the National Checking item filled in with your code and pricing. For the Iconex items that are bought by SEPG, the SEPG codes are on the original request to quote, I need those listed in the SEPG # column and pricing quoted LTL South.

Do we need to have a call to discuss? If so, you can just call my cell. thanks

Doug Bobar  
864 706 8986

---

**From:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Sent:** Tuesday, May 17, 2022 3:03 PM  
**To:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Cc:** 'Richard Jansen' <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Subject:** RE: Checking In

---

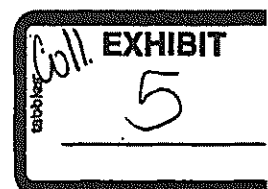
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Doug, please see the below, referencing the items that Richard quoted for PJP.

To confirm – you want me to add into the Monaco quote the Vendor Item # - correct?

We have updated pricing for Item 57085-72 as well.



Dist.	Product	Description Line 1	Description Line	Monaco Item Number	Vendor Item #	Pack	Unit	QTY
			2					

Penn Jersey Paper	033980	REGISTER ROLL BOND 3x150' 1PLY	Monaco Item 30150	12-105	50/150'	CASE	3,082
Penn Jersey Paper	034040	REGISTER ROLL BOND 44MMx150' 1PLY	Monaco Item 44165	9074-2030	100/150'	CASE	29
Penn Jersey Paper	033985	REGISTER ROLL THERMAL 3 1/8x230' BPA FREE	Monaco Item 80230	9078-0565	50/230'	CASE	11,860
Penn Jersey Paper	033975	REGISTER ROLL THERMAL 2.25x85' BPA FREE	Monaco Item 57085	9078-0549	50/85'	CASE	770
Penn Jersey Paper	033990	REGISTER ROLL BOND 2.25x150' 1PLY	Monaco Item 30150	9074-2072	5/150'	CASE	404
Penn Jersey Paper	033970	REGISTER ROLL THERMAL 2.25x60' BPA FREE	Monaco Item 57050 or 57085	9078-2982	50/60'	CASE	2,000
Penn Jersey Paper	033982	REGISTER ROLL THERMAL 2.25x200' BPA FREE	Monaco Item 57165	9078-1004	50/200'	CASE	224
Penn Jersey Paper	033984	REGISTER ROLL THERMAL 3 1/8x230' PHENOL FREE	Monaco Item 80230PF	9078-2489	50/230'	CASE	161
Penn Jersey Paper	033987	REGISTER ROLL THERMAL 4 3/8x328' BPA FREE	Monaco Item 39177	9078-2988	24/328'	CASE	127
Penn Jersey Paper	034300	REGISTER ROLL BOND 3x95' 2PLY W/C	Monaco Item 32095	9077-0012	50/95'	CASE	2,772
Penn Jersey Paper	034304	REGISTER ROLL BOND 3x67' 3PLY W/C/P	Not Available	9077-0060	50/67'	CASE	191
Penn Jersey Paper	149671	RIBBON ERC30 ERC34 ERC38 BLACK / RED	Monaco Item ERC30/34/38	ERC30/34/38	6	CASE	4,986

Thanks,

Stacey

Stacey Anderson

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)



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From: Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>

Sent: Tuesday, May 17, 2022 2:27 PM

To: [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)

Case 3:22-cv-00459-JRG-DCP Document 1-1 Filed 12/22/22 Page 62 of 254 PageID #: 68

Cc: 'Richard Jansen' <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>

Subject: Re: Checking In

Sorry to drive you crazy. There is one National Checking item that will need to be matched and quoted as well.

Doug

---

From: [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>

Sent: Tuesday, May 17, 2022 2:25 PM

To: Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>

Cc: 'Richard Jansen' <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>

Subject: RE: Checking In

---

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---

Yes, I am working on this now.

Thanks,  
Stacey

*Stacey Anderson*

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)



MONACO®

**From:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Sent:** Tuesday, May 17, 2022 2:24 PM  
**To:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)  
**Cc:** 'Richard Jansen' <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Subject:** Re: Checking In

Last message. Sorry. Just need to get this in order.

There are several items on the summary that SEPG buys from Iconex. You will see them on the summary I sent with an SEGP code for an Iconex product. I will need those matched and priced out as well.

thanks, Hopefully that is it.

Doug

**From:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Sent:** Tuesday, May 17, 2022 2:09 PM  
**To:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Cc:** 'Richard Jansen' <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Subject:** Re: Checking In

Here is another example that I will need the spreadsheet updated.

Example

SEPG code 375011 your code 57085-72

Penn Jersey buys the item 9078-0549 from Iconex.



I would need pricing on the 57085-72 for LTL North & Full TL North. That pricing was not provided.

Several of the Iconex matches do not have LTL and TL for the North Pricing. Please fill the pricing in as you match up the codes in the SEPG/PJP Column On your quote.

thanks

Doug

I need this quickly if Possible. It is holding up my summary to my boss.

---

**From:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Sent:** Tuesday, May 17, 2022 11:43 AM  
**To:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Cc:** 'Richard Jansen' <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Subject:** RE: Checking In

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---

Doug, I will get that updated info to you this afternoon.

Thanks,

Stacey

Stacey Anderson

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)



MONACO®

**From:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Sent:** Tuesday, May 17, 2022 11:26 AM  
**To:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Cc:** Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Subject:** Re: Checking In

For all the items that Penn Jersey is buying from Iconex, can you reference your code for those items, so I don't have to go and find them on your quote? Example: On your quote you had a column for the SEPG #. If you could just add the PJP code to that column and resend. If it already has a SEPG code, just put a coma and add the Penn Jersey number as well. That will help me match them up.

thanks

Doug

---

**From:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Sent:** Tuesday, May 17, 2022 11:01 AM  
**To:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Cc:** Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Subject:** Re: Checking In

Working on this today. Might have a few questions. Jus one for now.

Code 57050 The full TL price is higher than the two LTL prices? Is that right? thanks Doug

**From:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Sent:** Friday, May 13, 2022 11:25 AM  
**To:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Cc:** Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Subject:** Checking In

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Doug, checking in on your review process. Please let me know if I can be of assistance. Best regards, Richard



**MONACO®**

**RICHARD JANSEN President**  
[Richard.Jansen@thinkmonaco.com](mailto:Richard.Jansen@thinkmonaco.com)

o 800.688.8434  
c 865.310.1938  
fx 865.688.5790

3030 Monaco Way Knoxville, TN 37914  
[www.thinkmonaco.com](http://www.thinkmonaco.com)

# **COLLECTIVE EXHIBIT 6**

## Emily Stulce

---

**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Monday, November 7, 2022 4:19 PM  
**To:** Emily Stulce  
**Subject:** Fwd: Checking In

----- Forwarded message -----

**From:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Date:** Wed, May 18, 2022 at 12:03 PM  
**Subject:** RE: Checking In  
**To:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Cc:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>

Thank you. I will let you know if I have any other questions.

Doug Bobar

Purchasing Department

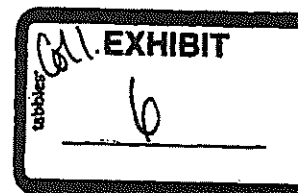
Director of Purchasing

Southeastern Paper Group

Phone: 1-800-858-7230 Ext.3235

Fax: 864-587-5813 Mobile: 864-706-8986

[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)



## Emily Stulce

---

**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Tuesday, November 8, 2022 3:04 PM  
**To:** Emily Stulce  
**Subject:** Fwd: Checking In  
**Attachments:** SEPG All Locations - April 2022 Update .xls

----- Forwarded message -----

**From:** <stacey.anderson@thinkmonaco.com>  
**Date:** Wed, May 18, 2022 at 10:55 AM  
**Subject:** RE: Checking In  
**To:** Doug Bobar <dbobar@sepapergroup.com>  
**Cc:** Richard Jansen <richard.jansen@thinkmonaco.com>

Doug, please see the attached. I have updated the cross referenced item numbers into the Monaco pricing sheet.

Please review and advise, if you want any additional information updated/changed/added.

There are 3 tabs in the attached 1) current pricing with PJP volume information, 2) Pinehurst Custom Print Pricing and 3) your envoy original spreadsheet.

There is no energy surcharge applicable to 2-Ply or Bond.

Thank you,

Stacey

*Stacey Anderson*

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364



MONACO®

**From:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Sent:** Wednesday, May 18, 2022 8:27 AM  
**To:** Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Subject:** RE: Checking In

Thank you. I do really need it today if possible. Any questions at all please let me know.

Doug

**From:** Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Sent:** Wednesday, May 18, 2022 6:47 AM  
**To:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Subject:** Re: Checking In

---

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---

Doug, thank you for your time yesterday, appreciate your patience, I apologize for my confusion.

We will get you updated pricing as per our conversation today.

Thank you,



# MONACO®

Bond/2PLY - no energy surcharge.

865-688-5450 : Office

www.thinkmonaco.com

Email PO's [Monaco@thinkmonaco.com](mailto:Monaco@thinkmonaco.com)

Sales Contact [Richard.Jansen@thinkmonaco.com](mailto:Richard.Jansen@thinkmonaco.com)

PRICING IS COST PER CASE + ENERGY SURCHARGE

ADD TO ALL CASE  
PRICE FOR PURCHASE

## Southeastern Paper Group/Envoy Program

Monaco #	SEPG #/PJP#	Width	Length	Description	Pack	Core ID	Weight	Case Cube	90+ Cases (Mix of Cases) Freight Included LOCATIONS in South Carolina, North Carolina, Florida	90+ Cases LTL Volumes MAX 270 cases/or 6 Pallets for LTL PENN JERSEY PAPER PRICING ONLY - LTL VOLUMES	FULL TRUCK (1080 - 1200 Cases Mixed Product) PENN JERSEY PAPER PRICING ONLY FULL TRUCK	Energy Surcharge - Per Case Cost - Separate Line Item on Invoice. Not Applicable to Discount or Rebate
3 Ply Not Available at Monaco	16918 3300 034304 9077-0080											
22095	375064	2 1/4	95	2'PLY W/C	50	7/16	20	0.60	\$ 40.90	\$ 42.70	\$ 41.05	
32095	375019 Use Monaco Master Pack 8944 997359 034300 9077-0012	3	95	2'PLY W/C	50	7/16	25	0.79	\$ 49.73	\$ 51.53	\$ 49.88	
25150	375060	2 1/4	150	BOND	100 BULK	7/16	35	1.03	\$ 38.55	\$ 38.35	\$ 38.70	
25165	033990 9074-2072	2 1/4	165	BOND	100 BULK	7/16	32	1.03	\$ 38.91	\$ 38.71	\$ 37.06	
27165		2 3/4	165	BOND	50	7/16	24	0.80	\$ 26.66	\$ 28.51	\$ 28.86	
30150	375003 033980 12-105	3	150	BOND	50	7/16	25	0.79	\$ 27.98	\$ 29.78	\$ 28.13	
30185	375004	3	165	BOND	50	7/16	26	0.79	\$ 29.72	\$ 31.57	\$ 29.92	
30165GRN	4364	3	165	BOND GREEN	50	7/16	26	0.79	Call for Pricing & Availability			
30190 CANARY	375061	3	190	BOND CANARY	50	7/16	28	0.79	\$43.34 Call for Pricing & Availability	\$ 45.19	\$ 43.54	
44165	375007 034040 9074-2030	44mm	165	BOND	10/10's	7/16	29	0.82	\$ 33.98	\$ 35.78	\$ 34.13	\$ 3.89
44230	375800	44MM	230	THERMAL	50	7/16	19	0.53	37.55** Lead Times 5-7 Working Days	\$ 39.35	\$ 37.70	\$ 4.09
57050	375001 Use for Item 033970 9078-2982	2 1/4	50	THERMAL	50	1/2	8	0.17	\$ 18.98	\$ 17.18	\$ 19.13	\$ 0.63
57074		2 1/4	74	THERMAL	50	1/2	8	0.20	\$ 22.03	\$ 23.83	\$ 22.18	\$ 0.91
57085-72	375011	2 1/4	85	THERMAL	72	7/16	14	0.47	\$ 30.78	\$ 38.08	\$ 36.28	\$ 1.32
57085	375020 033975 9078-0549	2 1/4	85	THERMAL	50	7/16	13	0.30	\$ 24.65	\$ 26.45	\$ 24.50	\$ 1.05
57165	375820 Use Monaco Master Pack 8938 858704 Use for Item 033982 9078-1004	2 1/4	165	THERMAL	50	7/16	19	0.47	\$ 37.02	\$ 38.82	\$ 37.17	\$ 2.04
57230	375822	2 1/4	230	THERMAL	50	7/16	28	0.60	\$ 46.01	\$ 47.81	\$ 46.16	\$ 2.45
80119	375009	3 1/8	119	THERMAL	50	7/16	18	0.38	\$ 35.16	\$ 36.96	\$ 35.31	\$ 2.05
80165HW	375013	3 1/8	165	80gsm THERMAL	50	7/16	35	0.98	88.09*** Call for Availability Non Inventory Item	\$ 67.89	\$ 66.24	\$ 5.09
80230	375010 033985 9078-0565 Use Monaco Master Pack 8936 856348 8945 997375	3 1/8	230	THERMAL	50	7/16	30	0.79	\$ 55.48	\$ 57.28	\$ 55.33	\$ 3.81
80230PF	93010 978-0565 033984 9078-2489	3 1/8	230	THERMAL - PHENOL FREE	50	7/16	30	0.79	\$ 65.90	\$ 67.70	\$ 65.77	\$ 4.16
80273	375012	3 1/8	273	THERMAL	50	7/16	36	0.98	\$ 63.31	\$ 61.51	\$ 59.86	\$ 4.64
80440HW-24	375005	3 1/8	440	80gsm THERMAL	24	1	24	0.58	Call for Pricing & Availability			
80846HW-1	375017	3 1/8	846	80gsm THERMAL	8	1	22	0.61	Call for Pricing & Availability			
80815	9692	3 1/8	815	48 gram thermal	8	2	17	0.70	Call for Pricing & Availability			
39177	375025 033987 9078-2988	4 3/8	315	THERMAL	24	7/16	29	0.71	\$ 56.27	\$ 58.07	\$ 56.42	\$ 3.57
ERC30/34/3 8 BLK RED	6075 93015 149671 2433-95 ERC30/34/38			6 PACK RIBBON Per Case	6		1			\$7.00 * Ribbons cases not included in Minimum	\$7.00 * Ribbons cases not included in Minimum	
58400	375002	2 9/32 (58MM)	400	THERMAL (1" ID)	24	1	21	0.47	\$ 43.73	\$ 45.53	\$ 47.18	\$ 2.42

Pricing is based on orders of 80+ cases delivered to your location. Freight cost is included in case price.

**NOTE: Special delivery requirements are not included.**

**Additional charges such as late fees, sort and segregate etc. will be billed on a separate invoice.**

Payment terms are 2% 10 days, net 30.

Monaco will pay Southeastern Paper Group a 5% monthly rebate starting at dollar 1 - credit memo issued monthly





MONACO®

3030 Monaco Way  
Knoxville, TN 37914-6525  
800-688-8434 : Office

Email [Monaco@thinkmonaco](mailto:Monaco@thinkmonaco)

April 1, 2022

Southeastern Paper Group  
Pinehurst - Printed Quote

Monaco #	SEPG #	Width	Length	Description	Case Weight	Pack	50+ Cases
32095 PINEHURST	375050	3	95	2 Ply Printed 1 Color pms 342 Green Front	25	50	\$ 54.24

Pricing is based on minimum orders of 50 cases or more, of Pinehurst's printed roll. Freight cost is included in case price to Browns Sur

Printed orders are subject to 10% over/under runs.

Repeat orders normally take 2 weeks.

Email PO to: [Monaco@thinkmonaco.com](mailto:Monaco@thinkmonaco.com)

Envoy Solutions  
Volume Summary 2021  
Penn Jersey Paper and Southeastern Paper Group

Dist.	Product	Description Line 1	Description Line 2	Monaco Item Number	Vendor Item #	Vendor Name	Pack	Unit	QTY
Southeastern Paper Group	4364	30165GREEN 3" 1 PLY ADD ROLLS 165'	GREEN	30165GREEN		MONACO (PAPER SOLUTIONS)	50	CASE	3
	9692	80815 3.125"X815' THERMAL PAPER	2" ID CORE	80815		MONACO (PAPER SOLUTIONS)	8	CASE	1
	375001	57050 2.25"X50' THERMAL ROLL	(57050SW)	57050		MONACO (PAPER SOLUTIONS)	50 RL	CASE	1,770
	375002	58400 2.932"X400' THERMAL REG TAPE		58400		MONACO (PAPER SOLUTIONS)	24	CASE	12
	375003	30150 3" 1PLY ADD ROLLS 165' BOND	NC-997359	30150		MONACO (PAPER SOLUTIONS)	50	CASE	1,777
	375004	REGISTERS ROLL BOND 3x150' 1PLY		12-105		MONACO (PAPER SOLUTIONS)	50/150'	CASE	3,082
	375005	80440HW-24 3.18X440' THERMAL ROLL		30165		MONACO (PAPER SOLUTIONS)	50	CASE	1,360
	375007	44165 44MM REGISTERS ROLL (165)	1.75"X3"	80440HW-24		MONACO (PAPER SOLUTIONS)	24	CASE	50
	375800	44230 44MM (1.75")THERMAL ROLL 230'		44165		MONACO (PAPER SOLUTIONS)	10/10 ct	CASE	38
	034040	REGISTERS ROLL BOND 44MMX150' 1PLY		44230		MONACO (PAPER SOLUTIONS)	50	CASE	29
Penn Jersey Paper	375009	80119 3.18" THERMAL ROLLS (119)		9074-2030		ICONEX, LLC	100/150'	CASE	29
	375010	80230 3.18" THERMAL ROLLS (230)	BPA FREE	80119		MONACO (PAPER SOLUTIONS)	50	CASE	359
	033985	REGISTERS ROLL THERMAL 3.18X230' BPA FREE		80230		MONACO (PAPER SOLUTIONS)	50	CASE	8,575
	375011	57085 72" 2.25" THERMAL ROLLS (65)		57085-72		MONACO (PAPER SOLUTIONS)	50/230'	CASE	11,860
	375012	REGISTERS ROLL THERMAL 2.25X85' BPA FREE		9078-0549		ICONEX, LLC	12	CASE	405
	375013	80165HW 3.18X165 HWY THERMAL ROLL	(85) 1 PLY BPA FREE	57085		MONACO (PAPER SOLUTIONS)	50/85'	CASE	770
	375017	80646HW-1 3.18X646' THERMAL PAPER		80273		MONACO (PAPER SOLUTIONS)	50	CASE	104
	375019	32095 3" 2PLY CARBONLESS PAPER(95)	1" INSIDE CORE	80165HW		MONACO (PAPER SOLUTIONS)	50	CASE	65
	375025	39177 4.375"X315' THERMAL ROLL	REGISTER PAPER WHITE/CANARY	80946HW-1		MONACO (PAPER SOLUTIONS)	8/ROLL	CASE	1
	375050	PINEHURST 3" 2PLY RECEIPT ROLLS	95 PRINTED 1 COLOR PMS342	32095		MONACO (PAPER SOLUTIONS)	50	CASE	3,082
Southeastern Paper Group	375060	25150 2.25" 1PLY ADD ROLL (150)		25150		MONACO (PAPER SOLUTIONS)	50	CASE	166
	033990	REGISTERS ROLL BOND 2.25X150' 1PLY		9074-2072		MONACO (PAPER SOLUTIONS)	100	CASE	31
	375061	30190CAN CANARY 3"X190' REGISTER	ROLLS	30190CAN		MONACO (PAPER SOLUTIONS)	5/150'	CASE	404
	375064	22095 2.25" 2PLY CB-CF ROLL (95)	WHITE/CANARY	22095		MONACO (PAPER SOLUTIONS)	50	CASE	21
	375820	57165 2.25X165' THERMAL PAPER		57165		MONACO (PAPER SOLUTIONS)	50	CASE	6
	375822	57230 2.25" THERMAL ROLLS (230)		57230		MONACO (PAPER SOLUTIONS)	50	CASE	54
	15918	3300 3"X67' REGISTER ROLL	3 PLY CARBONILE			MONACO (PAPER SOLUTIONS)	50	CASE	159
			SS	3 Ply Not Available with Monaco 3300					
						NATIONAL CHECKING CO.	50 ROLL	CASE	26
Southeastern Paper Group	8936	856348 3.1/8"X230' THERMAL ROLL 50		856348		ICONEX, LLC	50	CASE	5
	8937	856607 2.1/4"X85' THERMAL		856607		ICONEX, LLC	324 ct	CASE	11
	8938	856704 2.1/4"X165' THERMAL ROLL 30		856704		ICONEX, LLC	30	CASE	2
	8944	997359 3"X65' 2 PLY VERIFONE		997359		ICONEX, LLC	5/10 ct	CASE	1
		8078-1356 3.1/8"X230' THERMAL		997375		ICONEX, LLC	5/10 ct	CASE	36
Southeastern Paper Group	93010	9078-0565 3.11"X230' BPA FREE		9078-0565		ICONEX, LLC	50	CASE	66
	033910	REGISTERS ROLL THERMAL 2.25X200' BPA FREE		9078-2992		ICONEX, LLC	50/60'	CASE	2,000
	033982	REGISTERS ROLL THERMAL 2.25X200' BPA FREE		9078-1004		ICONEX, LLC	50/200'	CASE	224
	033984	REGISTERS ROLL THERMAL 3.1/8X230' PHENOL FREE		9078-2489		ICONEX, LLC	50/230'	CASE	181
	033987	REGISTERS ROLL THERMAL 4.38X328' BPA FREE		9078-2988		ICONEX, LLC	24/328'	CASE	127
	034300	REGISTERS ROLL BOND 3x65' 2PLY W/C		9077-0012		ICONEX, LLC	50/95'	CASE	2,772
	034304	REGISTERS ROLL BOND 3x67' 3PLY W/C/P		9077-0060		ICONEX, LLC	50/67'	CASE	191
Southeastern Paper Group	6075	2433-95 RED/BLACK REGISTER RIBBON	FITS ERC	2433-95		NATIONAL CHECKING CO.	6	BOX	381
	93015	4071521 BLACK/RED NYLON RIBBON		ERC-30/3438		ICONEX, LLC	6	BOX	7,774
	149871	RIBBON ERC30 ERC34 ERC38 BLACK / RED		ERC30/3438		ICONEX, LLC	6	CASE	4,986

Stacey

Stacey Anderson

Chief Financial Officer

Monaco Industries

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)

On May 17, 2022, at 3:10 PM, Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)> wrote:

Really, I just wanted you to update the original quote, so everything is on one summary. Second column, reference The SEPG and/ or the PJP code. Be sure to have pricing in the columns for LTL and TL for the North. Also need the National Checking item filled in with your code and pricing. For the Iconex items that are bought by SEPG, the SEPG codes are on the original request to quote, I need those listed in the SEPG # column and pricing quoted LTL South.

Do we need to have a call to discuss? If so, you can just call my cell. thanks

Doug Bobar

864 706 8986

---

**From:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Sent:** Tuesday, May 17, 2022 3:03 PM  
**To:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Cc:** 'Richard Jansen' <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Subject:** RE: Checking In

---

This email originated outside the organization - Use caution when clicking links or opening attachments

Doug, please see the below, referencing the items that Richard quoted for PJP.

To confirm – you want me to add into the Monaco quote the Vendor Item # - correct?

We have updated pricing for Item 57085-72 as well.

Dist.	Product	Description Line 1	Description Line 2	Monaco Item Number	Vendor Item #	Pack	Unit	QTY
Penn Jersey Paper	033980	REGISTER ROLL BOND 3x150' 1PLY		Monaco Item 30150	12-105	50/150'	CASE	3,082
Penn Jersey Paper	034040	REGISTER ROLL BOND 44MMx150' 1PLY		Monaco Item 44165	9074-2030	100/150'	CASE	29
Penn Jersey Paper	033985	REGISTER ROLL THERMAL 3 1/8x230' BPA FREE		Monaco Item 80230	9078-0565	50/230'	CASE	11,860
Penn Jersey Paper	033975	REGISTER ROLL THERMAL 2.25x85' BPA FREE		Monaco Item 57085	9078-0549	50/85'	CASE	770
Penn Jersey Paper	033990	REGISTER ROLL BOND 2.25x150' 1PLY		Monaco Item 30150	9074-2072	5/150'	CASE	404
Penn Jersey Paper	033970	REGISTER ROLL THERMAL 2.25x60' BPA FREE		Monaco Item 57050 or 57085	9078-2982	50/60'	CASE	2,000
Penn Jersey Paper	033982	REGISTER ROLL THERMAL 2.25x200' BPA FREE		Monaco Item 57165	9078-1004	50/200'	CASE	224
Penn Jersey Paper	033984	REGISTER ROLL THERMAL 3 1/8x230' PHENOL FREE		Monaco Item 80230PF	9078-2489	50/230'	CASE	161
Penn Jersey Paper	033987	REGISTER ROLL THERMAL 4 3/8x328' BPA FREE		Monaco Item 39177	9078-2988	24/328'	CASE	127
Penn Jersey Paper	034300	REGISTER ROLL BOND 3x95' 2PLY W/C		Monaco Item 32095	9077-0012	50/95'	CASE	2,772
Penn Jersey Paper	034304	REGISTER ROLL BOND 3x67' 3PLY W/C/P		Not Available	9077-0060	50/67'	CASE	191
Penn Jersey Paper	149671	RIBBON ERC30.ERC34 ERC38 BLACK / RED		Monaco Item ERC30/34/38	ERC30/34/38	6	CASE	4,986

Thanks,

Stacey

Stacey Anderson

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)



MONACO®

**From:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Sent:** Tuesday, May 17, 2022 2:27 PM  
**To:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)  
**Cc:** 'Richard Jansen' <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Subject:** Re: Checking In

Sorry to drive you crazy. There is one National Checking item that will need to be matched and quoted as well.

Doug

---

**From:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Sent:** Tuesday, May 17, 2022 2:25 PM  
**To:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Cc:** 'Richard Jansen' <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Subject:** RE: Checking In

---

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---

Yes, I am working on this now.

Thanks,  
Stacey

*Stacey Anderson*

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364



**From:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Sent:** Tuesday, May 17, 2022 2:24 PM  
**To:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)  
**Cc:** 'Richard Jansen' <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Subject:** Re: Checking In

Last message. Sorry. Just need to get this in order.

There are several items on the summary that SEPG buys from Iconex. You will see them on the summary I sent with an SEGP code for an Iconex product. I will need those matched and priced out as well.

thanks, Hopefully that is it.

Doug

---

**From:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Sent:** Tuesday, May 17, 2022 2:09 PM  
**To:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Cc:** 'Richard Jansen' <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Subject:** Re: Checking In

Here is another example that I will need the spreadsheet updated.

Example

SEPG code 375011 your code 57085-72

Penn Jersey buys the item 9078-0549 from Iconex.

I would need pricing on the 57085-72 for LTL North & Full TL North. That pricing was not provided.

Several of the Iconex matches do not have LTL and TL for the North Pricing. Please fill the pricing in as you match up the codes in the SEPG/PJP Column On your quote.

thanks

Doug

I need this quickly if Possible. It is holding up my summary to my boss.

**From:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>

**Sent:** Tuesday, May 17, 2022 11:43 AM

**To:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>

**Cc:** 'Richard Jansen' <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>

**Subject:** RE: Checking In

---

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Thanks,

Stacey

*Stacey Anderson*

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)



**From:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Sent:** Tuesday, May 17, 2022 11:26 AM  
**To:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Cc:** Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Subject:** Re: Checking In

For all the items that Penn Jersey is buying from Iconex, can you reference your code for those items, so I don't have to go and find them on your quote? Example: On your quote you had a column for the SEPG #. If you could just add the PJP code to that column and resend. If it already has a SEPG code, just put a coma and add the Penn Jersey number as well. That will help me match them up.

thanks

Doug



**From:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Sent:** Tuesday, May 17, 2022 11:01 AM  
**To:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Cc:** Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Subject:** Re: Checking In

Working on this today. Might have a few questions. Jus one for now.

Code 57050 The full TL price is higher than the two LTL prices? Is that right? thanks Doug

---

**From:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Sent:** Friday, May 13, 2022 11:25 AM  
**To:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Cc:** Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Subject:** Checking In

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---

Doug, checking in on your review process. Please let me know if I can be of assistance. Best regards, Richard



**MONACO®**

**RICHARD JANSEN President**

**Richard.Jansen@thinkmonaco.com**

**o 800.688.8434**

**c 865.310.1938**

**fx 865.688.5790**

**3030 Monaco Way Knoxville, TN 37914**

**[www.thinkmonaco.com](http://www.thinkmonaco.com)**

# **COLLECTIVE EXHIBIT 7**

## Emily Stulce

---

**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Monday, November 7, 2022 4:20 PM  
**To:** Emily Stulce  
**Subject:** Fwd: Pricing and Program proposal for Envoy Solutions- Doug Bobar

----- Forwarded message -----

**From:** Richard Jansen <richard.jansen@thinkmonaco.com>  
**Date:** Thu, Jun 9, 2022 at 10:12 AM  
**Subject:** Re: Pricing and Program proposal for Envoy Solutions- Doug Bobar  
**To:** Doug Bobar <dbobar@sepapergroup.com>  
**Cc:** <stacey.anderson@thinkmonaco.com>

Doug, thank you for getting back to me. I look forward to receiving the information. Best regards, Richard

On Jun 9, 2022, at 9:55 AM, Doug Bobar <dbobar@sepapergroup.com> wrote:

Good morning Stacey & Richard,

I hope you guys are having a good week. Sorry for the delay in following up on our pricing and program proposal for Envoy Solutions. I have been delayed due to being in Atlanta at the IDDBA this week.

I have reviewed all the suppliers quotes and program for those who participated in the RFQ to be Envoys partnered vendor. The pricing from all suppliers was all over the place. Some items higher and some items competitive. My plan is to send you a list of items that your price quote was higher on than your competitors. I need you to consider making some adjustments. I cannot go back to my boss and tell him I worked out the Envoy program but ½ of the items will be taking a non market price increase. He will not be happy with that. I plan to get that summary to you either today or first thing in the am. Please review and ask as many questions as you need and consider revising your quote to Envoy. I have several big projects that I am currently working on and really need to get them completed very soon. Stand by on the list of items and please try to review and turn it around to me as soon as you can.

Thanks for supporting Envoy Solutions and this opportunity.

Doug Bobar  
Purchasing Department  
Director of Purchasing  
Southeastern Paper Group  
Phone: 1-800-858-7230 Ext.3235  
Fax: 864-587-5813 Mobile: 864-706-8986



## Emily Stulce

---

**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Tuesday, November 1, 2022 6:52 PM  
**To:** Emily Stulce  
**Subject:** Fwd: Envoy Solutions 2022 Program  
**Attachments:** Register Roll Volume- Envoy Solutions- Monaco Pricing 061322.xlsx

----- Forwarded message -----

**From:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Date:** Mon, Jun 13, 2022 at 11:23 AM  
**Subject:** Envoy Solutions 2022 Program  
**To:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>, Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>

Stacey & Richard,

Good morning. Here is the summary I committed to sharing with you today. I wanted to share the best price quote by item that was offered to Envoy for the program proposal. If your item is not listed it was the best quote on the proposal. I do understand that you will not be able to commit to have the best price on every items but I wanted to give you a chance to make any adjustments you can to make your proposal as strong as possible. Please review and let me know if you have any questions. I will need to have any adjustments to your proposal by EOB on Wednesday if you can. I would like to put this finished up this week.

Doug Bobar

Purchasing Department

Director of Purchasing

Southeastern Paper Group

Phone: 1-800-858-7230 Ext.3235

Fax: 864-587-5813 Mobile: 864-706-8986

[Doug.bobar@envoysolutions.com](mailto:Doug.bobar@envoysolutions.com)



06-13-22

Energy Solutions  
Volume Summary 2021  
Penn Jersey Paper and Southeastern Paper Group

DL	Product	Description Line 1	Description Line 2	Vendor Item #	Vendor Name	Pack	Unit	QTY	Monaco Code	Notes	Monaco LTL				Monaco Energy				Monaco			
											South-90	North-90	Monaco LTL	Full TL	Monaco	Separate	South-90	North-90	Monaco	South-90	North-90	Monaco
Penn Jersey Paper	031980	REGISTER ROLL BOND 34150 1PLY	1.75"X3"	72-105	ICONEX, LLC	50/150	CASE	3,082	30150		cases	\$29.78	\$28.13	\$27.98	\$27.98	\$27.98	\$27.98	\$28.13	\$27.98	\$27.98	\$28.13	\$27.98
Southeastern Paper Group	375807	44165 44MM REGISTOR ROLL 1165		44165	MONACO (PAPER SOLUTIONS)	10/10 ct	CASE	39	44165		10/10 ct	\$33.08	\$35.78	\$33.08	\$33.08	\$33.08	\$33.08	\$35.78	\$33.08	\$33.08	\$35.78	\$33.08
Southeastern Paper Group	375800	44120 44MM (1.75" THERMAL ROLL 2307		44120	MONACO (PAPER SOLUTIONS)	50	CASE	19	44120		50	\$37.55	\$39.35	\$37.55	\$37.55	\$37.55	\$37.55	\$39.35	\$37.55	\$37.55	\$39.35	\$37.55
Penn Jersey Paper	034040	REGISTOR ROLL BOND 44MMX2507 1PLY		44120	ICONEX, LLC	100/150	CASE	29	44165		10/10 ct	\$33.08	\$35.78	\$33.08	\$33.08	\$33.08	\$33.08	\$35.78	\$33.08	\$33.08	\$35.78	\$33.08
Southeastern Paper Group	375010	80120 3-1/8" THERMAL ROLLS 7207	BPA FREE	80120	MONACO (PAPER SOLUTIONS)	50	CASE	8,575	80120		50	\$55.48	\$57.28	\$55.48	\$55.48	\$55.48	\$55.48	\$57.28	\$55.48	\$55.48	\$57.28	\$55.48
Penn Jersey Paper	031985	REGISTER ROLL THERMAL 3 1/8"X315" BPA FREE		80120	ICONEX, LLC	50/250	CASE	11,856	80120		50	\$55.48	\$57.28	\$55.48	\$55.48	\$55.48	\$55.48	\$57.28	\$55.48	\$55.48	\$57.28	\$55.48
Southeastern Paper Group	375012	80123 3-1/8" THERMAL ROLLS 727 LONG		80123	MONACO (PAPER SOLUTIONS)	50	CASE	65	80123		50	\$55.48	\$57.28	\$55.48	\$55.48	\$55.48	\$55.48	\$57.28	\$55.48	\$55.48	\$57.28	\$55.48
Penn Jersey Paper	031975	REGISTER ROLL THERMAL 2.5685" BPA FREE		80123	MONACO (PAPER SOLUTIONS)	50	CASE	104	80123		50	\$55.48	\$57.28	\$55.48	\$55.48	\$55.48	\$55.48	\$57.28	\$55.48	\$55.48	\$57.28	\$55.48
Southeastern Paper Group	375015	80165HW 3-1/8"X165 HW THERMAL ROLL		80165HW	MONACO (PAPER SOLUTIONS)	50	CASE	65	80165HW		50	\$55.48	\$57.28	\$55.48	\$55.48	\$55.48	\$55.48	\$57.28	\$55.48	\$55.48	\$57.28	\$55.48
Southeastern Paper Group	375015	39177 4.375"X315" THERMAL ROLL		39177	MONACO (PAPER SOLUTIONS)	50	CASE	104	39177		50	\$55.48	\$57.28	\$55.48	\$55.48	\$55.48	\$55.48	\$57.28	\$55.48	\$55.48	\$57.28	\$55.48
Penn Jersey Paper	031960	REGISTER ROLL BOND 2.351150 1PLY		23150	ICONEX, LLC	50/150	CASE	408	23150		50	\$55.48	\$57.28	\$55.48	\$55.48	\$55.48	\$55.48	\$57.28	\$55.48	\$55.48	\$57.28	\$55.48
Southeastern Paper Group	8918	856704 7.44"X1165" THERMAL ROLL 30	ROLL 5/10	856704	ICONEX, LLC	50	CASE	2	856704		50	\$55.48	\$57.28	\$55.48	\$55.48	\$55.48	\$55.48	\$57.28	\$55.48	\$55.48	\$57.28	\$55.48
Southeastern Paper Group	8944	897359 7.44"X1165" THERMAL ROLL 30	THERMAL ROLL 1 PLY WHITE	897359	ICONEX, LLC	50	CASE	1	897359		50	\$55.48	\$57.28	\$55.48	\$55.48	\$55.48	\$55.48	\$57.28	\$55.48	\$55.48	\$57.28	\$55.48
Southeastern Paper Group	93010	8018-0565 3.11"X2357 BPA FREE		93010	ICONEX, LLC	50/10 ct	CASE	66	93010		50	\$55.48	\$57.28	\$55.48	\$55.48	\$55.48	\$55.48	\$57.28	\$55.48	\$55.48	\$57.28	\$55.48
Penn Jersey Paper	031970	REGISTER ROLL BOND 2.5685" BPA FREE		9078-0565	ICONEX, LLC	50/150	CASE	1,000	9078-0565		50	\$55.48	\$57.28	\$55.48	\$55.48	\$55.48	\$55.48	\$57.28	\$55.48	\$55.48	\$57.28	\$55.48
Penn Jersey Paper	034300	REGISTER ROLL BOND 2.5685" 1PLY W/C		9077-0012	ICONEX, LLC	50/150	CASE	1,772	9077-0012		50	\$55.48	\$57.28	\$55.48	\$55.48	\$55.48	\$55.48	\$57.28	\$55.48	\$55.48	\$57.28	\$55.48
Penn Jersey Paper	149671	REGISTOR ROLL BOND 2.5685" 1PLY W/C		9077-0012	ICONEX, LLC	50/150	CASE	1,772	9077-0012		50	\$55.48	\$57.28	\$55.48	\$55.48	\$55.48	\$55.48	\$57.28	\$55.48	\$55.48	\$57.28	\$55.48
Southeastern Paper Group	93015	4017321 BLACK/RED REGISTOR ROLL		93015	ICONEX, LLC	6	BOX	1,774	93015		6	\$55.48	\$57.28	\$55.48	\$55.48	\$55.48	\$55.48	\$57.28	\$55.48	\$55.48	\$57.28	\$55.48
Southeastern Paper Group	6075	2433-55 RED/BLACK REGISTOR ROLL		2433-55	NATIONAL CHECKING CO.	6	BOX	381	2433-55		6	\$55.48	\$57.28	\$55.48	\$55.48	\$55.48	\$55.48	\$57.28	\$55.48	\$55.48	\$57.28	\$55.48

# **COLLECTIVE EXHIBIT 8**



## Emily Stulce

---

**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Tuesday, November 1, 2022 6:53 PM  
**To:** Emily Stulce  
**Subject:** Fwd: ENVOY SC NC FL and NJ Locations  
**Attachments:** Untitled attachment 00027.htm; ENVOY SC NC FL and NJ Locations - April 2022 Update.xls; pastedGraphic copy.jpg; Untitled attachment 00030.htm

----- Forwarded message -----

**From:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Date:** Wed, Jun 15, 2022 at 10:00 AM  
**Subject:** ENVOY SC NC FL and NJ Locations  
**To:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Cc:** Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>

Doug, please find below the updated schedule. I was able to match the requested pricing, with one exception. Monaco item number 32095 (first one listed on the schedule) is a head-scratcher. I did what I could on that one. Please contact me with any questions and looking forward to the possibilities with Envoy. Best regards, Richard





MONACO®

3030 Monaco Way  
Knoxville, TN 37914-6525  
865-688-5450 : Office  
[www.thinkmonaco.com](http://www.thinkmonaco.com)

Email PO's [Monaco@thinkmonaco.com](mailto:Monaco@thinkmonaco.com)  
Sales Contact [Richard.Jansen@thinkmonaco.com](mailto:Richard.Jansen@thinkmonaco.com)

PLEASE NOTE SHIPPING LOCATIONS SC, NC, FL = LTL NJ = FULL TRUCK QUANTITIES/CAPACITY  
**Sort/seg/lumper/inside NOT Included in Pricing**

Envoy Program - Locations SC, NC, FL and Full Truck NJ

Monaco #	SEPG #/PJP#	Width	Length	Description	Pack	Core ID	Weight	Case Cube	90+ Cases (Mix of Cases) Freight Included LOCATIONS in South Carolina, North Carolina, Florida - FULL TRUCK CAPACITY/QUANTITIES When shipping to NJ
32095	375019 Use Monaco Master Pack 8944 997369 034300 9077-0012	3	95	2 PLY W/C	50	7/16	25	0.79	\$ 37.17
25150	375080	2 1/4	150	BOND	100 BULK	7/16	35	1.03	\$ 36.00
30150	375003 033980 12-105	3	150	BOND	50	7/16	25	0.79	\$ 27.50
30165	375004	3	165	BOND	50	7/16	26	0.79	\$ 29.92
30165GRN	4384	3	165	BOND GREEN	50	7/16	26	0.79	Call for Pricing & Availability
44165	375007 034040 9074-2030	44mm	165	BOND	10/10's	7/16	29	0.82	\$ 36.38
44230	375800	44MM	230	THERMAL	50	7/16	19	0.53	\$ 40.20
57050	375001 Use for Item 033970 9078-2982	2 1/4	50	THERMAL	50	1/2	8	0.17	\$ 16.46
57085-72	375011	2 1/4	85	THERMAL	72	7/16	14	0.47	\$ 19.52
57165	375820 Use Monaco Master Pack 8938 858704 Use for Item 033982 9078-1004	2 1/4	165	THERMAL	50	7/16	19	0.47	\$ 21.11
80165HW	375013	3 1/8	165	80gsm THERMAL	50	7/16	35	0.98	\$ 66.75
80230	375010 033985 9078-0565 Use Monaco Master Pack 8936 858348 8945 997375	3 1/8	230	THERMAL	50	7/16	30	0.79	\$ 58.56
80230PF	93010 978-0565 033984 9078-2489	3 1/8	230	THERMAL - PHENOL FREE	50	7/16	30	0.79	\$ 62.18
80273	375012	3 1/8	273	THERMAL	50	7/16	36	0.98	\$ 67.79
80440HW-24	375005	3 1/8	440	80gsm THERMAL	24	1	24	0.58	Call for Pricing & Availability
80646HW-1	375017	3 1/8	646	80gsm THERMAL	8	1	22	0.61	Call for Pricing & Availability
80815	9692	3 1/8	815	48 gram thermal	8	2	17	0.70	Call for Pricing & Availability
39177	375025 033987 9078-2988	4 3/8	315	THERMAL	24	7/16	29	0.71	\$ 55.28
ERC30/34/38 BLK RED	6075 93015 149671 2433-95 ERC30/34/38			6 PACK RIBBON Per Case	6 pack (Master Pack Available 144 Ribbons)		1		\$6.94 * Ribbons cases not included in Minimum

Pricing is based on orders of 90+ cases delivered to SC, NC and FL for LTL Full Truck Capacity Required for NJ.

**NOTE: Special delivery requirements are not included.**

**Additional charges such as late fees, sort and segregate etc. will be billed on a separate invoice NOT INCLUDED**

Payment terms are 2% 10 days, net 30.

Monaco will issue credit memo Southeastern Paper Group a 5% monthly rebate

Quote valid for 30 days

# **COLLECTIVE EXHIBIT 9**

## Emily Stulce

---

**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Monday, November 7, 2022 4:20 PM  
**To:** Emily Stulce  
**Subject:** Fwd: Checking In/Vacation

----- Forwarded message -----

**From:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Date:** Mon, Jun 27, 2022 at 4:03 PM  
**Subject:** Re: Checking In/Vacation  
**To:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Cc:** Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>

Doug, how is Monaco looking in the review process? Have a nice vacation! Best regards, Richard

On Jun 27, 2022, at 3:52 PM, Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)> wrote:

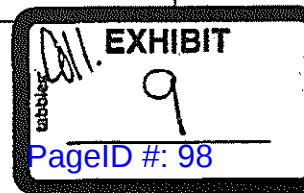
Thanks Richard,

I am making our final review this week to make a decision. If I have any questions I will reach out to Stacey. Enjoy your vacation. I am off next week as well.

Doug Bobar  
Purchasing Department  
Director of Purchasing  
Southeastern Paper Group  
Phone: 1-800-858-7230 Ext.3235  
Fax: 864-587-5813 Mobile: 864-706-8986  
[Doug.bobar@envoysolutions.com](mailto:Doug.bobar@envoysolutions.com)  
<image001.png>

**From:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Sent:** Monday, June 27, 2022 2:00 PM  
**To:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Cc:** Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Subject:** Checking In/Vacation

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Doug, checking in. I will be on vacation starting Friday July 1, returning Tuesday July 19. I will be in Europe. If you have any questions please contact Stacey. She has all the data and we'll be in contact through out my trip. Thank you for this opportunity and best regards, Richard

<image002.jpg>



**MONACO®**

**RICHARD JANSEN President**

**Richard.Jansen@thinkmonaco.com**

**o 800.688.8434**

**c 865.310.1938**

**fx 865.688.5790**

**3030 Monaco Way Knoxville, TN 37914**

**www.thinkmonaco.com**

# **COLLECTIVE EXHIBIT 10**

From: Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
Sent: Tuesday, July 12, 2022 2:12 PM  
To: [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)  
Cc: 'Richard Jansen' <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
Subject: RE: Checking In/Vacation

Stacey, Can I get these all on one revised quote. Including the below item? Original plus the 061522 revisions plus the below. thanks

Doug Bobar

Purchasing Department

Director of Purchasing

Southeastern Paper Group

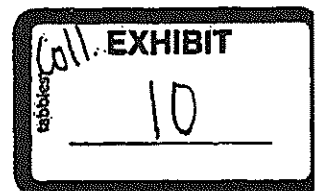
Phone: 1-800-858-7230 Ext.3235

Fax: 864-587-5813 Mobile: 864-706-8986

[Doug.bobar@envoysolutions.com](mailto:Doug.bobar@envoysolutions.com)



From: [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
Sent: Monday, July 11, 2022 12:44 PM  
To: Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
Cc: 'Richard Jansen' <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
Subject: RE: Checking In/Vacation



Doug, yes, Monaco will match the \$26.78 price per case for Monaco Item 30165.

We look forward to the program opportunity.

Richard will back in the office on 7/21/22. Any questions – please let me know.

Have a great rest of you day!

Thanks,  
Stacey

*Stacey Anderson*

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)



**From:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Sent:** Monday, July 11, 2022 11:20 AM  
**To:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Cc:** Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Subject:** RE: Checking In/Vacation



Can you review one more item for me? Wanted to see if you the ability to adjust one more item.

30165 3" 165' Bond 50 pack Current quote \$29.92 can you adjust to \$26.78? Please let me know soon if you can. Annual case est. is around 1,360 cases.

Thanks

Doug Bobar

Purchasing Department

Director of Purchasing

Southeastern Paper Group

Phone: 1-800-858-7230 Ext.3235

Fax: 864-587-5813 Mobile: 864-706-8986

[Doug.bobar@envoysolutions.com](mailto:Doug.bobar@envoysolutions.com)



From: Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>

Sent: Monday, June 27, 2022 2:00 PM

Case 3:22-cv-00459-JRG-DCP Document 1-1 Filed 12/22/22 Page 97 of 254 PageID #:

# **COLLECTIVE EXHIBIT 11**

## Emily Stulce

---

**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Monday, November 7, 2022 4:20 PM  
**To:** Emily Stulce  
**Subject:** Fwd: Checking In/Vacation  
**Attachments:** ENVOY SC NC FL and NJ Locations - Update 7-11-22.xls

----- Forwarded message -----

**From:** <stacey.anderson@thinkmonaco.com>  
**Date:** Tue, Jul 12, 2022 at 2:17 PM  
**Subject:** RE: Checking In/Vacation  
**To:** Doug Bobar <dbobar@sepapergroup.com>  
**Cc:** Richard Jansen <richard.jansen@thinkmonaco.com>

Doug, please see the attached updated pricing.

Please let me know if you need any additional information.

Thanks,

Stacey

*Stacey Anderson*

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)



**From:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Sent:** Tuesday, July 12, 2022 2:12 PM  
**To:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)  
**Cc:** 'Richard Jansen' <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Subject:** RE: Checking In/Vacation

Stacey, Can I get these all on one revised quote. Including the below item? Original plus the 061522 revisions plus the below. thanks

Doug Bobar

Purchasing Department

Director of Purchasing

Southeastern Paper Group

Phone: 1-800-858-7230 Ext.3235

Fax: 864-587-5813 Mobile: 864-706-8986

[Doug.bobar@envoysolutions.com](mailto:Doug.bobar@envoysolutions.com)



**From:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Sent:** Monday, July 11, 2022 12:44 PM  
**To:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Cc:** 'Richard Jansen' <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Subject:** RE: Checking In/Vacation

Doug, yes, Monaco will match the \$26.78 price per case for Monaco Item 30165.

We look forward to the program opportunity.

Richard will back in the office on 7/21/22. Any questions – please let me know.

Have a great rest of you day!

Thanks,  
Stacey

*Stacey Anderson*

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)



MONACO®

**From:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Sent:** Monday, July 11, 2022 11:20 AM  
**To:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Cc:** Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Subject:** RE: Checking In/Vacation

Can you review one more item for me? Wanted to see if you the ability to adjust one more item.

30165 3" 165' Bond 50 pack Current quote \$29.92 can you adjust to \$26.78? Please let me know soon if you can. Annual case est. is around 1,360 cases.

Thanks

Doug Bobar

Purchasing Department

Director of Purchasing

Southeastern Paper Group

Phone: 1-800-858-7230 Ext.3235

Fax: 864-587-5813 Mobile: 864-706-8986

Doug.bobar@envoysolutions.com



From: Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>

Sent: Monday, June 27, 2022 2:00 PM

Case 3:22-cv-00459-JRG-DCP Document 1-1 Filed 12/22/22 Page 102 of 254 PageID #:

To: Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
Cc: Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
Subject: Checking In/Vacation

---

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---

Doug, checking in. I will be on vacation starting Friday July 1, returning Tuesday July 19. I will be in Europe. If you have any questions please contact Stacey. She has all the data and we'll be in contact through out my trip. Thank you for this opportunity and best regards, Richard

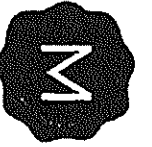


MONACO®

**RICHARD JANSEN** President  
[Richard.Jansen@thinkmonaco.com](mailto:Richard.Jansen@thinkmonaco.com)

o 800.688.8434  
c 865.310.1938  
fx 865.688.5790

3030 Monaco Way Knoxville, TN 37914  
[www.thinkmonaco.com](http://www.thinkmonaco.com)



MONACO®

Email PO's [Monaco@thinkmonaco.com](mailto:Monaco@thinkmonaco.com)  
Sales Contact [Richard.Jensen@thinkmonaco.com](mailto:Richard.Jensen@thinkmonaco.com)

3030 Monaco Way  
Knoxville, TN 37914-6525  
865-688-5450 : Office  
[www.thinkmonaco.com](http://www.thinkmonaco.com)

PLEASE NOTE SHIPPING LOCATIONS SC, NC, FL = LTL NJ = FULL TRUCK QUANTITIES/CAPACITY  
Sort/seg/lumper/inside NOT Included in Pricing

Envoy Program - Locations SC, NC, FL and Full Truck NJ

Monaco #	SEPG #/PJP#	Width	Length	Description	Pack	Core ID	Weight	Case Cube	90+ Cases (Mk of Cases) Freight Included LOCATIONS In South Carolina, North Carolina, Florida FULL TRUCK CAPACITY/QUANTITIES When shipping to NJ
32095	375018 Use Monaco Master Pack 8944 997359 034300 9077-0012	3	95	2 PLY W/C	50	7/16	25	0.79	\$ 37.17
25150	375060	2 1/4	150	BOND	100 BULK	7/16	35	1.03	\$ 36.00
30150	375003 033980 12-105	3	150	BOND	50	7/16	25	0.79	\$ 27.50
30165	375004	3	165	BOND	50	7/16	26	0.79	\$ 26.78
30165GRN	4364	3	165	BOND GREEN	50	7/16	26	0.79	Call for Pricing & Availability
44165	375007 034040 9074-2030	44mm	165	BOND	10/10's	7/16	29	0.82	\$ 36.38
44230	375800	44MM	230	THERMAL	50	7/16	19	0.53	\$ 40.20
57050	375001 Use for Item 033970 9078-2982	2 1/4	50	THERMAL	50	1/2	8	0.17	\$ 16.46
57085-72	375011	2 1/4	85	THERMAL	72	7/16	14	0.47	\$ 19.52
57165	375820 Use Monaco Master Pack 8938 856704 Use for Item 033982 9078-1004	2 1/4	165	THERMAL	50	7/16	19	0.47	\$ 21.11
80165HW	375013	3 1/8	165	80gsm THERMAL	50	7/16	35	0.98	\$ 66.75
80230	375010 033985 9078-0565 Use Monaco Master Pack 8936 856348 8945 897376	3 1/8	230	THERMAL	50	7/16	30	0.79	\$ 58.56
80230PF	93010 978-0565 033984 9078-2489	3 1/8	230	THERMAL - PHENOL FREE	50	7/16	30	0.79	\$ 62.18
80273	375012	3 1/8	273	THERMAL	50	7/16	36	0.98	\$ 67.79
80440HW-24	375005	3 1/8	440	80gsm THERMAL	24	1	24	0.58	Call for Pricing & Availability
80646HW-1	375017	3 1/8	646	80gsm THERMAL	8	1	22	0.61	Call for Pricing & Availability
80815	8892	3 1/8	815	48 gram thermal	8	2	17	0.70	Call for Pricing & Availability
39177	375026 033987 9078-2988	4 3/8	315	THERMAL	24	7/16	29	0.71	\$ 55.28
ERC30/34/38 BLK RED	6076 93016 148671 2433-95 ERC30/34/38			6 PACK RIBBON Per Case	6 pack (Master Pack Available 144 Ribbons)		1		\$5.94 - Ribbons cases not included in Minimum

Pricing is based on orders of 80+ cases delivered to SC, NC and FL for LTL Full Truck Capacity Required for NJ.  
NOTE: Special delivery requirements are not included.  
Additional charges such as late fees, sort and segregate etc. will be billed on a separate invoice NOT INCLUDED

Payment terms are 2% 10 days, net 30.





# **COLLECTIVE EXHIBIT 12**

## Emily Stulce

---

**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Tuesday, November 1, 2022 6:55 PM  
**To:** Emily Stulce  
**Subject:** Fwd: FW: ENVOY SC NC FL and NJ Locations

----- Forwarded message -----

**From:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Date:** Tue, Jul 19, 2022 at 2:16 PM  
**Subject:** FW: ENVOY SC NC FL and NJ Locations  
**To:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>

Is there an opportunity to strengthen the performance piece of the program? Maybe a 6% instead of 5%? Reason I ask is pricing is a tricky thing. Mismanaged or lack of education will make the good pricing evaporate. Just thinking performance piece will always be there. We have to perform in order to get paid. You could slip it into your next increase if you had to but would really go a long way to give it to Envoy now if you can. Let me know what you think. I know, allot at one time. Thanks

Doug Bobar

Purchasing Department

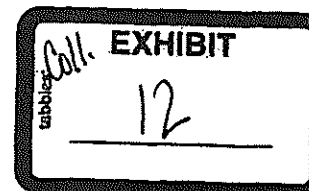
Director of Purchasing

Southeastern Paper Group

Phone: 1-800-858-7230 Ext.3235

Fax: 864-587-5813 Mobile: 864-706-8986

[Doug.bobar@envoysolutions.com](mailto:Doug.bobar@envoysolutions.com)



From: Doug Bobar  
Sent: Tuesday, July 19, 2022 9:26 AM  
To: Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
Cc: Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
Subject: RE: ENVOY SC NC FL and NJ Locations

Good morning Stacey & Richard,

We are prepared to award the register roll business to Monaco for all of Envoy Solutions. I just need a few things in order to get that done.

The 320985 below. It is a very important item for Penn Jersey Paper. The price they are currently getting from Iconex is \$56.66. I can confirm that if I need to. It was their price prior to this RFQ. Iconex did not adjust for this opportunity. You quoted \$37.17. It is about \$3,500 annually to match that price based on their volume. Can you make that investment and adjust that price to match? Also I know that you told me you did not have a match for 3300 from National Checking or the 9077-0060 from Iconex. I will have to come up with a close option to sell. Both of these are for Southeastern Paper Group and not at Penn Jersey. We would need to send the operators some samples to switch them to another item. I need to know if you have anything close you could suggest we move them to. Please let me know if you need the spec sheets or if you can just pull them off the web. We can continue to buy the National Checking item if we need to due to us buying other items from them already but the Iconex item will need to be replaced.

We are prepared to move forward with Monaco. My suggestion to my boss, Tom Furia III. He is ready to move if you could address the issues in the prior paragraph. Please let me know this week if you can. We can then speak about next steps and the timing of the conversion. We will need to move Iconex business in both the North and the South. His only other concern was your support of the PJP business to provide uninterrupted service to the best of your ability.

Thank you and my apologies for this taking to long.

Doug Bobar

Purchasing Department

Director of Purchasing

Southeastern Paper Group

Phone: 1-800-858-7230 Ext.3235

Fax: 864-587-5813 Mobile: 864-706-8986

Doug.bobar@envoysolutions.com



**From:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Sent:** Wednesday, June 15, 2022 10:00 AM  
**To:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Cc:** Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Subject:** ENVOY SC NC FL and NJ Locations

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Doug, please find below the updated schedule. I was able to match the requested pricing, with one exception. Monaco item number 32095 (first one listed on the schedule) is a head scratcher. I did what I could on that one. Please contact me with any questions and looking forward to the possibilities with Envoy. Best regards, Richard



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**RICHARD JANSEN** President  
[Richard.Jansen@thinkmonaco.com](mailto:Richard.Jansen@thinkmonaco.com)

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fx 865.688.5790

3030 Monaco Way Knoxville, TN 37914  
[www.thinkmonaco.com](http://www.thinkmonaco.com)

# **COLLECTIVE EXHIBIT 13**

## Emily Stulce

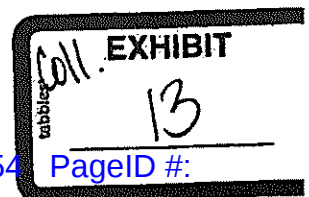
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**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Tuesday, November 1, 2022 6:56 PM  
**To:** Emily Stulce  
**Subject:** Fwd: Envoy Solutions Program - Monaco Industries  
**Attachments:** ENVOY SC NC FL GA and NJ Locations - Program Aug 2022 to July 2023.xls; Envoy Program 2022 to 2023 Monaco.docx; pastedGraphic copy.jpg

----- Forwarded message -----

**From:** Richard Jansen <richard.jansen@thinkmonaco.com>  
**Date:** Thu, Jul 21, 2022 at 12:07 PM  
**Subject:** Envoy Solutions Program - Monaco Industries  
**To:** Doug Bobar <dbobar@sepapergroup.com>  
**Cc:** Stacey - Monaco <stacey.anderson@thinkmonaco.com>

Doug, thank you for this opportunity. Please find below the updated documents for Envoy and the listed locations. Please contact me with any questions. Best regards, Richard





MONACO®

3030 Monaco Way, Knoxville, TN 37914  
O: 865-688-5450 [www.thinkmonaco.com](http://www.thinkmonaco.com)

July 21, 2022

Mr. Doug Bobar  
Purchasing Director  
Envoy Solutions

Doug,

Monaco is pleased to offer this program to Envoy Solutions members from August 1, 2022 to July 31, 2023.

Monaco's program for Envoy Solution includes a 6% rebate in the form of a merchandise credit issued at the end of each month. In addition, payment terms are 2% 10; net 30 days. The program will be in effect from August 1, 2022 to July 31, 2023.

Please contact me with any questions.

Best Regards,

Richard W. Jansen  
President





3030 Monaco Way  
Knoxville, TN 37914-6525  
800-688-8434 : Office

Email [Monaco@thinkmonaco.com](mailto:Monaco@thinkmonaco.com)

MONACO®

August 1, 2022

**Southeastern Paper Group  
Pinehurst - Printed Quote**

Monaco #	SEPG #	Width	Length	Description	Case Weight	Pack	50+ Cases
32095 PINEHURST	375050	3	95	2 Ply Printed 1 Color pms 342 Green Front	25	50	\$ 54.24

Pricing is based on minimum orders of 50 cases or more, of Pinehurst's printed roll. Freight cost is included in case price to Browns St

Printed orders are subject to 10% over/under runs.

Repeat orders normally take 2 weeks.

Email PO to: [Monaco@thinkmonaco.com](mailto:Monaco@thinkmonaco.com)

# **COLLECTIVE EXHIBIT 14**

## Emily Stulce

---

**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Tuesday, November 1, 2022 6:57 PM  
**To:** Emily Stulce  
**Subject:** Fwd: Envoy Solutions Program - Monaco Industries

----- Forwarded message -----

**From:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Date:** Mon, Jul 25, 2022 at 9:33 AM  
**Subject:** RE: Envoy Solutions Program - Monaco Industries  
**To:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Cc:** Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>

Thank you Richard. I think this is going to be great relationship. I think we will be committed to giving this category attention to really growing the business. I will just need the revised price list to show both pricing columns if you don't mind. I am flexible to meet this week to discuss moving forward and placing orders. I have a call with PJP at 10:30 EST this morning. We will discuss what they need to move forward with the conversion. I will provide that later today. I am excited to get things going. Thank you very much for supporting me and Envoy Solutions. Great things to come.

Doug Bobar

Purchasing Department

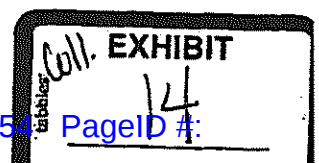
Director of Purchasing

Southeastern Paper Group

Phone: 1-800-858-7230 Ext.3235

Fax: 864-587-5813 Mobile: 864-706-8986

[Doug.bobar@envoysolutions.com](mailto:Doug.bobar@envoysolutions.com)



From: Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
Sent: Monday, July 25, 2022 9:27 AM  
To: Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
Cc: Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
Subject: Envoy Solutions Program - Monaco Industries

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Doug, lets move forward. with your proposal. I'll have Stacey send you the requested schedule. We will be able to keep PJP stocked. Their monthly order history would be very helpful for planning purposes. Do they have any special labeling requirements? Thank you and look forward to the expanded business with Envoy. Best regards, Richard

On Jul 25, 2022, at 9:13 AM, Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)> wrote:

Good morning Richard, Just checking on the critical item pricing adjustment. I see where you adjusted from \$37.17 to \$36.66. I really need the \$35.88 for the PJP business. Can you keep the \$37.17 for the minimum order pricing and move the TL pricing (price that PJP will use) to \$35.88. There are three matchups with the 32095, two for Southeastern and one for PJP. Keeping the SEPG pricing, minimum order, at \$37.17 should be able to help some. I really do not want to take PJP up on this item. I think TL price at \$35.88 will close the deal and we can move forward. The only other concern from our Category team is Monaco's ability to keep them in stock and not short Penn Jersey and their new volume.

Please let me know if you can make this adjustment and I will commit to giving you all the business today. Thank you for you patience and support. Last thing to request: can you revised the price quote to show the committed price columns for both the 90 case prepaid minimum and the TL prepaid minimum. I do not think it is on the price list unless I just missed it or they were hidden. Thanks

90 case price	TL price
\$37.17	\$35.88

I would like to have a call this week and discuss moving forward and set a timeline for getting orders to you and ETA's for delivery.

Doug Bobar

Purchasing Department

Director of Purchasing

Southeastern Paper Group

Phone: 1-800-858-7230 Ext.3235

Fax: 864-587-5813 Mobile: 864-706-8986

[Doug.bobar@envoysolutions.com](mailto:Doug.bobar@envoysolutions.com)

<image001.png>

**From:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Sent:** Thursday, July 21, 2022 12:07 PM  
**To:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Cc:** Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Subject:** Envoy Solutions Program - Monaco Industries

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Doug, thank you for this opportunity. Please find below the updated documents for Envoy and the listed locations. Please contact me with any questions. Best regards, Richard

<image002.jpg>



MONACO®

RICHARD JANSEN President

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# **COLLECTIVE EXHIBIT 15**

We can provide if needed. Does that include case dimensions, weights etc.?

Is there any special case labels required for PJP PO's?

Thanks so much for supporting me and Envoy Solutions. I really appreciate it and we will grow this business together!

Doug Bobar  
Purchasing Department  
Director of Purchasing  
Southeastern Paper Group  
Phone: 1-800-858-7230 Ext.3235  
Fax: 864-587-5813 Mobile: 864-706-8986  
Doug.bobar@envoysolutions.com

**From:** stacey.anderson@thinkmonaco.com <stacey.anderson@thinkmonaco.com>  
**Sent:** Monday, July 25, 2022 5:01 PM  
**To:** Doug Bobar <dbobar@sepapergroup.com>  
**Cc:** 'Richard Jansen' <richard.jansen@thinkmonaco.com>  
**Subject:** RE: Envoy Solutions Program - Monaco Industries

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Doug, as per your conversation with Richard, please see the attached reflecting the 2 tier pricing for the 2-ply item.

Please see the attached – let me know if that works for you or if I need to update in the excel a differently.

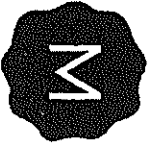
Thanks,  
Stacey

*Stacey Anderson*  
Chief Financial Officer  
O: 865-688-5450  
C: 714-397-4364  
www.thinkmonaco.com

**From:** Doug Bobar <dbobar@sepapergroup.com>  
**Sent:** Monday, July 25, 2022 9:34 AM  
**To:** Richard Jansen <richard.jansen@thinkmonaco.com>  
**Cc:** Stacey - Monaco <stacey.anderson@thinkmonaco.com>  
**Subject:** RE: Envoy Solutions Program - Monaco Industries







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Knoxville, TN 37914-6525  
865-688-5450 : Office  
www.thinkmonaco.com

Email PO's [Monaco@thinkmonaco.com](mailto:Monaco@thinkmonaco.com)  
Sales Contact [Richard.Jansen@thinkmonaco.com](mailto:Richard.Jansen@thinkmonaco.com)

# MONACO®

8/1/2022

Envoy Program - Locations SC, NC, FL and Full Truck NJ

PLEASE NOTE SHIPPING LOCATIONS SC, NC, GA, FL = LTL, NJ = FULL TRUCK QUANTITIES/CAPACITY  
Sort/seg/lumper/inside NOT Included in Pricing

Monaco #	SEPG #/PJP#	Width	Length	Description	Pack	Core ID	Weight	Case Cube	90+ Cases (Mix of Cases) Freight Included LOCATIONS in South Carolina, North Carolina, Florida, Georgia ONLY. FULL TRUCK CAPACITY/QUANTITIES when shipping to NJ.
32095	375019 Use Monaco Master Pack 8944 897359 034300 907740012	3	95	2 PLY W/C.	50	7/16	25	0.79	Envoy Locations NC, SC, FL, and GA \$36.66 per case PJP Location Pricing 35.88 per case when shipping with mixed product for full truck capacity
25150	375080	2 1/4	150	BOND	100 BULK	7/16	35	1.03	36.00
30150	375003 033990 12-105	3	150	BOND	50	7/16	25	0.79	27.50
30165	375004	3	165	BOND	50	7/16	26	0.79	26.78
30165GPN	4364	3	165	BOND GREEN	50	7/16	26	0.79	Call for Pricing & Availability
44165	375007 034040 9074-2030	44mm	165	BOND	10/105	7/16	29	0.82	36.38
44230	375800	44mm	230	THERMAL	50	7/16	19	0.53	40.20
57050	375001 Use for Item 033970 9078-2982	2 1/4	50	THERMAL	50	1/2	8	0.17	16.46
57085-72	375011	2 1/4	85	THERMAL	72	7/16	14	0.47	19.52
57165	375820 Use Monaco Master Pack 8938 856704 Use for Item 033982 9078-1004	2 1/4	165	THERMAL	50	7/16	19	0.47	21.11
8016SHW	375013	3 1/8	165	80gsm THERMAL	50	7/16	35	0.98	66.75
80230	375010 033985 9078-0565 Use Monaco Master Pack 8936 856348 8945	3 1/8	230	THERMAL	50	7/16	30	0.79	58.56
80230PF	93010 978-0566 033984 9078-2499	3 1/8	230	THERMAL - PHENOL FREE	50	7/16	30	0.79	62.18
80273	375012	3 1/8	273	THERMAL	50	7/16	36	0.98	67.79
80440HW-24	375005	3 1/8	440	80gsm THERMAL	24	1	24	0.58	Call for Pricing & Availability
80646HW-1	375017	3 1/8	646	80gsm THERMAL	8	1	22	0.61	Call for Pricing & Availability
80815	9692	3 1/8	815	48 gram thermal	8	2	17	0.70	Call for Pricing & Availability
39177	375025 033887 9078-2988	4 3/8	315	THERMAL	24	7/16	29	0.71	55.28
ERC3034/38 BLK RED	6075 93015 149671 2433-95 ERC3034/38			6 PACK RIBBON Per Case	6 pack (Master Pack Available 144 Ribbons)		1		\$5.94 * Ribbons cases not included in Minimum

Pricing is based on orders of 90+ cases delivered to SC, NC, GA and FL for LTL, Full Truck Capacity Required for NJ.

**NOTE: Special delivery requirements are not included.  
Additional charges (such as late fees, sort and segregate, etc.) will be billed on a separate invoice. NOT INCLUDED**

Payment terms are 2% 10 days, net 30.

Monaco will issue credit memo Southeastern Paper Group a 6% monthly rebate

Quote valid for 30 days

# EXHIBIT 16



Stacey Anderson &lt;stacey.anderson@thinkmonaco.com&gt;

**RE: Envoy Solutions Program - Monaco Industries**

Doug Bobar &lt;dbobar@sepapergroup.com&gt;

Tue, Jul 26, 2022 at 8:51 AM

To: "stacey.anderson@thinkmonaco.com" &lt;stacey.anderson@thinkmonaco.com&gt;

Cc: Richard Jansen &lt;richard.jansen@thinkmonaco.com&gt;

Just a couple of things.

1. So pricing is the same for both SEPG and PJP? SEPG at 90 case min. and PJP at Truck load to get the pricing, correct? Only exception with two different prices is the 32095?
2. Who will be the contact for PJP to engage to get their new vendor set up forms and credit forms filled out? They will fill your forms out as well.
3. We plan to place orders as soon as we can get set up. SEPG will move their Iconex volume and place orders next week. I cannot commit to PJP ordering until all is set up and ready to go.
4. I will announce this to the sales teams on Monday 08/01/22. We are very excited to move forward and really partner with Monaco.
5. Do you have any electronic literature/ catalog that we can send out to sales to go with the announcement?
6. PJP might need the product spec sheets for each item to set things up.

Thanks so much for supporting me and Envoy Solutions. I really appreciate it and we will grow this business together

Doug Bobar

Purchasing Department

Director of Purchasing

**Southeastern Paper Group**

Phone: 1-800-858-7230 Ext.3235

Fax: 864-587-5813 Mobile: 864-706-8986

[Doug.bobar@envoysolutions.com](mailto:Doug.bobar@envoysolutions.com)

From: stacey.anderson@thinkmonaco.com &lt;stacey.anderson@thinkmonaco.com&gt;

Sent: Monday, July 25, 2022 5:01 PM

To: Doug Bobar &lt;dbobar@sepapergroup.com&gt;

Cc: 'Richard Jansen' &lt;richard.jansen@thinkmonaco.com&gt;

Subject: RE: Envoy Solutions Program - Monaco Industries

**EXHIBIT**

16

# **COLLECTIVE EXHIBIT 17**

## Emily Stulce

---

**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Tuesday, November 1, 2022 6:58 PM  
**To:** Emily Stulce  
**Subject:** Fwd: Envoy Solutions Program - Monaco Industries  
**Attachments:** image001.png; image002.jpg; image003.jpg; ENVOY SC NC FL and NJ Locations - Update 7-11-22.xls; Monaco New Customer Data.doc; Signed W9 2021 - Monaco Industries.pdf; pastedGraphic copy.jpg

----- Forwarded message -----

**From:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Date:** Tue, Jul 26, 2022 at 1:05 PM  
**Subject:** Fwd: Envoy Solutions Program - Monaco Industries  
**To:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Cc:** Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>

Doug, please find the requested information below. Regarding lead-times for PFP, please initially allow 10-12 working days. This will get us accustomed to their orders and patterns, Thank you again! Best regards, Richard

**From:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Sent:** Tuesday, July 26, 2022 8:52 AM  
**To:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)  
**Cc:** 'Richard Jansen' <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Subject:** RE: Envoy Solutions Program - Monaco Industries

Just a couple of things.

1. So pricing is the same for both SEPG and PJP? SEPG at 90 case min. and PJP at Truck load to get the pricing, correct? Only exception with two different prices is the 32095?  
Yes, updated in the attached
2. Who will be the contact for PJP to engage to get their new vendor set up forms and credit forms filled out? They will fill your forms out as well.  
Stacey Anderson  
- [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) or [accounting@thinkmonaco.com](mailto:accounting@thinkmonaco.com)
3. We plan to place orders as soon as we can get set up. SEPG will move their Iconex volume and place orders next week. I cannot commit to PJP ordering until all is set up and ready to go.  
It will take approximately 1 day to set up PJP – forms attached W9 is attached with Monaco LLC EIN Information
4. I will announce this to the sales teams on Monday 08/01/22. We are very excited to move forward and really partner with Monaco.
5. Do you have any electronic literature/ catalog that we can send out to sales to go with the announcement?  
The attached is our pricing document
6. PJP might need the product spec sheets for each item to set things up.



We can provide if needed. Does that include case dimensions, weights etc.?

Is there any special case labels required for PJP PO's?

Thanks so much for supporting me and Envoy Solutions. I really appreciate it and we will grow this business together!

Doug Bobar  
Purchasing Department  
Director of Purchasing  
Southeastern Paper Group  
Phone: 1-800-858-7230 Ext.3235  
Fax: 864-587-5813 Mobile: 864-706-8986  
Doug.bobar@envoysolutions.com

**From:** stacey.anderson@thinkmonaco.com <stacey.anderson@thinkmonaco.com>  
**Sent:** Monday, July 25, 2022 5:01 PM  
**To:** Doug Bobar <dbobar@sepapergroup.com>  
**Cc:** 'Richard Jansen' <richard.jansen@thinkmonaco.com>  
**Subject:** RE: Envoy Solutions Program - Monaco Industries

This email originated outside the organization - Use caution when clicking links or opening attachments

Doug, as per your conversation with Richard, please see the attached reflecting the 2 tier pricing for the 2-ply item.

Please see the attached – let me know if that works for you or if I need to update in the excel a differently.

Thanks,  
Stacey

*Stacey Anderson*  
Chief Financial Officer  
O: 865-688-5450  
C: 714-397-4364  
www.thinkmonaco.com

**From:** Doug Bobar <dbobar@sepapergroup.com>  
**Sent:** Monday, July 25, 2022 9:34 AM  
**To:** Richard Jansen <richard.jansen@thinkmonaco.com>  
**Cc:** Stacey - Monaco <stacey.anderson@thinkmonaco.com>  
**Subject:** RE: Envoy Solutions Program - Monaco Industries

## Emily Stulce

---

**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Tuesday, November 1, 2022 6:58 PM  
**To:** Emily Stulce  
**Subject:** Fwd: Schedule

----- Forwarded message -----

**From:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Date:** Wed, Jul 27, 2022 at 3:37 PM  
**Subject:** RE: Schedule  
**To:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>

Just need to confirm one price and I am good. Sorry for the back and forth. Penn Jersey will probably engage you tomorrow with setting up to purchase questions. You should have orders from them by Monday the 1<sup>st</sup> and the latest. Southeastern will also have larger orders next week as we have Iconex business we will be moving as well.

Let me know the price on 8023PF. It was a match for the Iconex item 9078-2489. PJP code is 033984.

Doug Bobar

Purchasing Department

Director of Purchasing

Southeastern Paper Group

Phone: 1-800-858-7230 Ext.3235

Fax: 864-587-5813 Mobile: 864-706-8986

[Doug.bobar@envoysolutions.com](mailto:Doug.bobar@envoysolutions.com)



## Emily Stulce

---

**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Tuesday, November 8, 2022 4:42 PM  
**To:** Emily Stulce  
**Subject:** Fwd: Schedule  
**Attachments:** ENVOY SC NC FL and NJ Locations - Update 7-11-22.xls

----- Forwarded message -----

**From:** <stacey.anderson@thinkmonaco.com>  
**Date:** Wed, Jul 27, 2022 at 8:54 AM  
**Subject:** RE: Schedule  
**To:** Doug Bobar <dbobar@sepapergroup.com>  
**Cc:** Richard Jansen <richard.jansen@thinkmonaco.com>

Doug, the attached is the updated pricing based on the Envoy program and PJP that you and Richard discussed.

The prior schedule dated April 2022 – does not reflect the new and updated program pricing.

Let me know if you have any questions. We updated and dated 7-11-22 to ensure the new information was ID'd in the new schedule.

Thanks,

Stacey

*Stacey Anderson*

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)



**From:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Sent:** Wednesday, July 27, 2022 8:25 AM  
**To:** 'Richard Jansen' <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>; [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)  
**Subject:** FW: Schedule

Not sure what you are sending me.

Doug Bobar

Purchasing Department

Director of Purchasing

Southeastern Paper Group

Phone: 1-800-858-7230 Ext.3235

Fax: 864-587-5813 Mobile: 864-706-8986

[Doug.bobar@envoysolutions.com](mailto:Doug.bobar@envoysolutions.com)



**From:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Sent:** Tuesday, July 26, 2022 5:17 PM  
**To:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Cc:** Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Subject:** Schedule

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Doug, please find below the requested schedule. Thank you and best regards, Richard



**MONACO®**

**RICHARD JANSEN President**  
Richard.Jansen@thinkmonaco.com

**o 800.688.8434**  
**c 865.310.1938**  
**fx 865.688.5790**

**3030 Monaco Way Knoxville, TN 37914**  
**www.thinkmonaco.com**



# MONACO®

8/1/2022

Envoy Program - Locations SC, NC, FL and Full Truck NJ

Email P.O.s: [Monaco@thinkmonaco.com](mailto:Monaco@thinkmonaco.com)  
Sales Contact: [Richard.Jansen@thinkmonaco.com](mailto:Richard.Jansen@thinkmonaco.com)

PLEASE NOTE SHIPPING LOCATIONS SC, NC, GA, FL = LTL - NJ = FULL TRUCK QUANTITIES/CAPACITY

Sort/seg/lumper/inside NOT included in Pricing

3030 Monaco Way  
Knoxville, TN 37914-6525  
865-688-5450 : Office  
[www.thinkmonaco.com](http://www.thinkmonaco.com)

Monaco #	SEPG #/PJP#	Width	Length	Description	Pack	Core ID	Weight	Case Cube	Notes
3 Ply Not Available at Monaco	15918 3300 034304 9077-0060								
22095	375064	2 1/4	95	2-PLY W/C	50	7/16	20	0.50	Envoy Locations NC, SC, FL and GA \$36.66 per case PJP Location Pricing 35.58 per case when shipping with mixed product for full truck capacity
32095	375019 Use Monaco Master Pack 8944 997359 034300 9077-0012	3	95	2-PLY W/C	50	7/16	25	0.79	
25150	375060	2 1/4	150	BOND	100 BULK	7/16	35	1.03	\$ 36.00
25165	033990 9074-2072	2 1/4	165	BOND	100 BULK	7/16	32	1.03	\$ 37.06
27165		2 3/4	165	BOND	50	7/16	24	0.80	\$ 26.86
30150	375003 033980-12-105	3	150	BOND	50	7/16	25	0.79	\$ 27.50
30165	375004	3	165	BOND	50	7/16	26	0.79	\$ 26.78
30165GRN	4364	3	165	BOND GREEN	50	7/16	26	0.79	Call for Pricing & Availability
30190 CANARY	375061	3	190	BOND CANARY	50	7/16	28	0.79	Call for Pricing & Availability
44165	375007 034040 9074-2030	44mm	165	BOND	10/10's	7/16	29	0.82	\$ 36.38
44230	375000	44mm	230	THERMAL	50	7/16	19	0.53	\$ 40.20
57050	375001 Use for Item 033970 9078-2982	2 1/4	50	THERMAL	50	1/2	8	0.17	\$ 16.46
57074		2 1/4	74	THERMAL	50	1/2	8	0.20	\$ 24.83
57085-72	375011	2 1/4	85	THERMAL	72	7/16	14	0.47	\$ 19.52
57085	375020 033975 9078-0549	2 1/4	85	THERMAL	50	7/16	13	0.30	\$ 25.45
57165	375820 Use Monaco Master Pack 8938 856704 Use for Item 033982 9078-1004	2 1/4	165	THERMAL	50	7/16	19	0.47	\$ 21.11
57230	375822	2 1/4	230	THERMAL	50	7/16	28	0.50	\$ 45.16
80119	375809	3 1/8	119	THERMAL	50	7/16	18	0.38	\$ 36.95
80165HW	375013	3 1/8	165	80gsm THERMAL	50	7/16	35	0.98	\$ 66.75
80230	375010 033985 9078-0565 Use Monaco Master Pack 8936 856348 8945	3 1/8	230	THERMAL	50	7/16	30	0.79	\$ 58.56
80230PF	93010 978-0565 033984 9078-2489	3 1/8	230	THERMAL - PHENOL FREE	50	7/16	30	0.79	\$ 62.18
80273	375012	3 1/8	273	THERMAL	50	7/16	36	0.98	\$ 67.79
8044QHW-24	375005	3 1/8	440	80gsm THERMAL	24	1	24	0.58	Call for Pricing & Availability
80646HW-1	375017	3 1/8	646	80gsm THERMAL	8	1	22	0.61	Call for Pricing & Availability

80815	9692	3 1/8	815	48 gram thermal	8	2	17	0.70	Call for Pricing & Availability
39177	375025 033987 9078-2988	4 3/8	315	THERMAL	24	7/16	29	0.71	\$5.28
58400	376002	2 9/32 (58MM)	400	THERMAL (1" ID)	24	1	21	0.47	\$ 47.18
ERC30/34/38 BLK RED	6075 93015 149671 2433 95 ERC30/34/38			6 PACK RIBBON Per Case	6 pack (Master Pack Available 144 Ribbons)		1		\$5.94 * Ribbons cases not included in Minimum

Pricing is based on orders of 90+ cases delivered to SC, NC, GA and FL for LTL. Full Truck Capacity Required for NL.

**NOTE: Special delivery requirements are not included.**

**Additional charges such as late fees, sort and segregate etc. will be billed on a separate invoice NOT INCLUDED**

Payment terms are 2% 10 days, net 30.

Monaco will issue credit memo Southeastern Paper Group a 6% monthly rebate

Quote valid for 30 days



MONACO®

3030 Monaco Way  
Knoxville, TN 37914-6525  
800-688-8434 : Office

Email Monaco@thinkmonaco.com

April 1, 2022

Southeastern Paper Group  
Pinehurst - Printed Quote

Monaco #	SEPG #	Width	Length	Description	Case Weight	Pack	50+ Cases
32095 PINEHURST	375050	3	95	2 Ply Printed 1 Color pms 342 Green Front	25	50	\$ 54.24

Pricing is based on minimum orders of 50 cases or more, of Pinehurst's printed roll. Freight cost is included in case price to Browns S

Printed orders are subject to 10% over/under runs.  
Repeat orders normally take 2 weeks.  
Email PO to: Monaco@thinkmonaco.com

Envoy Solutions  
Volume Summary 2021  
Penn Jersey Paper and Southeastern Paper Group

Dist.	Product	Description Line 1	Description Line 2
Southeastern Paper Group	4364	30165GREEN 3" 1 PLY ADD ROLLS 165'	GREEN
Southeastern Paper Group	9692	80815 3.125"X815' THERMAL PAPER	2" ID CORE
Southeastern Paper Group	375001	57050 2.25"X50' THERMAL ROLL	(57050SW)
Southeastern Paper Group	375002	58400 2.9/32"X400' THERMAL REG TAPE	
Southeastern Paper Group	375003	30150 3" 1PLY ADD ROLLS 150' BOND	NC-997359
Penn Jersey Paper	033980	REGISTER ROLL BOND 3x150' 1PLY	
Southeastern Paper Group	375004	30165 3" 1PLY ADD ROLL (165')	
Southeastern Paper Group	375005	80440HW-24 3 1/8X440' THERMAL ROLL	
Southeastern Paper Group	375007	44165 44MM REGISTER ROLL (165')	1.75"X3"
Southeastern Paper Group	375800	44230 44MM (1.75")THERMAL ROLL 230'	
Penn Jersey Paper	034040	REGISTER ROLL BOND 44MMX150' 1PLY	
Southeastern Paper Group	375009	80119 3-1/8" THERMAL ROLLS (119')	
Southeastern Paper Group	375010	80230 3-1/8" THERMAL ROLLS (230')	BPA FREE
Penn Jersey Paper	033985	REGISTER ROLL THERMAL 3 1/8X230' BPA FREE	
Southeastern Paper Group	375011	57085-72 2.25" THERMAL ROLLS (85')	
Penn Jersey Paper	033975	REGISTER ROLL THERMAL 2.25X85' BPA FREE	
Southeastern Paper Group	375020	57085 WHITE 2.25" THERMAL ROLLS	(85') 1 PLY B
Southeastern Paper Group	375012	80273 3-1/8" THERMAL ROLLS 273' LONG	
Southeastern Paper Group	375013	80165HW 3-1/8X165 HVY THERMAL ROLL	
Southeastern Paper Group	375017	80646HW-1 3-1/8X646' THERMAL PAPER	1" INSIDE C
Southeastern Paper Group	375019	32095 3" 2PLY CARBONLESS PAPER(95')	REGISTER F
Southeastern Paper Group	375025	39177 4.375"X315' THERMAL ROLL	
Southeastern Paper Group	375050	PINEHURST 3" 2PLY RECEIPT ROLLS	95' PRINTED
Southeastern Paper Group	375060	25150 2.25" 1PLY ADD ROLL (150')	
Penn Jersey Paper	033990	REGISTER ROLL BOND 2.25X150' 1PLY	
Southeastern Paper Group	375061	30190CAN CANARY 3"X190' REGISTER	ROLLS
Southeastern Paper Group	375064	22095 2.25" 2PLY CB-CF ROLL (95')	WHITE/CAN.
Southeastern Paper Group	375820	57165 2.25"X165' THERMAL PAPER	
Southeastern Paper Group	375822	57230 2.25" THERMAL ROLLS (230')	

3 PLY  
CARBONILE  
SS

Southeastern Paper Group 15918 3300 3"X67' REGISTER ROLL

Southeastern Paper Group	8936	856348 3 1/8"X230' THERMAL ROLL 50	ROLL 3/24
Southeastern Paper Group	8937	856607 2-1/4"X85' THERMAL	
Southeastern Paper Group	8938	856704 2-1/4"X165' THERMAL ROLL 30	ROLL 5/10
Southeastern Paper Group	8944	997359 3"X85' 2 PLY VERIFONE	NC-856348
Southeastern Paper Group	8945	9078-1356 3 1/8"X230' THERMAL	ROLL 5/10

THERMAL  
ROLL 1 PLY  
WHITE

Southeastern Paper Group	93010	9078-0565 3.11"X230' BPA FREE	
Penn Jersey Paper	033970	REGISTER ROLL THERMAL 2.25x60' BPA FREE	
Penn Jersey Paper	033982	REGISTER ROLL THERMAL 2.25x200' BPA FREE	
Penn Jersey Paper	033984	REGISTER ROLL THERMAL 3 1/8x230' PHENOL FREE	
Penn Jersey Paper	033987	REGISTER ROLL THERMAL 4 3/8x328' BPA FREE	
Penn Jersey Paper	034300	REGISTER ROLL BOND 3x95' 2PLY W/C	
Penn Jersey Paper	034304	REGISTER ROLL BOND 3x67' 3PLY W/C/P	
Southeastern Paper Group	6075	2433-95 RED/BLACK REGISTER RIBBON	FITS ERC 30,34,38
Southeastern Paper Group	93015	4017521 BLACK/RED NYLON RIBBON	
Penn Jersey Paper	149671	RIBBON ERC30 ERC34 ERC38 BLACK / RED	



Monaco Item Number	Vendor Item #	Vendor Name	Pack	Unit	QTY
	30165GREEN	MONACO (PAPER SOLUTIONS)	50	CASE	3
	80815	MONACO (PAPER SOLUTIONS)	8	CASE	3
	57050	MONACO (PAPER SOLUTIONS)	50 RL	CASE	1,770
	58400	MONACO (PAPER SOLUTIONS)	24	CASE	12
	30150	MONACO (PAPER SOLUTIONS)	50	CASE	1,717
Monaco Item 30150	12-105	ICONEX, LLC	50/150'	CASE	3,082
	30165	MONACO (PAPER SOLUTIONS)	50	CASE	1,360
	80440HW-24	MONACO (PAPER SOLUTIONS)	24	CASE	50
	44165	MONACO (PAPER SOLUTIONS)	10/ 10 ct	CASE	39
	44230	MONACO (PAPER SOLUTIONS)	50	CASE	29
Monaco Item 44165	9074-2030	ICONEX, LLC	100/150'	CASE	29
	80119	MONACO (PAPER SOLUTIONS)	50	CASE	359
	80230	MONACO (PAPER SOLUTIONS)	50	CASE	8,575
Monaco Item 80230	9078-0565	ICONEX, LLC	50/230'	CASE	11,860
	57085-72	MONACO (PAPER SOLUTIONS)	72	CASE	405
Monaco Item 57085	9078-0549	ICONEX, LLC	50/85'	CASE	770
PAPER FREE	57085	MONACO (PAPER SOLUTIONS)	50	CASE	104
	80273	MONACO (PAPER SOLUTIONS)	50	CASE	258
	80165HW	MONACO (PAPER SOLUTIONS)	50	CASE	65
	80646HW-1	MONACO (PAPER SOLUTIONS)	8/ROLL	CASE	1
ORE	32095	MONACO (PAPER SOLUTIONS)	50	CASE	3,062
PAPER WHITE/CANARY	39177	MONACO (PAPER SOLUTIONS)	24	CASE	104
	32095 (pinehurst)	MONACO (PAPER SOLUTIONS)	50	CASE	166
11 COLOR PMS342	25150	MONACO (PAPER SOLUTIONS)	100	CASE	31
Monaco Item 25165	9074-2072	ICONEX, LLC	5/150'	CASE	404
	30190CAN	MONACO (PAPER SOLUTIONS)	50	CASE	21
ARY	22095	MONACO (PAPER SOLUTIONS)	50	CASE	6
	57165	MONACO (PAPER SOLUTIONS)	50	CASE	54
	57230	MONACO (PAPER SOLUTIONS)	50	CASE	159

3 Ply Not Available with Monaco 3300

NATIONAL CHECKING CO.

50 ROLL CASE

26

Monaco Item 80230	856348	ICONEX, LLC	50	CASE	5
Use Monaco Master Pack	856607	ICONEX, LLC	3/24 ct	CASE	11
Use Monaco Master Pack	856704	ICONEX, LLC	30	CASE	2
Use Monaco Master Pack	997359	ICONEX, LLC	5/ 10 ct	CASE	1
Use Monaco Master Pack	997375	ICONEX, LLC	5/10 ct	CASE	38

Monaco Item 80230PF	9078-0565	ICONEX, LLC	50	CASE	66
Monaco Item 57050 or 57085	9078-2982	ICONEX, LLC	50/60'	CASE	2,000
Monaco Item 57165	9078-1004	ICONEX, LLC	50/200'	CASE	224
Monaco Item 80230PF	9078-2489	ICONEX, LLC	50/230'	CASE	161
Monaco Item 39177	9078-2988	ICONEX, LLC	24/328'	CASE	127
Monaco Item 32095	9077-0012	ICONEX, LLC	50/95'	CASE	2,772
3 Ply Not Available with Monaco	9077-0060	ICONEX, LLC	50/67'	CASE	191
Monaco Item ERC30/34/38	2433-95	NATIONAL CHECKING CO.	6	BOX	381
Monaco Item ERC30/34/38	ERC-30/34/38	ICONEX, LLC	6	BOX	7,774
Monaco Item ERC30/34/38	ERC30/34/38	ICONEX, LLC	6	CASE	4,986

# EXHIBIT 18

## Emily Stulce

---

**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Tuesday, November 1, 2022 6:59 PM  
**To:** Emily Stulce  
**Subject:** Fwd: Conversion from Iconex to Monaco

----- Forwarded message -----

**From:** Doug Bobar <dbobar@sepapergroup.com>  
**Date:** Mon, Aug 1, 2022 at 9:09 AM  
**Subject:** Conversion from Iconex to Monaco  
**To:** Stacey - Monaco <stacey.anderson@thinkmonaco.com>

Stacey,

Good morning. We are getting things set up on our side. Hopefully Penn Jersey will reach out to get set up and place an order. I am just working on the one item that you guys could not match up. Wanted to see if it is possible for you to source this item for us. Penn Jersey uses about 20 cases per month. I know their current price is really aggressive but I need to find a replacement in order to move away from Iconex completely. I am also checking to see if it is available from a wholesaler like Essendant. Let me know if you have an option to source it for us. thanks

Penn Jersey code (034304) Iconex stock number (9077-0060)

[https://www.iconexstore.com/en\\_us/catalogsearch/result/?q=9077-0060](https://www.iconexstore.com/en_us/catalogsearch/result/?q=9077-0060)

Doug Bobar

Purchasing Department

Director of Purchasing

Phone: 1-800-858-7230 Ext.3235

Fax: 864-587-5813 Mobile: 864-706-8986

[Doug.bobar@envoysolutions.com](mailto:Doug.bobar@envoysolutions.com)



# **COLLECTIVE EXHIBIT 19**

## Emily Stulce

---

**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Tuesday, November 1, 2022 7:00 PM  
**To:** Emily Stulce  
**Subject:** Fwd: Spec Sheets

----- Forwarded message -----

**From:** <stacey.anderson@thinkmonaco.com>  
**Date:** Mon, Aug 1, 2022 at 2:48 PM  
**Subject:** RE: Spec Sheets  
**To:** Doug Bobar <dbobar@sepapergroup.com>  
**Cc:** Richard Jansen <richard.jansen@thinkmonaco.com>

Doug, please see the below – let me know if you need any additional information.

Thanks,

Stacey

*Stacey Anderson*

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)



MONACO®

**From:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Sent:** Monday, August 1, 2022 2:07 PM  
**To:** Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Subject:** Spec Sheets

Stacey,

Would you have spec sheets for the following items? I need to set them up in my system. thanks

Weight, cube, case dimensions, UPC if the product has one, TIHL, pack, description, etc....

80230PF

Weight	30 lbs.
Cube	.79
Description	3 1/8" x 230' Thermal Paper Phenol Free
Pack	50 rolls/per case
Case Dim	6.25x15.25x15.25
Pallet Size for 50 cases	is 48x40x53

ERC30/34/38 BLK Red –

Weight	2 lbs.
Description	Red/Black Ribbon ERC 30/34
Pack	6 ribbons/per case
Case Dims	3"x3"x4"



Doug Bobar

Purchasing Department

Director of Purchasing

Southeastern Paper Group

Phone: 1-800-858-7230 Ext.3235

Fax: 864-587-5813 Mobile: 864-706-8986

[Doug.bobar@envoysolutions.com](mailto:Doug.bobar@envoysolutions.com)



# **COLLECTIVE EXHIBIT 20**

## Emily Stulce

---

**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Tuesday, November 1, 2022 7:00 PM  
**To:** Emily Stulce  
**Subject:** Fwd: PJP Vendor Information  
**Attachments:** New Vendor Paperwork.zip

----- Forwarded message -----

**From:** Caroline Bane <[cbane@pjponline.com](mailto:cbane@pjponline.com)>  
**Date:** Mon, Aug 1, 2022 at 9:01 PM  
**Subject:** PJP Vendor Information  
**To:** [Stacey.Anderson@thinkmonaco.com](mailto:Stacey.Anderson@thinkmonaco.com) <[Stacey.Anderson@thinkmonaco.com](mailto:Stacey.Anderson@thinkmonaco.com)>  
**Cc:** Bobar, Doug <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>

Good Afternoon,

Please see attached new vendor information for PJP. Can you please fill out and return the Vendor Set Up Form along with a copy of your certificate of insurance?

Also included here are the inbound delivery and receiving information and Pricing Increasing Information, along with our W-9 and credit references.

Please reach out with any questions or concerns.

CB

**Caroline Bane**  
Sr. Category Analyst

[cbane@pjponline.com](mailto:cbane@pjponline.com)

C: (570) 436-6467



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## PENN JERSEY

9355 Blue Grass Road • Philadelphia, PA 19114  
800-992-3430 • Fax: 215-618-0760

### AUTHORIZATION AGREEMENT FOR ACH SERVICE

NAME \_\_\_\_\_

I (we) hereby authorize \_\_\_\_\_, herein after called "COMPANY", to initiate credit entries to my (our) ☐ Checking ☐ Savings account (select one) indicated below and the depository institution named below, hereinafter called "DEPOSITORY", to credit the same to such account.

DEPOSITORY NAME \_\_\_\_\_

BRANCH \_\_\_\_\_

CITY \_\_\_\_\_

STATE and ZIP \_\_\_\_\_

TRANSIT/ABA NUMBER \_\_\_\_\_

ACCOUNT NUMBER \_\_\_\_\_

This authority is to remain in full force and effect until COMPANY has received written notification from me (or either of us) of its termination in such time and in such manner as to afford COMPANY and DEPOSITORY a reasonable opportunity to act on it.

NAME \_\_\_\_\_

DATE \_\_\_\_\_ REMITTANCE EMAIL \_\_\_\_\_

SIGNATURE \_\_\_\_\_

SIGNATURE (if joint) \_\_\_\_\_



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WWW.PJPONLINE.COM

**AND WHOLLY OWNED SUBSIDIARIES OPERATING AS:**

PJP Marketplace #1  
3889 Aramingo Ave.  
Philadelphia, PA 19137

PJP Marketplace #2  
537 Adams Ave  
Philadelphia, PA 19120

PJP Marketplace #4  
120 Union Ave  
Cherry Hill, NJ 08002

---

Purchasing	HQ	Tom Furia III	Ph.215-992-5224	Fax.215-618-0098
Purchasing	PJP Marketplace	Brian Masgay	Ph.267-579-0000	Fax.267-579-0006
Accounting	HQ	Jo-Ann Urick	Ph.215-992-5317	Fax.215-618-0787

**BANK**

PNC Bank, N.A.  
8800 Tincum Blvd.  
Philadelphia, P.A. 19153  
Tel. # 215-749-6199  
Fax. # 215-749-6191  
Account Number: 8400003063

---

**VENDORS**

Georgia Pacific Corp.  
[www.GP.com/credit](http://www.GP.com/credit)

Fabri-Kal  
John Campbell  
Fax: 269-385-0197

AEP  
Tel: 800-999-2374  
Fax: 201-807-2447  
Email: [Samuelsonp@aepinc.com](mailto:Samuelsonp@aepinc.com)

Unikem Chemicals Inc.  
Tel: 800-752-1120  
Fax: 215-269-9855

---

**I.D. NUMBERS**

Federal ID# 231630194  
Pennsylvania Tax Exemption #: 51-69691-6

**PLEASE FORWARD CURRENT W9 AND CERTIFICATE OF LIABILITY INSURANCE.  
NOTE: PAYMENTS CANNOT BE PROCESSED UNTIL THESE FORMS ARE IN OUR POSSESSION.  
IF FAXING PLEASE SEND TO 215-618-0787**

(Rev 02/13)





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Accounting	HQ	Jo-Ann Urick	Ph.215-992-5317	Fax.215-618-0787

**BANK**

PNC Bank, N.A.  
8800 Tincum Blvd.  
Philadelphia, P.A. 19153  
Tel. # 215-749-6199  
Fax. # 215-749-6191  
Account Number: 8400003063

---

**VENDORS**

Georgia Pacific Corp.  
[www.GP.com/credit](http://www.GP.com/credit)

Fabri-Kal  
John Campbell  
Fax: 269-385-0197

AEP  
Tel: 800-999-2374  
Fax: 201-807-2447  
Email: [Samuelsonp@aepinc.com](mailto:Samuelsonp@aepinc.com)

Unikem Chemicals Inc.  
Tel: 800-752-1120  
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**IF FAXING PLEASE SEND TO 215-618-0787**

(Rev 02/13)



## **PENN JERSEY PAPER (PJP) INBOUND DELIVERY AND RECEIVING REQUIREMENTS**

### **WAREHOUSE LOCATION AND APPOINTMENT INFORMATION**

9355 Blue Grass Road  
Philadelphia, PA 19114  
Tel: 800.992.3430 x250 / 215.992.5250  
E-mail: [ReceivingDept@pjponline.com](mailto:ReceivingDept@pjponline.com)

1981 Moreland Parkway  
Annapolis, MD 21401  
Tel: 410-268-7844  
E-mail: [Reneemiller@pjponline.com](mailto:Reneemiller@pjponline.com)

9101 Yellow Brick Road  
Rosedale, MD 21237  
Tel: 410-483-1900 x350

### **WAREHOUSE HOURS OF OPERATION**

Receiving hours are between 6am and 11am

### **DELIVERY APPOINTMENTS**

Delivery Appointments are required for all LTL and Truckload Shipments. Penn Jersey Paper requires the following information to schedule a Delivery Appointment:

- Carrier's Name
- Person's Name, Telephone and Email who is requesting the appointment
- \*Shipper's Name
- \*Penn Jersey Paper Purchase Order Number
- \*Pallet Count and Piece Count

\*Carrier's that are scheduling the delivery of multiple Purchase Orders must specify the detail of each.

If any of the required information is not provided, a Delivery Appointment will not be made.

The Delivering Driver must check in with the Receiving Department for a Door Assignment. Carrier Drivers are prohibited from backing into a door without authorization.

If a Carrier is unable to meet their scheduled appointment time, they must contact PJP's Receiving Department as soon as possible to reschedule.

\*\*Deliveries that are more than two hours late without prior communication will be subject to a Late Delivery Charge of \$50.00 per hour. Deliveries that are missed entirely without prior communication will be subject to a Missed Delivery Charge of \$100.00.

### **RECEIVING PROCEDURES**

All shipments must come with an itemized packing list. PJP has the right to refuse delivery if an itemized packing list is not provided.



All Palletized deliveries must be shipped on GMA standard 48x40 A or B Grade Pallets, and in acceptable condition. Product on pallets that are deemed to be unacceptable will need to be restacked onto acceptable pallets by the Carrier.

**\*\*The need for PJP to provide replacement pallets will be charged \$8.00 per pallet.**

#### **UNLOADING / SORT & SEGREGATE**

The Shipper is responsible for making sure that the unloading of trailers, and the Sort & Segregation of merchandise is completed by the Carrier to PJP's standard TI/HL. Otherwise, a Lumper Service will be on-site to assist at the expense of the Carrier which at their discretion may be passed along to the Shipper. The Shipper may negotiate with PJP management in advance of engaging in business together to determine a best practice and rate for handling their merchandise. Negotiated allowances will be kept on file for future reference.

**\*\*Cost for Unloading / Sort & Segregate will vary depending on piece count & item mix. Pricing to be negotiated with on-site lumper service.**

#### **OVERAGES, SHORTAGES & DAMAGES (OS&D)**

Merchandise that was shipped in error or is visibly Damaged at the time of receipt will be refused and sent back with the Carrier. In the event that the Carrier cannot take back the merchandise, the Shipper will be notified, and they will then have 48 hours to arrange for the pickup of the merchandise or to instruct PJP to dispose of the merchandise. Any costs that are incurred by PJP to dispose of Merchandise may be billed back to the Shipper. OS&D discrepancies will be noted on the BOL or manifest. If a vendor wants to contest a discrepancy, they must do so within 24 hours from the date of product receipt.

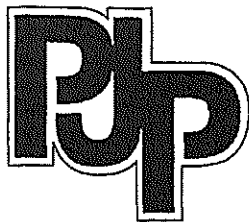
#### **BACKHAUL FREIGHT**

All Backhaul Freight will be Subject to Count at receipt. OS&D discrepancies will be noted on the BOL or manifest. If a vendor wants to contest a discrepancy, they must do so within 24 hours from the date of product receipt.

**It is the responsibility of the Shipper to communicate the above policies and procedures to their Freight Carriers.**

Penn Jersey Paper (PJP) reserves the right to change these requirements at any time by providing notice to its vendors.

**\*\*Charges that may be incurred by not adhering to these policies will be documented by PJP and deducted from the Merchandise Invoice. It is the responsibility of the Shipper to collect from the Freight Carrier any monies that they feel are owed to them.**



***Where Service is First!***

9355 BLUE GRASS ROAD  
PHILADELPHIA, PA. 19114  
PHONE: 800.992.3430  
FAX: 215.676.6423  
WWW.PJPONLINE.COM

### **Price Increase Policy**

To Our Vendor Community,

4/18/2017

In order to provide our customers with consistency when announcing price increases, PJP will be implementing a new Price Increase Policy.

Effective 05/01/2017 PJP requires that all manufacturer increases must be announced for the first working day of the month. Written notice must be received within 30 days of increase date. This increase announcement must be written in a formal document stating the increase percentage, date, product lines and resins effected.

This document should be emailed to the respective category manager and our Pricing Analyst at [ldavis@pjponline.com](mailto:ldavis@pjponline.com). A follow up will be requested for a pricing template to be filled out to ensure accuracy and speed in our upload process. We also require a full price list of all active items for our records.

We thank you in advance for your cooperation in this matter.

Sincerely,

Thomas Furia III

**Request for Taxpayer  
Identification Number and Certification**

Give Form to the  
requester. Do not  
send to the IRS.

► Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.  
**PENN JERSEY PAPER COMPANY**

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC

☐ C Corporation

☒ S Corporation

☐ Partnership

☐ Trust/estate

☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ►

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) ►

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) \_\_\_\_\_

Exemption from FATCA reporting code (if any) \_\_\_\_\_

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.  
**9355 BLUE GRASS ROAD**

6 City, state, and ZIP code  
**PHILADELPHIA, PA 19114**

7 List account number(s) here (optional)

8 Requester's name and address (optional)

**Part I Taxpayer Identification Number (TIN)**

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number

or

Employer identification number

**23-1630194**

**Part II Certification**

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

**Sign Here**

Signature of U.S. person ► **Catherine D...**

Date ► **9/9/2019**

**General Instructions**

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

**Purpose of Form**

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

By signing the filled-out form, you:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting*, later, for further information.

**Note:** If you are a U.S. person and a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

**Definition of a U.S. person.** For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien;
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States;
- An estate (other than a foreign estate); or
- A domestic trust (as defined in Regulations section 301.7701-7).

**Special rules for partnerships.** Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax under section 1446 on any foreign partners' share of effectively connected taxable income from such business. Further, in certain cases where a Form W-9 has not been received, the rules under section 1446 require a partnership to presume that a partner is a foreign person, and pay the section 1446 withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid section 1446 withholding on your share of partnership income.

In the cases below, the following person must give Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States.

- In the case of a disregarded entity with a U.S. owner, the U.S. owner of the disregarded entity and not the entity;
- In the case of a grantor trust with a U.S. grantor or other U.S. owner, generally, the U.S. grantor or other U.S. owner of the grantor trust and not the trust; and
- In the case of a U.S. trust (other than a grantor trust), the U.S. trust (other than a grantor trust) and not the beneficiaries of the trust.

**Foreign person.** If you are a foreign person or the U.S. branch of a foreign bank that has elected to be treated as a U.S. person, do not use Form W-9. Instead, use the appropriate Form W-8 or Form 8233 (see Pub. 515, *Withholding of Tax on Nonresident Aliens and Foreign Entities*).

**Nonresident alien who becomes a resident alien.** Generally, only a nonresident alien individual may use the terms of a tax treaty to reduce or eliminate U.S. tax on certain types of income. However, most tax treaties contain a provision known as a "saving clause." Exceptions specified in the saving clause may permit an exemption from tax to continue for certain types of income even after the payee has otherwise become a U.S. resident alien for tax purposes.

If you are a U.S. resident alien who is relying on an exception contained in the saving clause of a tax treaty to claim an exemption from U.S. tax on certain types of income, you must attach a statement to Form W-9 that specifies the following five items.

1. The treaty country. Generally, this must be the same treaty under which you claimed exemption from tax as a nonresident alien.
2. The treaty article addressing the income.
3. The article number (or location) in the tax treaty that contains the saving clause and its exceptions.
4. The type and amount of income that qualifies for the exemption from tax.
5. Sufficient facts to justify the exemption from tax under the terms of the treaty article.

**Example.** Article 20 of the U.S.-China income tax treaty allows an exemption from tax for scholarship income received by a Chinese student temporarily present in the United States. Under U.S. law, this student will become a resident alien for tax purposes if his or her stay in the United States exceeds 5 calendar years. However, paragraph 2 of the first Protocol to the U.S.-China treaty (dated April 30, 1984) allows the provisions of Article 20 to continue to apply even after the Chinese student becomes a resident alien of the United States. A Chinese student who qualifies for this exception (under paragraph 2 of the first protocol) and is relying on this exception to claim an exemption from tax on his or her scholarship or fellowship income would attach to Form W-9 a statement that includes the information described above to support that exemption.

If you are a nonresident alien or a foreign entity, give the requester the appropriate completed Form W-8 or Form 8233.

## Backup Withholding

**What is backup withholding?** Persons making certain payments to you must under certain conditions withhold and pay to the IRS 24% of such payments. This is called "backup withholding." Payments that may be subject to backup withholding include interest, tax-exempt interest, dividends, broker and barter exchange transactions, rents, royalties, nonemployee pay, payments made in settlement of payment card and third party network transactions, and certain payments from fishing boat operators. Real estate transactions are not subject to backup withholding.

You will not be subject to backup withholding on payments you receive if you give the requester your correct TIN, make the proper certifications, and report all your taxable interest and dividends on your tax return.

**Payments you receive will be subject to backup withholding if:**

1. You do not furnish your TIN to the requester,
2. You do not certify your TIN when required (see the instructions for Part II for details),
3. The IRS tells the requester that you furnished an incorrect TIN,
4. The IRS tells you that you are subject to backup withholding because you did not report all your interest and dividends on your tax return (for reportable interest and dividends only), or
5. You do not certify to the requester that you are not subject to backup withholding under 4 above (for reportable interest and dividend accounts opened after 1983 only).

Certain payees and payments are exempt from backup withholding. See *Exempt payee code*, later, and the separate Instructions for the Requester of Form W-9 for more information.

Also see *Special rules for partnerships*, earlier.

## What is FATCA Reporting?

The Foreign Account Tax Compliance Act (FATCA) requires a participating foreign financial institution to report all United States account holders that are specified United States persons. Certain payees are exempt from FATCA reporting. See *Exemption from FATCA reporting code*, later, and the Instructions for the Requester of Form W-9 for more information.

## Updating Your Information

You must provide updated information to any person to whom you claimed to be an exempt payee if you are no longer an exempt payee and anticipate receiving reportable payments in the future from this person. For example, you may need to provide updated information if you are a C corporation that elects to be an S corporation, or if you no longer are tax exempt. In addition, you must furnish a new Form W-9 if the name or TIN changes for the account; for example, if the grantor of a grantor trust dies.

## Penalties

**Failure to furnish TIN.** If you fail to furnish your correct TIN to a requester, you are subject to a penalty of \$50 for each such failure unless your failure is due to reasonable cause and not to willful neglect.

**Civil penalty for false information with respect to withholding.** If you make a false statement with no reasonable basis that results in no backup withholding, you are subject to a \$500 penalty.

**Criminal penalty for falsifying information.** Willfully falsifying certifications or affirmations may subject you to criminal penalties including fines and/or imprisonment.

**Misuse of TINs.** If the requester discloses or uses TINs in violation of federal law, the requester may be subject to civil and criminal penalties.

## Specific Instructions

### Line 1

You must enter one of the following on this line; do not leave this line blank. The name should match the name on your tax return.

If this Form W-9 is for a joint account (other than an account maintained by a foreign financial institution (FFI)), list first, and then circle, the name of the person or entity whose number you entered in Part I of Form W-9. If you are providing Form W-9 to an FFI to document a joint account, each holder of the account that is a U.S. person must provide a Form W-9.

**a. Individual.** Generally, enter the name shown on your tax return. If you have changed your last name without informing the Social Security Administration (SSA) of the name change, enter your first name, the last name as shown on your social security card, and your new last name.

**Note: ITIN applicant:** Enter your individual name as it was entered on your Form W-7 application, line 1a. This should also be the same as the name you entered on the Form 1040/1040A/1040EZ you filed with your application.

**b. Sole proprietor or single-member LLC.** Enter your individual name as shown on your 1040/1040A/1040EZ on line 1. You may enter your business, trade, or "doing business as" (DBA) name on line 2.

**c. Partnership, LLC that is not a single-member LLC, C corporation, or S corporation.** Enter the entity's name as shown on the entity's tax return on line 1 and any business, trade, or DBA name on line 2.

**d. Other entities.** Enter your name as shown on required U.S. federal tax documents on line 1. This name should match the name shown on the charter or other legal document creating the entity. You may enter any business, trade, or DBA name on line 2.

**e. Disregarded entity.** For U.S. federal tax purposes, an entity that is disregarded as an entity separate from its owner is treated as a "disregarded entity." See Regulations section 301.7701-2(c)(2)(iii). Enter the owner's name on line 1. The name of the entity entered on line 1 should never be a disregarded entity. The name on line 1 should be the name shown on the income tax return on which the income should be reported. For example, if a foreign LLC that is treated as a disregarded entity for U.S. federal tax purposes has a single owner that is a U.S. person, the U.S. owner's name is required to be provided on line 1. If the direct owner of the entity is also a disregarded entity, enter the first owner that is not disregarded for federal tax purposes. Enter the disregarded entity's name on line 2, "Business name/disregarded entity name." If the owner of the disregarded entity is a foreign person, the owner must complete an appropriate Form W-8 instead of a Form W-9. This is the case even if the foreign person has a U.S. TIN.

### Line 2

If you have a business name, trade name, DBA name, or disregarded entity name, you may enter it on line 2.

### Line 3

Check the appropriate box on line 3 for the U.S. federal tax classification of the person whose name is entered on line 1. Check only one box on line 3.

IF the entity/person on line 1 is a(n) . . .	THEN check the box for . . .
• Corporation	Corporation
• Individual • Sole proprietorship, or • Single-member limited liability company (LLC) owned by an individual and disregarded for U.S. federal tax purposes.	Individual/sole proprietor or single-member LLC
• LLC treated as a partnership for U.S. federal tax purposes, • LLC that has filed Form 8832 or 2553 to be taxed as a corporation, or • LLC that is disregarded as an entity separate from its owner but the owner is another LLC that is not disregarded for U.S. federal tax purposes.	Limited liability company and enter the appropriate tax classification. (P= Partnership; C= C corporation; or S= S corporation)
• Partnership	Partnership
• Trust/estate	Trust/estate

### Line 4, Exemptions

If you are exempt from backup withholding and/or FATCA reporting, enter in the appropriate space on line 4 any code(s) that may apply to you.

#### Exempt payee code.

- Generally, individuals (including sole proprietors) are not exempt from backup withholding.
- Except as provided below, corporations are exempt from backup withholding for certain payments, including interest and dividends.
- Corporations are not exempt from backup withholding for payments made in settlement of payment card or third party network transactions.
- Corporations are not exempt from backup withholding with respect to attorneys' fees or gross proceeds paid to attorneys, and corporations that provide medical or health care services are not exempt with respect to payments reportable on Form 1099-MISC.

The following codes identify payees that are exempt from backup withholding. Enter the appropriate code in the space in line 4.

1—An organization exempt from tax under section 501(a), any IRA, or a custodial account under section 403(b)(7) if the account satisfies the requirements of section 401(f)(2)

2—The United States or any of its agencies or instrumentalities

3—A state, the District of Columbia, a U.S. commonwealth or possession, or any of their political subdivisions or instrumentalities

4—A foreign government or any of its political subdivisions, agencies, or instrumentalities

5—A corporation

6—A dealer in securities or commodities required to register in the United States, the District of Columbia, or a U.S. commonwealth or possession

7—A futures commission merchant registered with the Commodity Futures Trading Commission

8—A real estate investment trust

9—An entity registered at all times during the tax year under the Investment Company Act of 1940

10—A common trust fund operated by a bank under section 584(a)

11—A financial institution

12—A middleman known in the investment community as a nominee or custodian

13—A trust exempt from tax under section 664 or described in section 4947



The following chart shows types of payments that may be exempt from backup withholding. The chart applies to the exempt payees listed above, 1 through 13.

IF the payment is for . . .	THEN the payment is exempt for . . .
Interest and dividend payments	All exempt payees except for 7
Broker transactions	Exempt payees 1 through 4 and 6 through 11 and all C corporations. S corporations must not enter an exempt payee code because they are exempt only for sales of noncovered securities acquired prior to 2012.
Barter exchange transactions and patronage dividends	Exempt payees 1 through 4
Payments over \$600 required to be reported and direct sales over \$5,000 <sup>1</sup>	Generally, exempt payees 1 through 5 <sup>2</sup>
Payments made in settlement of payment card or third party network transactions	Exempt payees 1 through 4

<sup>1</sup> See Form 1099-MISC, Miscellaneous Income, and its instructions.

<sup>2</sup> However, the following payments made to a corporation and reportable on Form 1099-MISC are not exempt from backup withholding: medical and health care payments, attorneys' fees, gross proceeds paid to an attorney reportable under section 6045(f), and payments for services paid by a federal executive agency.

**Exemption from FATCA reporting code.** The following codes identify payees that are exempt from reporting under FATCA. These codes apply to persons submitting this form for accounts maintained outside of the United States by certain foreign financial institutions. Therefore, if you are only submitting this form for an account you hold in the United States, you may leave this field blank. Consult with the person requesting this form if you are uncertain if the financial institution is subject to these requirements. A requester may indicate that a code is not required by providing you with a Form W-9 with "Not Applicable" (or any similar indication) written or printed on the line for a FATCA exemption code.

A—An organization exempt from tax under section 501(a) or any individual retirement plan as defined in section 7701(a)(37)

B—The United States or any of its agencies or instrumentalities

C—A state, the District of Columbia, a U.S. commonwealth or possession, or any of their political subdivisions or instrumentalities

D—A corporation the stock of which is regularly traded on one or more established securities markets, as described in Regulations section 1.1472-1(c)(1)(i)

E—A corporation that is a member of the same expanded affiliated group as a corporation described in Regulations section 1.1472-1(c)(1)(i)

F—A dealer in securities, commodities, or derivative financial instruments (including notional principal contracts, futures, forwards, and options) that is registered as such under the laws of the United States or any state

G—A real estate investment trust

H—A regulated investment company as defined in section 851 or an entity registered at all times during the tax year under the Investment Company Act of 1940

I—A common trust fund as defined in section 584(a)

J—A bank as defined in section 581

K—A broker

L—A trust exempt from tax under section 664 or described in section 4947(a)(1)

M—A tax exempt trust under a section 403(b) plan or section 457(g) plan

**Note:** You may wish to consult with the financial institution requesting this form to determine whether the FATCA code and/or exempt payee code should be completed.

## Line 5

Enter your address (number, street, and apartment or suite number). This is where the requester of this Form W-9 will mail your information returns. If this address differs from the one the requester already has on file, write NEW at the top. If a new address is provided, there is still a chance the old address will be used until the payor changes your address in their records.

## Line 6

Enter your city, state, and ZIP code.

## Part I. Taxpayer Identification Number (TIN)

**Enter your TIN in the appropriate box.** If you are a resident alien and you do not have and are not eligible to get an SSN, your TIN is your IRS individual taxpayer identification number (ITIN). Enter it in the social security number box. If you do not have an ITIN, see *How to get a TIN* below.

If you are a sole proprietor and you have an EIN, you may enter either your SSN or EIN.

If you are a single-member LLC that is disregarded as an entity separate from its owner, enter the owner's SSN (or EIN, if the owner has one). Do not enter the disregarded entity's EIN. If the LLC is classified as a corporation or partnership, enter the entity's EIN.

**Note:** See *What Name and Number To Give the Requester*, later, for further clarification of name and TIN combinations.

**How to get a TIN.** If you do not have a TIN, apply for one immediately. To apply for an SSN, get Form SS-5, Application for a Social Security Card, from your local SSA office or get this form online at [www.SSA.gov](http://www.SSA.gov). You may also get this form by calling 1-800-772-1213. Use Form W-7, Application for IRS Individual Taxpayer Identification Number, to apply for an ITIN, or Form SS-4, Application for Employer Identification Number, to apply for an EIN. You can apply for an EIN online by accessing the IRS website at [www.irs.gov/Businesses](http://www.irs.gov/Businesses) and clicking on Employer Identification Number (EIN) under Starting a Business. Go to [www.irs.gov/Forms](http://www.irs.gov/Forms) to view, download, or print Form W-7 and/or Form SS-4. Or, you can go to [www.irs.gov/OrderForms](http://www.irs.gov/OrderForms) to place an order and have Form W-7 and/or SS-4 mailed to you within 10 business days.

If you are asked to complete Form W-9 but do not have a TIN, apply for a TIN and write "Applied For" in the space for the TIN, sign and date the form, and give it to the requester. For interest and dividend payments, and certain payments made with respect to readily tradable instruments, generally you will have 60 days to get a TIN and give it to the requester before you are subject to backup withholding on payments. The 60-day rule does not apply to other types of payments. You will be subject to backup withholding on all such payments until you provide your TIN to the requester.

**Note:** Entering "Applied For" means that you have already applied for a TIN or that you intend to apply for one soon.

**Caution:** A disregarded U.S. entity that has a foreign owner must use the appropriate Form W-8.

## Part II. Certification

To establish to the withholding agent that you are a U.S. person, or resident alien, sign Form W-9. You may be requested to sign by the withholding agent even if item 1, 4, or 5 below indicates otherwise.

For a joint account, only the person whose TIN is shown in Part I should sign (when required). In the case of a disregarded entity, the person identified on line 1 must sign. Exempt payees, see *Exempt payee code*, earlier.

**Signature requirements.** Complete the certification as indicated in Items 1 through 5 below.

**1. Interest, dividend, and barter exchange accounts opened before 1984 and broker accounts considered active during 1983.** You must give your correct TIN, but you do not have to sign the certification.

**2. Interest, dividend, broker, and barter exchange accounts opened after 1983 and broker accounts considered inactive during 1983.** You must sign the certification or backup withholding will apply. If you are subject to backup withholding and you are merely providing your correct TIN to the requester, you must cross out item 2 in the certification before signing the form.

**3. Real estate transactions.** You must sign the certification. You may cross out item 2 of the certification.

**4. Other payments.** You must give your correct TIN, but you do not have to sign the certification unless you have been notified that you have previously given an incorrect TIN. "Other payments" include payments made in the course of the requester's trade or business for rents, royalties, goods (other than bills for merchandise), medical and health care services (including payments to corporations), payments to a nonemployee for services, payments made in settlement of payment card and third party network transactions, payments to certain fishing boat crew members and fishermen, and gross proceeds paid to attorneys (including payments to corporations).

**5. Mortgage interest paid by you, acquisition or abandonment of secured property, cancellation of debt, qualified tuition program payments (under section 529), ABLE accounts (under section 529A), IRA, Coverdell ESA, Archer MSA or HSA contributions or distributions, and pension distributions.** You must give your correct TIN, but you do not have to sign the certification.

## What Name and Number To Give the Requester

For this type of account:	Give name and SSN of:
1. Individual	The individual
2. Two or more individuals (joint account) other than an account maintained by an FFI	The actual owner of the account or, if combined funds, the first individual on the account <sup>1</sup>
3. Two or more U.S. persons (joint account maintained by an FFI)	Each holder of the account
4. Custodial account of a minor (Uniform Gift to Minors Act)	The minor <sup>2</sup>
5. a. The usual revocable savings trust (grantor is also trustee) b. So-called trust account that is not a legal or valid trust under state law	The grantor-trustee <sup>1</sup> The actual owner <sup>1</sup>
6. Sole proprietorship or disregarded entity owned by an individual	The owner <sup>3</sup>
7. Grantor trust filing under Optional Form 1099 Filing Method 1 (see Regulations section 1.671-4(b)(2)(i)(A))	The grantor <sup>4</sup>
For this type of account:	Give name and EIN of:
8. Disregarded entity not owned by an individual	The owner
9. A valid trust, estate, or pension trust	Legal entity <sup>4</sup>
10. Corporation or LLC electing corporate status on Form 8832 or Form 2553	The corporation
11. Association, club, religious, charitable, educational, or other tax-exempt organization	The organization
12. Partnership or multi-member LLC	The partnership
13. A broker or registered nominee	The broker or nominee

For this type of account:	Give name and EIN of:
14. Account with the Department of Agriculture in the name of a public entity (such as a state or local government, school district, or prison) that receives agricultural program payments	The public entity
15. Grantor trust filing under the Form 1041 Filing Method or the Optional Form 1099 Filing Method 2 (see Regulations section 1.671-4(b)(2)(i)(B))	The trust

<sup>1</sup> List first and circle the name of the person whose number you furnish. If only one person on a joint account has an SSN, that person's number must be furnished.

<sup>2</sup> Circle the minor's name and furnish the minor's SSN.

<sup>3</sup> You must show your individual name and you may also enter your business or DBA name on the "Business name/disregarded entity" name line. You may use either your SSN or EIN (if you have one), but the IRS encourages you to use your SSN.

<sup>4</sup> List first and circle the name of the trust, estate, or pension trust. (Do not furnish the TIN of the personal representative or trustee unless the legal entity itself is not designated in the account title.) Also see *Special rules for partnerships*, earlier.

**\*Note:** The grantor also must provide a Form W-9 to trustee of trust.

**Note:** If no name is circled when more than one name is listed, the number will be considered to be that of the first name listed.

## Secure Your Tax Records From Identity Theft

Identity theft occurs when someone uses your personal information such as your name, SSN, or other identifying information, without your permission, to commit fraud or other crimes. An identity thief may use your SSN to get a job or may file a tax return using your SSN to receive a refund.

To reduce your risk:

- Protect your SSN,
- Ensure your employer is protecting your SSN, and
- Be careful when choosing a tax preparer.

If your tax records are affected by identity theft and you receive a notice from the IRS, respond right away to the name and phone number printed on the IRS notice or letter.

If your tax records are not currently affected by identity theft but you think you are at risk due to a lost or stolen purse or wallet, questionable credit card activity or credit report, contact the IRS Identity Theft Hotline at 1-800-908-4490 or submit Form 14039.

For more information, see Pub. 5027, Identity Theft Information for Taxpayers.

Victims of identity theft who are experiencing economic harm or a systemic problem, or are seeking help in resolving tax problems that have not been resolved through normal channels, may be eligible for Taxpayer Advocate Service (TAS) assistance. You can reach TAS by calling the TAS toll-free case intake line at 1-877-777-4778 or TTY/TDD 1-800-829-4059.

### Protect yourself from suspicious emails or phishing schemes.

Phishing is the creation and use of email and websites designed to mimic legitimate business emails and websites. The most common act is sending an email to a user falsely claiming to be an established legitimate enterprise in an attempt to scam the user into surrendering private information that will be used for identity theft.

The IRS does not initiate contacts with taxpayers via emails. Also, the IRS does not request personal detailed information through email or ask taxpayers for the PIN numbers, passwords, or similar secret access information for their credit card, bank, or other financial accounts.

If you receive an unsolicited email claiming to be from the IRS, forward this message to [phishing@irs.gov](mailto:phishing@irs.gov). You may also report misuse of the IRS name, logo, or other IRS property to the Treasury Inspector General for Tax Administration (TIGTA) at 1-800-366-4484. You can forward suspicious emails to the Federal Trade Commission at [spam@uce.gov](mailto:spam@uce.gov) or report them at [www.ftc.gov/complaint](http://www.ftc.gov/complaint). You can contact the FTC at [www.ftc.gov/idtheft](http://www.ftc.gov/idtheft) or 877-IDTHEFT (877-438-4338). If you have been the victim of identity theft, see [www.IdentityTheft.gov](http://www.IdentityTheft.gov) and Pub. 5027.

Visit [www.irs.gov/identitytheft](http://www.irs.gov/identitytheft) to learn more about identity theft and how to reduce your risk.

## Privacy Act Notice

Section 6109 of the Internal Revenue Code requires you to provide your correct TIN to persons (including federal agencies) who are required to file information returns with the IRS to report interest, dividends, or certain other income paid to you; mortgage interest you paid; the acquisition or abandonment of secured property; the cancellation of debt; or contributions you made to an IRA, Archer MSA, or HSA. The person collecting this form uses the information on the form to file information returns with the IRS, reporting the above information. Routine uses of this information include giving it to the Department of Justice for civil and criminal litigation and to cities, states, the District of Columbia, and U.S. commonwealths and possessions for use in administering their laws. The information also may be disclosed to other countries under a treaty, to federal and state agencies to enforce civil and criminal laws, or to federal law enforcement and intelligence agencies to combat terrorism. You must provide your TIN whether or not you are required to file a tax return. Under section 3406, payers must generally withhold a percentage of taxable interest, dividend, and certain other payments to a payee who does not give a TIN to the payer. Certain penalties may also apply for providing false or fraudulent information.





PENN JERSEY PAPER Co.  
9355 Blue Grass Road • Philadelphia, PA 19114  
800-992-3430

**VENDOR SETUP FORM**

**MAILING ADDRESS**

NAME: \_\_\_\_\_

STREET \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

**REMITTANCE ADDRESS**

NAME: \_\_\_\_\_

STREET \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

**PLANT / PICK UP LOCATION**

NAME: \_\_\_\_\_

STREET \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

**CONTACTS**

VENDOR SALES REP: \_\_\_\_\_ PHONE: \_\_\_\_\_

FAX: \_\_\_\_\_ EMAIL: \_\_\_\_\_

CUSTOMER SERVICE REP: \_\_\_\_\_ PHONE: \_\_\_\_\_

FAX: \_\_\_\_\_ EMAIL: \_\_\_\_\_

PLEASE INDICATE TO WHICH NUMBER PO's ARE SENT: \_\_\_\_\_

LEAD TIME DAYS: \_\_\_\_\_ MIN. ORDER QTY: \_\_\_\_\_ FREIGHT: \_\_\_\_\_

P/U ALLOWANCE \_\_\_\_\_ TERMS: \_\_\_\_\_ VOLUME REBATE PROGRAM \_\_\_\_\_

ACH PAYMENT CAPABLE: ☐ YES ☐ NO CREDIT CARDS ACCEPTED: ☐ YES ☐ NO

ABA Number \_\_\_\_\_

Account Number \_\_\_\_\_

Email \_\_\_\_\_

**Please Supply us with a W9  
and a Certificate of Insurance**

## Request for Taxpayer Identification Number and Certification

► Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

Give Form to the  
requester. Do not  
send to the IRS.

Print or type.  
See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. <b>Penn Jersey Paper Company</b>		
2 Business name/disregarded entity name, if different from above		
3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.  <input type="checkbox"/> Individual/sole proprietor or single-member LLC  <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► _____  <input type="checkbox"/> Other (see instructions) ► _____  Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):  Exempt payee code (if any) _____  Exemption from FATCA reporting code (if any) _____  <i>(Applies to accounts maintained outside the U.S.)</i>	
5 Address (number, street, and apt. or suite no.) See instructions. <b>9355 Blue Grass Road</b>	Requester's name and address (optional)	
6 City, state, and ZIP code <b>Philadelphia PA 19114</b>		
7 List account number(s) here (optional)		

### Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number								
			-			-		
OR								
Employer identification number								
2	3	-	1	6	3	0	1	9 4

### Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign  
Here

Signature of  
U.S. person

Date ►

5/27/21

## General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

## Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What Is backup withholding, later.

# EXHIBIT 21



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
08/01/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Madison Insurance Group 800 Oak Ridge Turnpike, Suite B-200 Oak Ridge TN 37830		<b>CONTACT NAME:</b> Connie Queener <b>PHONE (A/C, No, Ext):</b> (865) 425-7300 <b>FAX (A/C, No):</b> (865) 483-5035 <b>E-MAIL ADDRESS:</b> connie.queener@mlginsgroup.com	
<b>INSURED</b> MONACO INDUSTRIES, LLC 3030 MONACO WAY KNOXVILLE TN 37914-6525		<b>INSURER(S) AFFORDING COVERAGE</b> <b>INSURER A:</b> Employers Mutual Casualty Company <b>INSURER B:</b> Employers Preferred Insurance Co <b>INSURER C:</b> <b>INSURER D:</b> <b>INSURER E:</b> <b>INSURER F:</b>	

## COVERAGES

CERTIFICATE NUMBER: MASTER 2022-2023

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD	WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR			6D20449	05/01/2022	05/01/2023	EACH OCCURRENCE \$ 1,000,000
			DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 500,000				
			MED EXP (Any one person) \$ 10,000				
			PERSONAL & ADV INJURY \$ 1,000,000				
	GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:						GENERAL AGGREGATE \$ 2,000,000
							PRODUCTS - COM/OP AGG \$ 2,000,000
							Employee Benefits \$ 1,000,000
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY			6E20449	05/01/2022	05/01/2023	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000
			BODILY INJURY (Per person) \$				
			BODILY INJURY (Per accident) \$				
			PROPERTY DAMAGE (Per accident) \$				
							Medical payments \$ 5,000
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE			6J20449	05/01/2022	05/01/2023	EACH OCCURRENCE \$ 4,000,000
			AGGREGATE \$ 4,000,000				
			\$				
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	EIG453670402	05/01/2022	05/01/2023	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER
			E.L. EACH ACCIDENT \$ 500,000				
			E.L. DISEASE - EA EMPLOYEE \$ 500,000				
			E.L. DISEASE - POLICY LIMIT \$ 500,000				

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

GENERAL LIABILITY COVERAGE INCLUDES A BLANKET ADDITIONAL INSURED ENDORSEMENT WHEN REQUIRED BY WRITTEN CONTRACT.

## CERTIFICATE HOLDER

## CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Penn Jersey PJP  
9355 Blue Grass Road

Philadelphia

PA 19114

*Elizabeth King*

EXHIBIT

# **COLLECTIVE EXHIBIT 22**

## Emily Stulce

---

**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Tuesday, November 1, 2022 7:01 PM  
**To:** Emily Stulce  
**Subject:** Fwd: PJP Vendor Information  
**Attachments:** Sample Case Label.pdf

----- Forwarded message -----

**From:** <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Date:** Wed, Aug 3, 2022 at 9:16 AM  
**Subject:** RE: PJP Vendor Information  
**To:** Caroline Bane <[cbane@piponline.com](mailto:cbane@piponline.com)>

Caroline, please see the attached – this is the current format (item 3 1/8 x 230 Thermal) case label we use for Envoy/SEPG.

Thanks,

Stacey

*Stacey Anderson*

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)



MONACO®



From: Caroline Bane <[cbane@piponline.com](mailto:cbane@piponline.com)>  
Sent: Monday, August 1, 2022 9:01 PM  
To: [Stacey.Anderson@thinkmonaco.com](mailto:Stacey.Anderson@thinkmonaco.com)  
Cc: Bobar, Doug <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
Subject: PJP Vendor Information

Good Afternoon,

Please see attached new vendor information for PJP. Can you please fill out and return the Vendor Set Up Form along with a copy of your certificate of insurance?

Also included here are the inbound delivery and receiving information and Pricing Increasing Information, along with our W-9 and credit references.

Please reach out with any questions or concerns.

CB

Caroline Bane  
Sr. Category Analyst

[cbane@piponline.com](mailto:cbane@piponline.com)

C: (570) 436-6467



---

[Envoyolutions.com](http://Envoyolutions.com)

## Disclaimer

The information contained in this communication from the sender is confidential. It is intended solely for use by the recipient and others authorized to receive it. If you are not the recipient, you are hereby notified that any disclosure, copying, distribution or taking action in relation of the contents of this information is strictly prohibited and may be unlawful.

Software as a Service (SaaS) for business. Providing a **safer** and **more useful** place for your human generated data. Specializing in; Security, archiving and compliance. To find out more [Click Here](#).



**80230**

**3 1/8" X 230' Thermal**

**50 Rolls**

010822

**80230**

**3 1/8" X 230' Thermal**

**50 Rolls**

010822

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)



MONACO®

**From:** Caroline Bane <[cbane@pjponline.com](mailto:cbane@pjponline.com)>  
**Sent:** Wednesday, August 3, 2022 9:26 AM  
**To:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)  
**Subject:** RE: PJP Vendor Information

That is fine!

Caroline Bane  
Sr. Category Analyst

[cbane@pjponline.com](mailto:cbane@pjponline.com)

C: (570) 436-6467



---

Envoyolutions.com

**From:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Sent:** Wednesday, August 3, 2022 9:16 AM  
**To:** Caroline Bane <[cbane@pjponline.com](mailto:cbane@pjponline.com)>  
**Subject:** RE: PJP Vendor Information

# **COLLECTIVE EXHIBIT 23**

## Emily Stulce

**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Tuesday, November 1, 2022 7:03 PM  
**To:** Emily Stulce  
**Subject:** Fwd: ENVOY SC NC FL GA and NJ Locations - EFF 8-1-22

----- Forwarded message -----

**From:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Date:** Fri, Aug 5, 2022 at 1:26 PM  
**Subject:** Re: ENVOY SC NC FL GA and NJ Locations - EFF 8-1-22  
**To:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Cc:** Stacey Anderson <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>

Great! Have enjoyable weekend. Best regards, Richard

On Aug 5, 2022, at 1:22 PM, Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)> wrote:

Thank you. I had found it but it was extremely high. Thank you for finding it. That really helps things. Have a good weekend. We are working with Stacey to get things set up. Thanks. Doug

Sent from my iPhone

On Aug 5, 2022, at 11:11 AM, Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)> wrote:

This email originated outside the organization - Use caution when clicking links or opening attachments

Doug, we were able to source the 3-Ply paper based on PJP's annual usage – the per case delivered price is \$63.79.

We have updated the attached program pricing for reference.

Best regards, Richard

<pastedGraphic copy.jpg><pastedGraphic copy.jpg><ENVOY SC NC FL GA and NJ Locations - EFF 8-1-





MONACO®

RICHARD JANSEN President  
Richard.Jansen@thinkmonaco.com

o 800.688.8434  
c 865.310.1938  
fx 865.688.5790

3030 Monaco Way Knoxville, TN 37914  
[www.thinkmonaco.com](http://www.thinkmonaco.com)

## Emily Stulce

---

**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Monday, November 7, 2022 4:25 PM  
**To:** Emily Stulce  
**Subject:** Fwd: ENVOY SC NC FL GA and NJ Locations - EFF 8-1-22  
**Attachments:** ENVOY SC NC FL GA and NJ Locations - EFF 8-1-22.xls; pastedGraphic copy.jpg

----- Forwarded message -----

**From:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Date:** Fri, Aug 5, 2022 at 11:11 AM  
**Subject:** ENVOY SC NC FL GA and NJ Locations - EFF 8-1-22  
**To:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Cc:** Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>

Doug, we were able to source the 3-Ply paper based on PJP's annual usage – the per case delivered price is \$63.79.

We have updated the attached program pricing for reference.

Best regards, Richard



MONACO®

8/1/2022

Envoy Program - Locations SC, NC, FL and Full Truck NJ

Email PO's [Monaco@thinkmonaco.com](mailto:Monaco@thinkmonaco.com)  
Sales Contact [Richard.Jansen@thinkmonaco.com](mailto:Richard.Jansen@thinkmonaco.com)

PLEASE NOTE SHIPPING LOCATIONS SC, NC, GA, FL = LTL NJ = FULL TRUCK QUANTITIES/CAPACITY

Sort/seg/lumper/inside NOT Included in Pricing

3030 Monaco Way  
Knoxville, TN 37914-6525  
865-688-5450 : Office  
[www.thinkmonaco.com](http://www.thinkmonaco.com)

Monaco #	SEPG #/PJF#	Width	Length	Description	Pack	Core ID	Weight	Case Cube	
32095	375019 Use Monaco Master Pack 8944 897359 034300 9077-0012	3	95	2 PLY W/C	50	7/16	25	0.79	Envoy Locations NC, SC, FL, and GA \$36.66 per case PJP Location Pricing 35.88 per case when shipping with mixed product for full truck capacity
25150	375050	2 1/4	150	BOND	100 BULK	7/16	35	1.03	\$ 36.00
30160	375003 033880 12-105	3	150	BOND	50	7/16	25	0.79	\$ 27.50
30165	375004	3	165	BOND	50	7/16	26	0.79	\$ 26.78
30165GRN	4364	3	165	BOND GREEN	50	7/16	26	0.79	Call for Pricing & Availability
44165	376007 034040 9074-2030	44mm	165	BOND	10/10's	7/16	29	0.82	\$ 36.38
44230	375800	44mm	230	THERMAL	50	7/16	19	0.53	\$ 40.20
57050	375001 Use for Item 033970 9078-2992	2 1/4	50	THERMAL	50	1/2	8	0.17	\$ 16.46
57085-72	375011	2 1/4	85	THERMAL	72	7/16	14	0.47	\$ 19.52
57165	376820 Use Monaco Master Pack 8938 856704 Use for Item 033982 9078-1004	2 1/4	165	THERMAL	50	7/16	19	0.47	\$ 21.11
80165HW	375913	3 1/8	165	80gsm THERMAL	50	7/16	35	0.98	\$ 66.75
80230	375010 033885 9078-0565 Use Monaco Master Pack 8936 856348 8945 997375	3 1/8	230	THERMAL	50	7/16	30	0.79	\$ 56.56
80230PF	93010 978-0565 033984 9078-2489	3 1/8	230	THERMAL - PHENOL FREE	50	7/16	30	0.79	\$ 62.18
80273	375012	3 1/8	273	THERMAL	50	7/16	36	0.98	\$ 67.79
80440HW-24	375005	3 1/8	440	80gsm THERMAL	24	1	24	0.58	Call for Pricing & Availability
80646HW-1	375017	3 1/8	646	80gsm THERMAL	8	1	22	0.61	Call for Pricing & Availability
80815	9852	3 1/8	815	48 gram thermal	8	2	17	0.70	Call for Pricing & Availability
39177	375026 033987 9078-2988	4 3/8	315	THERMAL	24	7/16	29	0.71	\$ 55.28
ERC30/34/39 BLK RED	6075 93015 149671 243335 ERC30/34/38			6 PACK RIBBON Per Case	6 pack (Master Pack Available 144 Ribbons)		1		\$5.94 * Ribbons cases not included in Minimum

Pricing is based on orders of 90+ cases delivered to SC, NC, GA and FL for LTL. Full Truck Capacity Required for NJ.

**NOTE: Special delivery requirements are not included. Additional charges such as late fees, sort and segregate, etc. will be billed on a separate invoice. NOT INCLUDED**

Payment terms are 2% 10 days, net 30.

Monaco will issue credit memo Southeastern Paper Group a 6% monthly rebate

Quote valid for 30 days



# **COLLECTIVE EXHIBIT 24**

## Emily Stulce

---

**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Monday, November 7, 2022 4:26 PM  
**To:** Emily Stulce  
**Subject:** Fwd: Purchase Order - S02U59

----- Forwarded message -----

**From:** <monaco@thinkmonaco.com>  
**Date:** Mon, Aug 8, 2022 at 1:18 PM  
**Subject:** RE: Purchase Order - S02U59  
**To:** Melissa Stankiewicz <melissa.stankiewicz@envoysolutions.com>  
**Cc:** <stacey.anderson@thinkmonaco.com>, <richard.jansen@thinkmonaco.com>

Good Afternoon Melissa,

New program pricing has been implemented for Envoy. Please reach out to Doug Bobar for the updated pricing and send over a revised PO at your convenience.

Thank you

Holly

Monaco Industries, LLC

3030 Monaco Way

Knoxville, TN 37914

O: 865-688-5450

[www.thinkmonaco.com](http://www.thinkmonaco.com)

[Monaco@thinkmonaco.com](mailto:Monaco@thinkmonaco.com)

**From:** DONOTREPLY@SEPAPERGROUP.COM <DONOTREPLY@SEPAPERGROUP.COM>  
**Sent:** Monday, August 8, 2022 10:55 AM  
**To:** [monaco@thinkmonaco.com](mailto:monaco@thinkmonaco.com); [Melissa.Stankiewicz@sepapergroup.com](mailto:Melissa.Stankiewicz@sepapergroup.com)  
**Subject:** Purchase Order - S02U59



# **COLLECTIVE EXHIBIT 25**



**SOUTHEASTERN  
PAPER GROUP**

# EMAIL

TO: MONACO  
3030 MONACO WAY

FROM: Southeastern Paper Group  
6201 Corporate Park Dr

KNOXVILLE TN 37914-0000

Brown Summit NC 27214

ATTN: \_\_\_\_\_

DATE: 9/01/22

## Message

Please confirm to [Melissa.Stankiewicz@sepapergroup.com](mailto:Melissa.Stankiewicz@sepapergroup.com)

If you do not receive all of the pages listed please contact: MELISSA K. STANKIEWICZ

email address: [Melissa.Stankiewicz@sepapergroup.com](mailto:Melissa.Stankiewicz@sepapergroup.com)



**SOUTHEASTERN  
PAPER GROUP**

**PURCHASE ORDER**

**PURCHASE ORDER NUMBER**

**S02245**

**P.O DATE**

**09/01/22**

**PAGE: 1**

**VENDOR:**

MONACO  
3030 MONACO WAY

**SHIP TO:**

Southeastern Paper Group  
6201 Corporate Park Dr

KNOXVILLE

TN 37914-0000

Brown Summit

NC 27214

COMPANY	LOCATION	VENDOR NUMBER	BUYER	APPROVAL CODE	TERMS
02	32	400375	MKS	MKS	2% 10, NT 30

ITEM/MFG NUMBER	DUE DATE	QTY	U/M	PRICE	U/M	TAX	EXTENDED AMOUNT
-----------------	----------	-----	-----	-------	-----	-----	-----------------

45375001	09/12/22	40.000	CS	16.46000	CS	Y	658.40
57050 2.25"X50' THERMAL ROLL							
(57050SW)							
57050							
		WT:	240.0000	C	7.200		CS:

52375003	09/12/22	24.000	CS	27.50000	CS	Y	660.00
30150 3" 1PLY ADD ROLLS 150'							
BOND NC-997359							
30150							
		WT:	240.0000	C	19.200		CS:

52375004	09/12/22	12.000	CS	26.78000	CS	Y	321.36
30165 3" 1PLY ADD ROLL (165')							
		WT:	302.4000	C	9.000		CS:
30165							

52375007	09/12/22	8.000	CS	34.32000	CS	Y	274.56
44165 44MM REGISTER ROLL							
(165') 1.75"X3"							
44165							
		WT:	232.0000	C	15.120		CS:

52375010	09/12/22	150.000	CS	56.04000	CS	Y	8406.00
80230 3-1/8" THERMAL ROLLS							
(230') BPA FREE							
80230							
		WT:	5400.0000	C	121.500		CS:

52375820	09/12/22	12.000	CS	21.11000	CS	Y	253.32
57165 2.25"X165' THERMAL PAPER							
		WT:	252.0000	C	9.600		CS:
57165							

45375002	09/15/22	2.000	CS	44.17000	CS	Y	88.34
58400 2-9/32"X400' THERMAL REG							
TAPE							
58400							
		WT:	5.2000	C	1.000		CS:

RECEIVED  
BY

RECEIVER  
NUMBER

DATE

ACCEPTANCE OF THIS PURCHASE  
ORDER IS ACCEPTANCE OF THE  
TERMS AND CONDITIONS SET  
FORWARD ON THE REVERSE SIDE OF  
THE PURCHASE ORDER.

ALL SHIPMENTS MUST BE ACCOMPANIED BY CLEARLY MARKED  
PACKING SLIP & PURCHASE ORDER NUMBER.

**EQUAL EMPLOYMENT OPPORTUNITY**

In compliance with Executive Order 11246, as amended by Executive Order 11375  
(Equal Employment Opportunity), 48 USC 2012 (Uniformed Services Veterans Readjustment  
Assistance Act of 1974), Section 503 of the Rehabilitation Act of 1973 (Handicapped  
Benefits), and the implementing regulations found at 41 CFR 101-16.7 41 CFR 101-

Case 3:22-cv-00459-JRG-DCP Document 1-1 Filed 12/22/22 Page 1 of 1



**SOUTHEASTERN  
PAPER GROUP**

**PURCHASE ORDER**

**PURCHASE ORDER NUMBER**

**S02245**

**P.O DATE**

**09/01/22**

**PAGE: 2**

**VENDOR:**

MONACO  
3030 MONACO WAY

**SHIP TO:**

Southeastern Paper Group  
6201 Corporate Park Dr

KNOXVILLE

TN 37914-0000

Brown Summit

NC 27214

COMPANY	LOCATION	VENDOR NUMBER	BUYER	APPROVAL CODE	TERMS
02	32	400375	MKS	MKS	2% 10,NT 30

ITEM/MFG NUMBER      DUE DATE      QTY      U/M      PRICE      U/M      TAX      EXTENDED AMOUNT

STEVE'S CELL. 865-310-8507

MUST HAVE AN APPOINTMENT TO DELIVER. CALL AT LEAST 48 HOURS PR  
IOR TO MAKE AN APPOINTMENT.\*IF NO ANSWER, LEAVE A MESSAGE\*

SUBTOTAL      10661.98

TAX      .00

TOTAL      10661.98

RECEIVED  
BY

RECEIVER  
NUMBER

DATE

ACCEPTANCE OF THIS PURCHASE  
ORDER IS ACCEPTANCE OF THE  
TERMS AND CONDITIONS SET  
FORTH ON THE REVERSE SIDE OF  
THE PURCHASE ORDER.

ALL SHIPMENTS MUST BE ACCOMPANIED BY CLEARLY MARKED  
PACKING SLIP & PURCHASE ORDER NUMBER.

EQUAL EMPLOYMENT OPPORTUNITY

This document is prepared in accordance with the Equal Opportunity Order 11375  
(Equal Employment Opportunity), 38 USC 2012 (Vietnam Era Veterans Readjustment  
Assistance Act of 1974), Section 503 of the Rehabilitation Act of 1973 (Handicapped



**SOUTHEASTERN  
PAPER GROUP**

# EMAIL

TO: MONACO  
3030 MONACO WAY

FROM: Southeastern Paper Group  
3850 Port Jacksonville Pkwy

KNOXVILLE TN 37914-0000

Jacksonville FL 32226

ATTN: \_\_\_\_\_

DATE: 9/01/22

Message

If you do not receive all of the pages listed please contact: MELISSA K. STANKIEWICZ

email address: Melissa.Stankiewicz@sepapergroup



**SOUTHEASTERN  
PAPER GROUP**

**PURCHASE ORDER**

PURCHASE ORDER NUMBER

S02246

P.O DATE

09/01/22

PAGE: 1

VENDOR:

MONACO  
3030 MONACO WAY

SHIP TO:

Southeastern Paper Group  
3850 Port Jacksonville Pkwy

KNOXVILLE

TN 37914-0000

Jacksonville

FL 32226

COMPANY	LOCATION	VENDOR NUMBER	BUYER	APPROVAL CODE	TERMS
02	37	400375	MKS	MKS	2% 10, NT 30

ITEM/MFG NUMBER	DUE DATE	QTY	U/M	PRICE	U/M	TAX	EXTENDED AMOUNT
52080231	09/13/22	150.000	BX	5.94000	BX	N	891.00

RED/BLACK REGISTER RIBBON

ERC30/34/38

WT: 300.0000 C

3.124 CS:

ERC30/34/38BLKRED

52375010	09/13/22	100.000	CS	56.04000	CS	Y	5604.00
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80230 3-1/8" THERMAL ROLLS

(230') BPA FREE

WT: 3600.0000 C

81.000 CS:

80230

52375011	09/13/22	6.000	CS	31.09000	CS	Y	186.54
----------	----------	-------	----	----------	----	---	--------

57085-72 2.25" THERMAL ROLLS

(85')

WT: 84.0000 C

2.580 CS:

57085-72

52375019	09/13/22	24.000	CS	36.66000	CS	Y	879.84
----------	----------	--------	----	----------	----	---	--------

32095 3" 2PLY CARBONLESS

PAPER(95') REGISTER PAPER WHITE

WT: 624.0000 C

52.320 CS:

32095

52375020	09/13/22	12.000	CS	24.90000	CS	Y	298.80
----------	----------	--------	----	----------	----	---	--------

57085 WHITE 2.25" THERMAL

ROLLS (85') 1 PLY BPA FREE

WT: 156.0000 C

.360 CS:

57085

STEVE'S CELL 865-310-8507

MUST HAVE AN APPOINTMENT TO DELIVER. CALL AT LEAST 48 HOURS PR

IOR TO MAKE AN APPOINTMENT.\*IF NO ANSWER, LEAVE A MESSAGE\*

SUBTOTAL 7860.18

TAX .00

TOTAL 7860.18

RECEIVED  
BY

RECEIVER  
NUMBER

ACCEPTANCE OF THIS PURCHASE  
ORDER IS ACCEPTANCE OF THE  
TERMS AND CONDITIONS SET  
FORTH ON THE REVERSE SIDE OF  
THE PURCHASE ORDER

ALL SHIPMENTS MUST BE ACCOMPANIED BY CLEARLY MARKED  
PACKING SLIP & PURCHASE ORDER NUMBER.

EQUAL EMPLOYMENT OPPORTUNITY

For Equal Employment Opportunity, see Executive Order 11375  
(Equal Employment Opportunity), 38 USC 2012 (Vietnam Era Veterans Readjustment  
Assistance Act of 1974), Section 503 of the Rehabilitation Act of 1973 (Handicapped





**SOUTHEASTERN  
PAPER GROUP**

# EMAIL

TO: MONACO  
3030 MONACO WAY

FROM: Southeastern Paper Group  
2400 Sullivan Rd  
Suite A

KNOXVILLE TN 37914-0000

College Park GA 30337-6318

ATTN: \_\_\_\_\_

DATE: 9/01/22

Message

If you do not receive all of the pages listed please contact: MELISSA K. STANKIEWICZ

email address: Melissa.Stankiewicz@sepapergroup



**SOUTHEASTERN  
PAPER GROUP**

**PURCHASE ORDER**

**PURCHASE ORDER NUMBER**

**S02247**

**P.O DATE**

**09/01/22**

**PAGE: 1**

**VENDOR:**

MONACO  
3030 MONACO WAY

**SHIP TO:**

Southeastern Paper Group  
2400 Sullivan Rd  
Suite A

KNOXVILLE

TN 37914-0000

College Park

GA 30337-6318

COMPANY	LOCATION	VENDOR NUMBER	BUYER	APPROVAL CODE	TERMS
02	35	400375	MKS	MKS	2% 10, NT 30

ITEM/MFG NUMBER	DUE DATE	QTY	U/M	PRICE	U/M	TAX	EXTENDED AMOUNT
52080231	09/14/22	175.000	BX	5.94000	BX	N	1039.50
RED/BLACK REGISTER RIBBON							
ERC30/34/38							
WT: 350.0000 C 3.645 CS:							
ERC30/34/38BLKRED							
52375003	09/14/22	50.000	CS	27.50000	CS	Y	1375.00
30150 3" 1PLY ADD ROLLS 150'							
BOND NC-997359							
WT: 500.0000 C 40.000 CS:							
30150							
52375004	09/14/22	40.000	CS	26.78000	CS	Y	1071.20
30165 3" 1PLY ADD ROLL (165')							
WT: 1008.0000 C 30.000 CS:							
30165							
52375010	09/14/22	300.000	CS	56.04000	CS	Y	16812.00
80230 3-1/8" THERMAL ROLLS							
(230') BPA FREE							
WT: 10800.0000 C 243.000 CS:							
80230							
52375011	09/14/22	12.000	CS	31.09000	CS	Y	373.08
57085-72 2.25" THERMAL ROLLS							
(85')							
WT: 168.0000 C 5.160 CS:							
57085-72							
52375019	09/14/22	50.000	CS	36.66000	CS	Y	1833.00
32095 3" 2PLY CARBONLESS							
PAPER(95') REGISTER PAPER WHITE							
WT: 1300.0000 C 109.000 CS:							
32095							
52375020	09/14/22	12.000	CS	24.90000	CS	Y	298.80
57085 WHITE 2.25" THERMAL							
ROLLS (85') 1 PLY BPA FREE							
WT: 156.0000 C .360 CS:							
57085							

RECEIVED  
BY

RECEIVER  
NUMBER

DATE

ACCEPTANCE OF THIS PURCHASE  
ORDER IS ACCEPTANCE OF THE  
TERMS AND CONDITIONS SET  
FORTH ON THE REVERSE SIDE OF  
THE PURCHASE ORDER.

ALL SHIPMENTS MUST BE ACCOMPANIED BY CLEARLY MARKED  
PACKING SLIP & PURCHASE ORDER NUMBER.

**EQUAL EMPLOYMENT OPPORTUNITY**

The provisions of Executive Order 11246, as amended by Executive Order 11375  
(Equal Employment Opportunity), 28 USC 2013 (Vietnam Era Veterans Readjustment  
Benefits Act), 41 CFR 101-11.6 (Equal Opportunity for Handicapped  
Individuals), and the implementing regulations found at 41 CFR 60-1.2, 41 CFR 60-  
250, and 41 CFR 60-741, respectively, are hereby incorporated by reference.



SOUTHEASTERN  
PAPER GROUP

PURCHASE ORDER

PURCHASE ORDER NUMBER

S02247

P.O DATE

09/01/22

PAGE: 2

VENDOR:

MONACO  
3030 MONACO WAY

SHIP TO:

Southeastern Paper Group  
2400 Sullivan Rd  
Suite A

KNOXVILLE

TN 37914-0000

College Park

GA 30337-6318

COMPANY	LOCATION	VENDOR NUMBER	BUYER	APPROVAL CODE	TERMS
02	35	400375	MKS	MKS	2% 10, NT 30

ITEM/MFG NUMBER	DUE DATE	QTY	U/M	PRICE	U/M	TAX	EXTENDED AMOUNT
52375822	09/14/22	8.000	CS	46.16000	CS	Y	369.28

57230 2.25" THERMAL ROLLS

(230')

WT: 168.0000 C

6.400 CS:

57230

STEVE'S CELL 865-310-8507

MUST HAVE AN APPOINTMENT TO DELIVER. CALL AT LEAST 48 HOURS PR  
IOR TO MAKE AN APPOINTMENT.\*IF NO ANSWER, LEAVE A MESSAGE\*

SUBTOTAL 23171.86

TAX .00

TOTAL 23171.86

RECEIVED  
BY

RECEIVER  
NUMBER

ACCEPTANCE OF THIS PURCHASE  
ORDER IS ACCEPTANCE OF THE  
TERMS AND CONDITIONS SET  
FORTH ON THE REVERSE SIDE OF  
THE PURCHASE ORDER.

ALL SHIPMENTS MUST BE ACCOMPANIED BY CLEARLY MARKED  
PACKING SLIP & PURCHASE ORDER NUMBER.

EQUAL EMPLOYMENT OPPORTUNITY

For Equal Employment Opportunity, see 41 CFR 101-5.6. Order 11375  
(Equal Employment Opportunity), 38 USC 2012 (Vietnam Era Veterans Readjustment  
Assistance Act of 1974), Section 503 of the Rehabilitation Act of 1973 (Handicapped  
Individuals Act).



**SOUTHEASTERN  
PAPER GROUP**

# EMAIL

TO: MONACO  
3030 MONACO WAY

FROM: Southeastern Paper Group  
3850 Port Jacksonville Pkwy

KNOXVILLE TN 37914-0000

Jacksonville FL 32226

ATTN: \_\_\_\_\_

DATE: 9/12/22

Message

If you do not receive all of the pages listed please contact: MELISSA K. STANKIEWICZ

email address: Melissa.Stankiewicz@sepapergroup



**SOUTHEASTERN  
PAPER GROUP**

**PURCHASE ORDER**

PURCHASE ORDER NUMBER

S02573

P.O DATE

09/12/22

PAGE: 1

VENDOR:

MONACO  
3030 MONACO WAY

SHIP TO:

Southeastern Paper Group  
3850 Port Jacksonville Pkwy

KNOXVILLE

TN 37914-0000

Jacksonville

FL 32226

COMPANY	LOCATION	VENDOR NUMBER	BUYER	APPROVAL CODE	TERMS
02	37	400375	MKS	MKS	2% 10, NT 30

ITEM/MFG NUMBER	DUE DATE	QTY	U/M	PRICE	U/M	TAX	EXTENDED AMOUNT
52375019	09/20/22	100.000	CS	36.66000	CS	Y	3666.00
32095 3" 2PLY CARBONLESS							
PAPER (95') REGISTER PAPER WHITE WT: 2600.0000 C 218.000 CS:							
32095							

STEVE'S CELL 865-310-8507

MUST HAVE AN APPOINTMENT TO DELIVER. CALL AT LEAST 48 HOURS PRIOR TO MAKE AN APPOINTMENT. \*IF NO ANSWER, LEAVE A MESSAGE\*

SUBTOTAL 3666.00  
TAX .00  
TOTAL 3666.00

RECEIVED BY	ACCEPTANCE OF THIS PURCHASE ORDER IS ACCEPTANCE OF THE TERMS AND CONDITIONS SET FORTH ON THE REVERSE SIDE OF THE PURCHASE ORDER.	ALL SHIPMENTS MUST BE ACCOMPANIED BY CLEARLY MARKED PACKING SLIP & PURCHASE ORDER NUMBER.
RECEIVER NUMBER		
DATE		

**EQUAL EMPLOYMENT OPPORTUNITY**

The provisions of Executive Order 11246, as amended by Executive Order 11375 (Equal Employment Opportunity), 38 USC 2012 (Vietnam Era Veterans Readjustment Assistance Act of 1974), Section 503 of the Rehabilitation Act of 1973 (Handicapped Regulations), and the implementing regulations found at 41 CFR 60-1.2, 41 CFR 60-250, and 41 CFR 60-741, respectively, are hereby incorporated by reference.



**SOUTHEASTERN  
PAPER GROUP**

# EMAIL

TO: MONACO  
3030 MONACO WAY

FROM: Southeastern Paper Group  
50 Old Blackstock Rd

KNOXVILLE TN 37914-0000

Spartanburg SC 29301

ATTN: \_\_\_\_\_

DATE: 8/08/22

## Message

\*Revised pricing

If you do not receive all of the pages listed please contact: MELISSA K. STANKIEWICZ

email address: Melissa.Stankiewicz@sepapergroup



SOUTHEASTERN  
PAPER GROUP

PURCHASE ORDER

PURCHASE ORDER NUMBER

S02U59

P.O DATE

08/08/22

PAGE: 1

VENDOR:

MONACO  
3030 MONACO WAY

SHIP TO:

Southeastern Paper Group  
50 Old Blackstock Rd

KNOXVILLE

TN 37914-0000

Spartanburg

SC 29301

COMPANY	LOCATION	VENDOR NUMBER	BUYER	APPROVAL CODE	TERMS
02	31	400375	MKS	MKS	2% 10, NT 30

ITEM/MFG NUMBER	DUE DATE	QTY	U/M	PRICE	U/M	TAX	EXTENDED AMOUNT
-----------------	----------	-----	-----	-------	-----	-----	-----------------

\*\*\*\*\*  
\*\*\* THIS IS A RE-PRINT, PLEASE DISCARD ORIGINAL \*\*\*  
\*\*\*\*\*

52080231	08/17/22	200.000	BX	5.94000	BX	N	1188.00
RED/BLACK REGISTER RIBBON							
ERC30/34/38		WT: 400.0000	C	4.166	CS:		
ERC30/34/38BLKRED							

52375009	08/17/22	20.000	CS	36.96000	CS	Y	739.20
80119 3-1/8" THERMAL ROLLS							
(119')		WT: 20.0000	C	20.000	CS:		
80119							

52375060	08/17/22	10.000	CS	36.00000	CS	Y	360.00
25150 2.25" 1PLY ADD ROLL							
(150')		WT: 330.0000	C	11.900	CS:		
25150							

52375061	08/17/22	10.000	CS	43.77000	CS	Y	437.70
30190CAN CANARY 3"X190'							
REGISTER ROLLS		WT: 280.0000	C	8.000	CS:		
30190CAN							

52375822	08/17/22	10.000	CS	46.47000	CS	Y	464.70
57230 2.25" THERMAL ROLLS							
(230')		WT: 210.0000	C	8.000	CS:		
57230							

STEVE'S CELL 865-310-8507

MUST HAVE AN APPOINTMENT TO DELIVER. CALL AT LEAST 48 HOURS PR

RECEIVED  
BY

RECEIVER  
NUMBER

ACCEPTANCE OF THIS PURCHASE  
ORDER IS ACCEPTANCE OF THE  
TERMS AND CONDITIONS SET  
FORTH ON THE REVERSE SIDE OF  
THE PURCHASE ORDER.

ALL SHIPMENTS MUST BE ACCOMPANIED BY CLEARLY MARKED  
PACKING SLIP & PURCHASE ORDER NUMBER.

EQUAL EMPLOYMENT OPPORTUNITY

Equal Opportunity Policy, Order 11375  
(Equal Employment Opportunity), 38 USC 2012 (Vietnam Era Veterans Readjustment  
Assistance Act of 1974), Section 503 of the Rehabilitation Act of 1973 (Handicapped)



**SOUTHEASTERN  
PAPER GROUP**

**PURCHASE ORDER**

**PURCHASE ORDER NUMBER**

**S02U59**

**P.O DATE**

**08/08/22**

**PAGE: 2**

**VENDOR:**

MONACO  
3030 MONACO WAY

**SHIP TO:**

Southeastern Paper Group  
50 Old Blackstock Rd

KNOXVILLE

TN 37914-0000

Spartanburg

SC 29301

COMPANY	LOCATION	VENDOR NUMBER	BUYER	APPROVAL CODE	TERMS
02	31	400375	MKS	MKS	2% 10,NT 30

ITEM/MFG NUMBER	DUE DATE	QTY	U/M	PRICE	U/M	TAX	EXTENDED AMOUNT
FOR TO MAKE AN APPOINTMENT. *IF NO ANSWER, LEAVE A MESSAGE*							

SUBTOTAL	3189.60
TAX	.00
TOTAL	3189.60

RECEIVED BY
RECEIVER NUMBER
DATE

ACCEPTANCE OF THIS PURCHASE  
ORDER IS ACCEPTANCE OF THE  
TERMS AND CONDITIONS SET  
FORTH ON THE REVERSE SIDE OF  
THE PURCHASE ORDER.

**ALL SHIPMENTS MUST BE ACCOMPANIED BY CLEARLY MARKED  
PACKING SLIP & PURCHASE ORDER NUMBER**

**EQUAL EMPLOYMENT OPPORTUNITY**

The provisions of Executive Order 11248, as amended by Executive Order 11375  
(Equal Employment Opportunity), 38 USC 2012 (Vietnam Era Veterans Readjustment  
Assistance Act of 1974), Section 503 of the Rehabilitation Act of 1973 (Handicapped  
Regulations), and the implementing regulations found at 41 CFR 60-1.2, 41 CFR 60-  
250, and 41 CFR 60-741, respectively, are hereby incorporated by reference





**SOUTHEASTERN  
PAPER GROUP**

# EMAIL

**TO:** MONACO  
3030 MONACO WAY

**FROM:** Southeastern Paper Group  
6201 Corporate Park Dr

KNOXVILLE TN 37914-0000

Brown Summit NC 27214

**ATTN:** \_\_\_\_\_

**DATE:** 8/15/22

## Message

Revised

If you do not receive all of the pages listed please contact: MELISSA K. STANKIEWICZ

email address: Melissa.Stankiewicz@sepapergroup



SOUTHEASTERN  
PAPER GROUP

PURCHASE ORDER

PURCHASE ORDER NUMBER

S02U62

P.O DATE

08/08/22

VENDOR:

MONACO  
3030 MONACO WAY

SHIP TO:

Southeastern Paper Group  
6201 Corporate Park Dr

PAGE: 1

KNOXVILLE

TN 37914-0000

Brown Summit

NC 27214

COMPANY	LOCATION	VENDOR NUMBER	BUYER	APPROVAL CODE	TERMS
02	32	400375	MKS	MKS	2% 10, NT 30

ITEM/MFG NUMBER	DUE DATE	QTY	U/M	PRICE	U/M	TAX	EXTENDED AMOUNT
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\*\*\* THIS IS A RE-PRINT, PLEASE DISCARD ORIGINAL \*\*\*  
\*\*\*\*\*

52080231	08/17/22	150.000	BX	5.94000	BX	N	891.00
RED/BLACK REGISTER RIBBON							
ERC30/34/38		WT: 300.0000	C	3.124	CS:		
ERC30/34/38BLKRED							

52375007	08/17/22	5.000	CS	36.38000	CS	Y	181.90
44165 44MM REGISTER ROLL							
(165') 1.75"X3"		WT: 145.0000	C	9.450	CS:		
44165							

52375009	08/17/22	24.000	CS	36.96000	CS	Y	887.04
80119 3-1/8" THERMAL ROLLS							
(119')		WT: 24.0000	C	24.000	CS:		
80119							

52375011	08/17/22	24.000	CS	19.52000	CS	Y	468.48
57085-72 2.25" THERMAL ROLLS							
(85')		WT: 336.0000	C	10.320	CS:		
57085-72							

52375012	08/17/22	50.000	CS	67.79000	CS	Y	3389.50
80273 3-1/8" THERMAL ROLLS 273'							
LONG		WT: 1800.0000	C	62.500	CS:		
80273							

45375002	08/22/22	2.000	CS	47.18000	CS	Y	94.36
58400 2-9/32"X400' THERMAL REG							
TAPE		WT: 5.2000	C	1.000	CS:		
58400							

RECEIVED  
BY

RECEIVED  
NUMBER

ACCEPTANCE OF THIS PURCHASE  
ORDER IS ACCEPTANCE OF THE  
TERMS AND CONDITIONS SET  
FORTH ON THE REVERSE SIDE OF  
THE PURCHASE ORDER

ALL SHIPMENTS MUST BE ACCOMPANIED BY CLEARLY MARKED  
PACKING SLIP & PURCHASE ORDER NUMBER.

EQUAL EMPLOYMENT OPPORTUNITY  
The provisions of Executive Order 11246, as amended by Executive Order 11375  
(Equal Employment Opportunity), 38 USC 2012 (Vietnam Era Veterans Readjustment  
Assistance Act of 1974), Section 501 of the Rehabilitation Act of 1973 (Handicapped



SOUTHEASTERN  
PAPER GROUP

PURCHASE ORDER

PURCHASE ORDER NUMBER

S02U62

P.O DATE

08/08/22

PAGE: 2

VENDOR:

MONACO  
3030 MONACO WAY

SHIP TO:

Southeastern Paper Group  
6201 Corporate Park Dr

KNOXVILLE

TN 37914-0000

Brown Summit

NC 27214

COMPANY	LOCATION	VENDOR NUMBER	BUYER	APPROVAL CODE	TERMS
02	32	400375	MKS	MKS	2% 10, NT 30

ITEM/MFG NUMBER	DUE DATE	QTY	U/M	PRICE	U/M	TAX	EXTENDED AMOUNT
45375002	08/22/22	1.000	CS	47.18000	CS	Y	47.18

58400 2-9/32"X400' THERMAL REG

TAPE

WT: 2.6000 C

.500 CS:

58400

STEVE'S CELL 865-310-8507

MUST HAVE AN APPOINTMENT TO DELIVER. CALL AT LEAST 48 HOURS PRIOR TO MAKE AN APPOINTMENT.\*IF NO ANSWER, LEAVE A MESSAGE\*

SUBTOTAL 5959.46

TAX .00

TOTAL 5959.46

RECEIVED  
BY

RECEIVER  
NUMBER

ACCEPTANCE OF THIS PURCHASE  
ORDER IS ACCEPTANCE OF THE  
TERMS AND CONDITIONS SET  
FORTH ON THE REVERSE SIDE OF  
THE PURCHASE ORDER.

ALL SHIPMENTS MUST BE ACCOMPANIED BY CLEARLY MARKED  
PACKING SLIP & PURCHASE ORDER NUMBER.

EQUAL EMPLOYMENT OPPORTUNITY

11375  
(Equal Employment Opportunity), 38 USC 2012 (Vietnam Era Veterans Readjustment  
Assistance Act of 1974), Section 503 of the Rehabilitation Act of 1973 (Handicapped



**SOUTHEASTERN  
PAPER GROUP**

# EMAIL

**TO:** MONACO  
3030 MONACO WAY

**FROM:** Southeastern Paper Group  
50 Old Blackstock Rd

KNOXVILLE TN 37914-0000

Spartanburg SC 29301

**ATTN:** \_\_\_\_\_

**DATE:** 9/01/22

## Message

Melissa.Stankiewicz@sepapergroup.com

If you do not receive all of the pages listed please contact: MELISSA K. STANKIEWICZ

email address: Melissa.Stankiewicz@sepapergroup



**SOUTHEASTERN  
PAPER GROUP**

**PURCHASE ORDER**

<b>PURCHASE ORDER NUMBER</b>
S02262
<b>P.O DATE</b>
09/01/22

**VENDOR:**  
MONACO  
3030 MONACO WAY

**SHIP TO:**  
Southeastern Paper Group  
50 Old Blackstock Rd

**PAGE:** 1

KNOXVILLE

TN 37914-0000

Spartanburg

SC 29301

COMPANY	LOCATION	VENDOR NUMBER	BUYER	APPROVAL CODE	TERMS
02	31	400375	MKS	MKS	2% 10, NT 30

ITEM/MFG NUMBER	DUE DATE	QTY	U/M	PRICE	U/M	TAX	EXTENDED AMOUNT
45375001	09/13/22	25.000	CS	16.46000	CS	Y	411.50
57050 2.25"X50' THERMAL ROLL (57050SW)		WT: 150.0000	C	4.500	CS:		
57050							

52375003	09/13/22	20.000	CS	27.50000	CS	Y	550.00
30150 3" 1PLY ADD ROLLS 150'							
BOND NC-997359		WT: 200.0000	C	16.000	CS:		
30150							

52375010	09/13/22	125.000	CS	58.56000	CS	Y	7320.00
80230 3-1/8" THERMAL ROLLS (230') BPA FREE		WT: 4500.0000	C	101.250	CS:		
80230							

52375011	09/13/22	24.000	CS	19.52000	CS	Y	468.48
57085-72 2.25" THERMAL ROLLS (85')		WT: 336.0000	C	10.320	CS:		
57085-72							

52375019	09/13/22	40.000	CS	36.66000	CS	Y	1466.40
32095 3" 2PLY CARBONLESS PAPER(95') REGISTER PAPER WHITE		WT: 1040.0000	C	87.200	CS:		
32095							

STEVE'S CELL 865-310-8507

MUST HAVE AN APPOINTMENT TO DELIVER. CALL AT LEAST 48 HOURS PR  
IOR TO MAKE AN APPOINTMENT.\*IF NO ANSWER, LEAVE A MESSAGE\*

SUBTOTAL	10216.38
TAX	.00
TOTAL	10216.38

RECEIVED BY
RECEIVER NUMBER
DATE

ACCEPTANCE OF THIS PURCHASE  
ORDER IS ACCEPTANCE OF THE  
TERMS AND CONDITIONS SET  
FORTH ON THE REVERSE SIDE OF  
THE PURCHASE ORDER.

ALL SHIPMENTS MUST BE ACCOMPANIED BY CLEARLY MARKED  
PACKING SLIP & PURCHASE ORDER NUMBER.

**EQUAL EMPLOYMENT OPPORTUNITY**

The provisions of Executive Order 11248, as amended by Executive Order 11375  
(Equal Employment Opportunity), 38 USC 2012 (Vietnam Era Veterans Readjustment  
Assistance Act of 1974), Section 503 of the Rehabilitation Act of 1973 (Handicapped  
Regulations), and the implementing regulations found at 41 CFR 60-1.2, 41 CFR 60-  
250, and 41 CFR 60-741, respectively, are hereby incorporated by reference



**SOUTHEASTERN  
PAPER GROUP**

# EMAIL

TO: MONACO  
3030 MONACO WAY

FROM: Southeastern Paper Group  
7080 Havertys Way

KNOXVILLE TN 37914-0000

Lakeland FL 33805

ATTN: \_\_\_\_\_

DATE: 9/13/22

Message

If you do not receive all of the pages listed please contact: MELISSA K. STANKIEWICZ

email address: Melissa.Stankiewicz@sepapergroup



**SOUTHEASTERN  
PAPER GROUP**

**PURCHASE ORDER**

**PURCHASE ORDER NUMBER**

**S02571**

**P.O DATE**

**09/12/22**

**PAGE: 1**

**VENDOR:**

MONACO  
3030 MONACO WAY

**SHIP TO:**

Southeastern Paper Group  
7080 Havertys Way

KNOXVILLE

TN 37914-0000

Lakeland

FL 33805

COMPANY	LOCATION	VENDOR NUMBER	BUYER	APPROVAL CODE	TERMS
02	34	400375	MKS	MKS	2% 10, NT 30

ITEM/MFG NUMBER	DUE DATE	QTY	U/M	PRICE	U/M	TAX	EXTENDED AMOUNT
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\*\*\*\*\*  
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\*\*\*\*\*

52080231	09/20/22	50.000	BX	5.94000	BX	N	297.00
RED/BLACK REGISTER RIBBON							
ERC30/34/38		WT: 100.0000	C	1.041	CS:		
ERC30/34/38BLKRED							
52375010	09/20/22	100.000	CS	58.56000	CS	Y	5856.00
80230 3-1/8" THERMAL ROLLS							
(230') BPA FREE		WT: 3600.0000	C	81.000	CS:		
80230							

STEVE'S CELL 865-310-8507

MUST HAVE AN APPOINTMENT TO DELIVER. CALL AT LEAST 48 HOURS PRIOR TO MAKE AN APPOINTMENT.\*IF NO ANSWER, LEAVE A MESSAGE\*

SUBTOTAL	6153.00
TAX	.00
TOTAL	6153.00

RECEIVED  
BY

RECEIVER  
NUMBER

DATE

ACCEPTANCE OF THIS PURCHASE ORDER IS ACCEPTANCE OF THE TERMS AND CONDITIONS SET FORTH ON THE REVERSE SIDE OF THE PURCHASE ORDER.

ALL SHIPMENTS MUST BE ACCOMPANIED BY CLEARLY MARKED PACKING SLIP & PURCHASE ORDER NUMBER.

EQUAL EMPLOYMENT OPPORTUNITY

The provisions of Executive Order 11246, as amended by Executive Order 11375 (Equal Employment Opportunity), 41 CFR 101-5.6, and the Rehabilitation Act of 1973 (Section 503 of the Rehabilitation Act of 1973 (Handicapped Regulations)), and the implementing regulations found at 41 CFR 60-1.2, 41 CFR 60-

# **COLLECTIVE EXHIBIT 26**



## Emily Stulce

---

**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Tuesday, November 1, 2022 7:06 PM  
**To:** Emily Stulce  
**Subject:** Fwd: PJP Vendor Information

----- Forwarded message -----

**From:** Caroline Bane <[cbane@piponline.com](mailto:cbane@piponline.com)>  
**Date:** Fri, Aug 12, 2022 at 4:57 PM  
**Subject:** RE: PJP Vendor Information  
**To:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Cc:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>, PJP Invoices <[pjpinvoices@piponline.com](mailto:pjpinvoices@piponline.com)>

Hi Stacey,

Invoices go to [pjpinvoices@piponline.com](mailto:pjpinvoices@piponline.com). They will assign you an AP contact once we start placing POs.

Yes we require an appointment. You should call P: 215.992.5250 ext. 250 but the preference is email. [receivingdept@piponline.com](mailto:receivingdept@piponline.com)

Caroline Bane  
Sr. Category Analyst

[cbane@piponline.com](mailto:cbane@piponline.com)

C: (570) 436-6467



---

Envoyolutions.com

**From:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Sent:** Friday, August 12, 2022 2:01 PM  
**To:** Caroline Bane <[cbane@piponline.com](mailto:cbane@piponline.com)>  
**Cc:** 'Richard Jansen' <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Subject:** RE: PJP Vendor Information



Caroline, in preparation for our first PO – I wanted to confirm if there were any questions?

Monaco@thinkmonaco.com is our CSR and Order Processing Team

Accounting@thinkmonaco.com is the accounting Team

Richard.Jansen@thinkmonaco.com is the sales contact

I can always be emailed or contacted with any questions or concerns.

We email invoices when processed – can you advise me the best email address to use for processed invoices?

Does your NJ PJP Location require an appointment for full truck deliveries?

If yes, can you email me the applicable information and we will ensure that an appointment is made with your DC.

We look forward to working with PJP and thank you for choosing Monaco.

Have a great weekend!

Thanks,

Stacey

*Stacey Anderson*

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)



**From:** Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Sent:** Tuesday, August 9, 2022 3:07 PM  
**To:** Caroline Bane <[cbane@piponline.com](mailto:cbane@piponline.com)>  
**Subject:** Re: PJP Vendor Information

A full truck minimum is 1000 cases and 1200 max.

Thanks,

Stacey

Stacey Anderson

Chief Financial Officer

Monaco Industries

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)

On Aug 9, 2022, at 12:35 PM, Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)> wrote:

Pallets

48x40x53

Average cases per pallet is 50.

Full truck is 20-24 pallets depending on weight.

Thanks,

Stacey

Stacey Anderson

Chief Financial Officer

Monaco Industries

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)

On Aug 9, 2022, at 11:38 AM, Caroline Bane <[cbane@piponline.com](mailto:cbane@piponline.com)> wrote:

Hi Stacey

Is that in cube or pallets?

Caroline Bane  
Sr. Category Analyst

[cbane@piponline.com](mailto:cbane@piponline.com)

C: (570) 436-6467



---

Envoyolutions.com

**From:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>

**Sent:** Tuesday, August 9, 2022 10:37 AM

**To:** Caroline Bane <[cbane@piponline.com](mailto:cbane@piponline.com)>

**Subject:** RE: PJP Vendor Information

Your PJP program is for full truck quantities which 10-12 days from PO to ship date.

It is a 3 day transit from Knoxville, TN.

Thanks,

Stacey

*Stacey Anderson*

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)



**From:** Caroline Bane <[cbane@piponline.com](mailto:cbane@piponline.com)>

**Sent:** Tuesday, August 9, 2022 9:02 AM

**To:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)

**Subject:** RE: PJP Vendor Information

Hi Stacey

Can you please confirm the lead time and the prepaid minimum for shipping?

Caroline Bane  
Sr. Category Analyst

[cbane@pjponline.com](mailto:cbane@pjponline.com)

C: (570) 436-6467

---



Envoyolutions.com

**From:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Sent:** Wednesday, August 3, 2022 9:30 AM  
**To:** Caroline Bane <[cbane@pjponline.com](mailto:cbane@pjponline.com)>  
**Subject:** RE: PJP Vendor Information

Thank you, I will scan the rest of the documents to you today.

Thanks,

Stacey

*Stacey Anderson*

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)



MONACO®

From: Caroline Bane <[cbane@pjponline.com](mailto:cbane@pjponline.com)>  
Sent: Wednesday, August 3, 2022 9:26 AM  
To: [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)  
Subject: RE: PJP Vendor Information

That is fine!

Caroline Bane  
Sr. Category Analyst

[cbane@pjponline.com](mailto:cbane@pjponline.com)

C: (570) 436-6467



---

Envoyolutions.com

From: [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
Sent: Wednesday, August 3, 2022 9:16 AM  
To: Caroline Bane <[cbane@pjponline.com](mailto:cbane@pjponline.com)>  
Subject: RE: PJP Vendor Information

Caroline, please see the attached -- this is the current format (item 3 1/8 x 230 Thermal) case label we use for Envoy/SEPG.

Thanks,

Stacey

*Stacey Anderson*

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364



**From:** Caroline Bane <[cbane@piponline.com](mailto:cbane@piponline.com)>  
**Sent:** Monday, August 1, 2022 9:01 PM  
**To:** [Stacey.Anderson@thinkmonaco.com](mailto:Stacey.Anderson@thinkmonaco.com)  
**Cc:** Bobar, Doug <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Subject:** PJP Vendor Information

Good Afternoon,

Please see attached new vendor information for PJP. Can you please fill out and return the Vendor Set Up Form along with a copy of your certificate of insurance?

Also included here are the inbound delivery and receiving information and Pricing Increasing Information, along with our W-9 and credit references.

Please reach out with any questions or concerns.

CB

**Caroline Bane**  
Sr. Category Analyst

[cbane@piponline.com](mailto:cbane@piponline.com)



C: (570) 436-6467



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# EXHIBIT 27

## Emily Stulce

---

**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Tuesday, November 1, 2022 7:04 PM  
**To:** Emily Stulce  
**Subject:** Fwd: Spec Sheets

----- Forwarded message -----

**From:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Date:** Tue, Aug 9, 2022 at 2:16 PM  
**Subject:** RE: Spec Sheets  
**To:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Cc:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>

Good afternoon. PJP has asked me to define a minimum case count on a TL that they can use as their minimum target to place the order. Iconex was at 1,000 cases. Can you match that as the minimum? I need to confirm that to them soon. Let me know.

I also have some items that I need some product information on to set up codes. I have put together a small spread sheet and want to know if you could fill it in for me and send it back in the spreadsheet. It is important to get moving and set some codes up. I will send that to you on a sperate message.

Please let me know something today on the 1,000 case minimum for Penn Jersey. My boss is asking about it.

Thanks

Doug Bobar  
Purchasing Department  
Director of Purchasing



Southeastern Paper Group

Phone: 1-800-858-7230 Ext.3235

Fax: 864-587-5813 Mobile: 864-706-8986

Doug.bobar@envoysolutions.com



**From:** stacey.anderson@thinkmonaco.com <stacey.anderson@thinkmonaco.com>

**Sent:** Wednesday, August 3, 2022 9:45 AM

**To:** Doug Bobar <dbobar@sepapergroup.com>

**Cc:** 'Richard Jansen' <richard.jansen@thinkmonaco.com>

**Subject:** RE: Spec Sheets

---

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---

We stack differently using the center area, I confirmed with details with Richard and Production yesterday.

We do get that question a lot, since we do stack using that center area to get 50 cases per pallet.

Thanks,  
Stacey

*Stacey Anderson*

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)

# **COLLECTIVE EXHIBIT 28**

## Emily Stulce

---

**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Monday, November 7, 2022 4:29 PM  
**To:** Emily Stulce  
**Subject:** Fwd: Spec Sheets  
**Attachments:** PJP New Item Setup Form- Monaco.xlsx

----- Forwarded message -----

**From:** <stacey.anderson@thinkmonaco.com>  
**Date:** Tue, Aug 16, 2022 at 3:54 PM  
**Subject:** RE: Spec Sheets  
**To:** Doug Bobar <dbobar@sepapergroup.com>  
**Cc:** Richard Jansen <richard.jansen@thinkmonaco.com>

Doug, I am sorry for the delays, please see the attached.

Thanks,

Stacey

*Stacey Anderson*

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)



MONACO®



From: Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
Sent: Monday, August 15, 2022 3:17 PM  
To: [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)  
Cc: 'Richard Jansen' <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
Subject: RE: Spec Sheets

Did you send this over? I must have missed it. thanks

Doug Bobar

Purchasing Department

Director of Purchasing

Southeastern Paper Group

Phone: 1-800-858-7230 Ext.3235

Fax: 864-587-5813 Mobile: 864-706-8986

[Doug.bobar@envoysolutions.com](mailto:Doug.bobar@envoysolutions.com)



From: [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
Sent: Wednesday, August 10, 2022 7:48 AM  
To: Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
Cc: 'Richard Jansen' <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
Subject: RE: Spec Sheets

---

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Doug, I will have the update spreadsheet to you tomorrow.

Yes, 1000 cases is a full truck minimum. I have also emailed Caroline at PJP.

Thanks,  
Stacey

*Stacey Anderson*

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)



MONACO®

**From:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Sent:** Tuesday, August 9, 2022 2:16 PM  
**To:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)  
**Cc:** 'Richard Jansen' <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Subject:** RE: Spec Sheets

Good afternoon. PJP has asked me to define a minimum case count on a TL that they can use as their minimum target to place the order. Iconex was at 1,000 cases. Can you match that as the minimum? I need to confirm that to them soon. Let me know.

I also have some items that I need some product information on to set up codes. I have put together a small spread sheet and want to know if you could fill it in for me and send it back in the spreadsheet. It is important to get moving and set some codes up. I will send that to you on a sperate message.



Please let me know something today on the 1,000 case minimum for Penn Jersey. My boss is asking about it.

Thanks

Doug Bobar

Purchasing Department

Director of Purchasing

Southeastern Paper Group

Phone: 1-800-858-7230 Ext.3235

Fax: 864-587-5813 Mobile: 864-706-8986

Doug.bobar@envoysolutions.com



From: stacey.anderson@thinkmonaco.com <stacey.anderson@thinkmonaco.com>

Sent: Wednesday, August 3, 2022 9:45 AM

To: Doug Bobar <dbobar@sepapergroup.com>

Cc: 'Richard Jansen' <richard.jansen@thinkmonaco.com>

Subject: RE: Spec Sheets

---

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---

We stack differently using the center area, I confirmed with details with Richard and Production yesterday.

We do get that question a lot, since we do stack using that center area to get 50 cases per pallet.

Thanks,  
Stacey

*Stacey Anderson*

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)



From: Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
Sent: Wednesday, August 3, 2022 9:33 AM  
To: [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)  
Cc: 'Richard Jansen' <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
Subject: RE: Spec Sheets

Thanks. Just trying to understand the TIHL you did provide. 7.14 by 7. Usually something like 10 per layer 5 layers high or something. Not sure on the numbers you provided if you said 50 per pallet.

Doug Bobar

Purchasing Department

Director of Purchasing

Southeastern Paper Group

Phone: 1-800-858-7230 Ext.3235

Fax: 864-587-5813 Mobile: 864-706-8986

Doug.bobar@envoysolutions.com



**From:** stacey.anderson@thinkmonaco.com <stacey.anderson@thinkmonaco.com>

**Sent:** Wednesday, August 3, 2022 9:13 AM

**To:** Doug Bobar <dbobar@sepapergroup.com>

**Cc:** 'Richard Jansen' <richard.jansen@thinkmonaco.com>

**Subject:** RE: Spec Sheets

---

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---

Doug, please see the below.

No UPC for either item.

80230PF                      TI 7.14 / HI 7

50 cases is a full pallet

The other item are the 6 pack ribbons, those are small and would not be on a single pallet -- single box based on 416 per month usage.

Thanks,  
Stacey

Stacey Anderson

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)



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**From:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Sent:** Tuesday, August 2, 2022 10:13 AM  
**To:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)  
**Cc:** 'Richard Jansen' <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Subject:** RE: Spec Sheets

Just two more questions on the below. Do they have a UPC code and can you tell the TIH for the full pallet.

Doug Bobar

Purchasing Department

Director of Purchasing

Southeastern Paper Group

Phone: 1-800-858-7230 Ext.3235

Fax: 864-587-5813 Mobile: 864-706-8986



**From:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Sent:** Monday, August 1, 2022 2:48 PM  
**To:** Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Cc:** 'Richard Jansen' <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Subject:** RE: Spec Sheets

---

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---

Doug, please see the below – let me know if you need any additional information.

Thanks,

Stacey

*Stacey Anderson*

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)



MONACO®

From: Doug Bobar <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
Sent: Monday, August 1, 2022 2:07 PM  
To: Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
Subject: Spec Sheets

Stacey,

Would you have spec sheets for the following items? I need to set them up in my system. thanks

Weight, cube, case dimensions, UPC if the product has one, TIHL, pack, description, etc....

80230PF

Weight	30 lbs.
Cube	.79
Description	3 1/8" x 230' Thermal Paper Phenol Free
Pack	50 rolls/per case
Case Dim	6.25x15.25x15.25
Pallet Size for 50 cases	is 48x40x53

ERC30/34/38 BLK Red –

Weight	2 lbs.
Description	Red/Black Ribbon ERC 30/34
Pack	6 ribbons/per case
Case Dims	3"x3"x4"

Doug Bobar

Purchasing Department

Director of Purchasing

Southeastern Paper Group

Phone: 1-800-858-7230 Ext.3235

Fax: 864-587-5813 Mobile: 864-706-8986

Doug.bobar@envoysolutions.com



MFG	Description	Vendor Name	Case Pack	Unit of Measure	TI	HI	Pallet Quantity	Min. Order Quantity by Item
30150	Register Roll Bond 3"x150' 1PLY	Monaco	50	Case	7.14	7	50	Truck Load Minimum Mixed Cases of 1000
44165	Register Roll Bond 44MMx150' 1PLY	Monaco	10/10 ct	Case	7.14	7	50	Truck Load Minimum Mixed Cases of 1000
80230	Register Roll Thermal 3 1/8" x 230' BPA Free	Monaco	50	Case	7.14	7	50	Truck Load Minimum Mixed Cases of 1000
57085-72	Register Roll Thermal 2.25" x 85' BPA Free	Monaco	72	Case	7.14	7	50	Truck Load Minimum Mixed Cases of 1000
25150	Register Roll Bond 2.25" x 150' 1PLY	Monaco	100	Case	7.14	7	50	Truck Load Minimum Mixed Cases of 1000
57050	Register Roll Thermal 2.25" x 50' BPA Free	Monaco	50	Case	7.14	7	50	Truck Load Minimum Mixed Cases of 1000
57165	Register Roll Thermal 2.25" x 165' BPA Free	Monaco	50	Case	7.14	7	50	Truck Load Minimum Mixed Cases of 1000



80230PF	Register Roll Thermal 3 1/8" x 230' Phenol Free	Monaco	50	Case	7.14	7	50	Truck Load Minimum Mixed Cases of 1000
39177	Register Roll Thermal 4 3/8" x 315' BPA Free	Monaco	24	Case	7.14	7	50	Truck Load Minimum Mixed Cases of 1000
32095	Register Roll Bond 3" x 95' 2PLY W/C	Monaco	50	Case	7.14	7	50	Truck Load Minimum Mixed Cases of 1000
33095	Register Roll Bond 3"x67' 3PLY W/C/P	Monaco	50	Case	7.14	7	50	Truck Load Minimum Mixed Cases of 1000
ERC30/34/38	Ribbon ERC30 ERC34 ERC28 Black / Red	Monaco	6	Case	7.14	7	50	Truck Load Minimum Mixed Cases of 1000

Volume based on 2021- Annual

Case Length in Inches	Case Width in Inches	Case Height in Inches	Volume	Case Weight	PJP Item Replacing
13.25	13.25	6.75	3,082	25.00	33980
14.5	11.75	9.25	29	29.00	34040
14.25	14.25	6.75	11,860	30.00	33985
11	11	5	770	14.00	33975
14.375	10.25	12	404	35.00	33990
8.25	8.25	5	2,000	8.00	33970
13.625	13.625	5	224	19.00	33982

14.25	14.25	6.75	161	30.00	33984
14.5	11.75	9.25	127	29.00	33987
14.25	14.25	6.75	2,772	25.00	34300
15	15	6.5	191	26.00	34304
2	4	4	4,986	2.00	149671

# **COLLECTIVE EXHIBIT 29**

## Emily Stulce

---

**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Tuesday, November 1, 2022 7:06 PM  
**To:** Emily Stulce  
**Subject:** Fwd: PJP Vendor Information

----- Forwarded message -----

**From:** Caroline Bane <cbane@piponline.com>  
**Date:** Fri, Aug 12, 2022 at 4:57 PM  
**Subject:** RE: PJP Vendor Information  
**To:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Cc:** Richard Jansen <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>, PJP Invoices <[pjpinvoices@piponline.com](mailto:pjpinvoices@piponline.com)>

Hi Stacey,

Invoices go to [pjpinvoices@piponline.com](mailto:pjpinvoices@piponline.com). They will assign you an AP contact once we start placing POs.

Yes we require an appointment. You should call P: 215.992.5250 ext. 250 but the preference is email. [receivingdept@piponline.com](mailto:receivingdept@piponline.com)

**Caroline Bane**  
**Sr. Category Analyst**

[cbane@piponline.com](mailto:cbane@piponline.com)

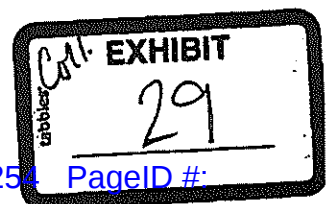
C: (570) 436-6467



---

Envoyolutions.com

**From:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Sent:** Friday, August 12, 2022 2:01 PM  
**To:** Caroline Bane <[cbane@piponline.com](mailto:cbane@piponline.com)>  
**Cc:** 'Richard Jansen' <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Subject:** RE: PJP Vendor Information



Caroline, in preparation for our first PO – I wanted to confirm if there were any questions?

[Monaco@thinkmonaco.com](mailto:Monaco@thinkmonaco.com) is our CSR and Order Processing Team

[Accounting@thinkmonaco.com](mailto:Accounting@thinkmonaco.com) is the accounting Team

[Richard.Jansen@thinkmonaco.com](mailto:Richard.Jansen@thinkmonaco.com) is the sales contact

I can always be emailed or contacted with any questions or concerns.

We email invoices when processed – can you advise me the best email address to use for processed invoices?

Does your NJ PJP Location require an appointment for full truck deliveries?

If yes, can you email me the applicable information and we will ensure that an appointment is made with your DC.

We look forward to working with PJP and thank you for choosing Monaco.

Have a great weekend!

Thanks,

Stacey

*Stacey Anderson*

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)



**From:** Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Sent:** Tuesday, August 9, 2022 3:07 PM  
**To:** Caroline Bane <[cbane@piponline.com](mailto:cbane@piponline.com)>  
**Subject:** Re: PJP Vendor Information

A full truck minimum is 1000 cases and 1200 max.

Thanks,

Stacey

Stacey Anderson

Chief Financial Officer

Monaco Industries

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)

On Aug 9, 2022, at 12:35 PM, Stacey - Monaco <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)> wrote:

Pallets

48x40x53

Average cases per pallet is 50.

Full truck is 20-24 pallets depending on weight.

Thanks,

Stacey

Stacey Anderson

Chief Financial Officer

Monaco Industries

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)

On Aug 9, 2022, at 11:38 AM, Caroline Bane <[cbane@piponline.com](mailto:cbane@piponline.com)> wrote:

Hi Stacey

Is that in cube or pallets?

Caroline Bane  
Sr. Category Analyst

[cbane@piponline.com](mailto:cbane@piponline.com)

C: (570) 436-6467



---

Envoyolutions.com

From: [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
Sent: Tuesday, August 9, 2022 10:37 AM  
To: Caroline Bane <[cbane@piponline.com](mailto:cbane@piponline.com)>  
Subject: RE: PJP Vendor Information



Your PJP program is for full truck quantities which 10-12 days from PO to ship date.

It is a 3 day transit from Knoxville, TN.

Thanks,

Stacey

*Stacey Anderson*

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)



**From:** Caroline Bane <[cbane@pjponline.com](mailto:cbane@pjponline.com)>

**Sent:** Tuesday, August 9, 2022 9:02 AM

**To:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)

**Subject:** RE: PJP Vendor Information

Hi Stacey

Can you please confirm the lead time and the prepaid minimum for shipping?

Caroline Bane  
Sr. Category Analyst

[cbane@piponline.com](mailto:cbane@piponline.com)

C: (570) 436-6467

---



Envoyolutions.com

**From:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Sent:** Wednesday, August 3, 2022 9:30 AM  
**To:** Caroline Bane <[cbane@piponline.com](mailto:cbane@piponline.com)>  
**Subject:** RE: PJP Vendor Information

Thank you, I will scan the rest of the documents to you today.

Thanks,

Stacey

*Stacey Anderson*

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)



MONACO®

**From:** Caroline Bane <[cbane@piponline.com](mailto:cbane@piponline.com)>  
**Sent:** Wednesday, August 3, 2022 9:26 AM  
**To:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)  
**Subject:** RE: PJP Vendor Information

That is fine!

**Caroline Bane**  
**Sr. Category Analyst**

[cbane@piponline.com](mailto:cbane@piponline.com)

C: (570) 436-6467



---

[Envoyolutions.com](http://Envoyolutions.com)

**From:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Sent:** Wednesday, August 3, 2022 9:16 AM  
**To:** Caroline Bane <[cbane@piponline.com](mailto:cbane@piponline.com)>  
**Subject:** RE: PJP Vendor Information

Caroline, please see the attached – this is the current format (item 3 1/8 x 230 Thermal) case label we use for Envoy/SEPG.

Thanks,

Stacey

*Stacey Anderson*

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364



**From:** Caroline Bane <[cbane@piponline.com](mailto:cbane@piponline.com)>  
**Sent:** Monday, August 1, 2022 9:01 PM  
**To:** [Stacey.Anderson@thinkmonaco.com](mailto:Stacey.Anderson@thinkmonaco.com)  
**Cc:** Bobar, Doug <[dbobar@sepapergroup.com](mailto:dbobar@sepapergroup.com)>  
**Subject:** PJP Vendor Information

Good Afternoon,

Please see attached new vendor information for PJP. Can you please fill out and return the Vendor Set Up Form along with a copy of your certificate of insurance?

Also included here are the inbound delivery and receiving information and Pricing Increasing Information, along with our W-9 and credit references.

Please reach out with any questions or concerns.

CB

**Caroline Bane**  
**Sr. Category Analyst**

[cbane@piponline.com](mailto:cbane@piponline.com)

C: (570) 436-6467



Envoyolutions.com

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# **COLLECTIVE EXHIBIT 30**

## Invoice

**Monaco Industries, LLC**  
**3030 Monaco Way**  
**Knoxville, TN 37914**  
**(865) 688-5450**

Invoice Number: 022055-IN  
 Invoice Date: 8/16/2022

Order Number: 0081697  
 Order Date: 8/12/2022  
 Salesperson: RJ  
 Customer Number: SOUTHEA

Sold To:  
 SOUTHEASTERN PAPER GROUP - All Locations  
 CORPORATE ACCOUNT  
 ALL LOCATIONS BILLING

Ship To:  
 SOUTHEASTERN PAPER GROUP  
 6201 CORPORATE PARK  
 Browns Summit, NC 27214

Customer P.O.	Cust Ord No.	Ship VIA	TRACKING		Terms	
S02U62 ship 1 of 2		ESTES	074-8061464;		2% 10 Net 30 Days	
Item Number	Unit	Ordered	Shipped	Back Ordered	Price	Amount
9010021	CART	150.000	0.000	0.000	5.9400	0.00
ERC 30/34 RENERC30B/R						
52375007	CART	5.000	5.000	0.000	36.3800	181.90
52375009	CART	24.000	24.000	0.000	35.5200	852.48
3.125" x 119' THERMAL 50/CS						
52375011	CART	24.000	24.000	0.000	31.0900	746.16
2.25" x 85' THERMAL 72/CS						
52375012	CART	50.000	50.000	0.000	63.9500	3,197.50
3.125" x 273' THERMAL 50/CS						
58400	CART	2.000	2.000	0.000	47.1800	94.36
2.31" x 400' THRML 24/CS						
58400	CART	1.000	1.000	0.000	47.1800	47.18
2.31" x 400' THRML 24/CS						

Net Invoice: 5,119.58  
 Less Discount: 0.00  
 Energy Surcharge: 0.00  
 Freight: 0.00  
 Sales Tax: 0.00  
 Invoice Total: 5,119.58

Acceptance of our goods, products or services constitutes your agreement to the following terms and conditions of payment:

Our invoices are due (30) days after shipment of products to you. Invoices that are more than (30) days past due will bear interest from the due date until paid at the lesser of ten percent (10%) per annum or the highest rate permitted by applicable law. In the event that we are forced to initiate collection proceedings for amounts due to us, you agree that you will be liable for all collection and other costs incurred by us including, but not limited to, reasonable attorneys' fees whether or not litigation is commenced. All business account payments must be received within (30) days (or such other time period as we may mutually agree in writing). There is no grace period, and your business account will be automatically placed on hold if payment is not received within the period provided by these terms and conditions. Please ensure that payments are processed and mailed in time to meet our requirements. We are not responsible for any losses or damages that you may incur due to suspension or termination of your business account.

Freight charges for any additional costs such as residential, sort and segregate, inside, liftgate, or delivery appointment not quoted in original agreed price will be due from customer. These additional freight charges will be billed separately upon receipt of the invoice from the freight carrier for the additional costs incurred at the time of delivery. Energy Surcharge is due and payable and added to the cost of the shipped product.

All payments should be made payable to Monaco

All payments should be sent to the following address: 3030 Monaco Way, Knoxville, TN 37914.



## Invoice

**Monaco Industries, LLC**  
**3030 Monaco Way**  
**Knoxville, TN 37914**  
**(865) 688-5450**

Invoice Number: 0222056-IN  
 Invoice Date: 8/16/2022

Order Number: 0081696  
 Order Date: 8/12/2022  
 Salesperson: RJ  
 Customer Number: SOUTHEA

**Sold To:**  
 SOUTHEASTERN PAPER GROUP - All Locations  
 CORPORATE ACCOUNT  
 ALL LOCATIONS BILLING

**Ship To:**  
 SEPG-SPARTANBURG  
 WADSWORTH INDUSTRIAL PARK  
 50 OLD BLACKSTOCK RD  
 Spartanburg, SC 29301

Customer P.O.	Cust Ord No.	Ship VIA	TRACKING		Terms	
S02U59 ship 1 of 2		ESTES	074-8061463;		2% 10 Net 30 Days	
Item Number	Unit	Ordered	Shipped	Back Ordered	Price	Amount
9010021	CART	200.000	0.000	0.000	5.9400	0.00
ERC 30/34 RENERC30B/R						
52375009	CART	50.000	50.000	0.000	35.5200	1,776.00
3.125" x 119' THERMAL 50/CS						
52375080	CART	10.000	10.000	0.000	36.0000	360.00
2.25" x 150' BOND ADD ROLL						
52375081	CART	20.000	20.000	0.000	43.7700	875.40
3" x 190' Bond Canary						
52375822	CART	20.000	20.000	0.000	46.4700	929.40
2.25" x 230' THERMAL 50/CS						

Net Invoice:	3,940.80
Less Discount:	0.00
Energy Surcharge:	0.00
Freight:	0.00
Sales Tax:	0.00
<b>Invoice Total:</b>	<b>3,940.80</b>

Acceptance of our goods, products or services constitutes your agreement to the following terms and conditions of payment:

Our invoices are due (30) days after shipment of products to you. Invoices that are more than (30) days past due will bear interest from the due date until paid at the lesser of ten percent (10%) per annum or the highest rate permitted by applicable law. In the event that we are forced to initiate collection proceedings for amounts due to us, you agree that you will be liable for all collection and other costs incurred by us including, but not limited to, reasonable attorneys' fees whether or not litigation is commenced. All business account payments must be received within (30) days (or such other time period as we may mutually agree in writing). There is no grace period, and your business account will be automatically placed on hold if payment is not received within the period provided by these terms and conditions. Please ensure that payments are processed and mailed in time to meet our requirements. We are not responsible for any losses or damages that you may incur due to suspension or termination of your business account.

Freight charges for any additional costs such as residential, sort and segregate, inside, liftgate, or delivery appointment not quoted in original agreed price will be due from customer. These additional freight charges will be billed separately upon receipt of the invoice from the freight carrier for the additional costs incurred at the time of delivery. Energy Surcharge is due and payable and added to the cost of the shipped product.

All payments should be made payable to Monaco

All payments should be sent to the following address: 3030 Monaco Way, Knoxville, TN 37914.



## Invoice

**Monaco Industries, LLC**  
**3030 Monaco Way**  
**Knoxville, TN 37914**  
**(865) 688-5450**

**Invoice Number:** 0222127-IN  
**Invoice Date:** 8/18/2022

**Order Number:**  
**Order Date:**  
**Salesperson:** RJ  
**Customer Number:** SOUTHEA

**Sold To:**  
 SOUTHEASTERN PAPER GROUP - All Locations  
 CORPORATE ACCOUNT  
 ALL LOCATIONS BILLING

**Ship To:**  
 SOUTHEASTERN PAPER GROUP  
 6201 CORPORATE PARK  
 Browns Summit, NC 27214

Customer P.O.	Cust Ord No.	Ship VIA	TRACKING		Terms	
S02U62		FEDEX GROUND	582765574690;		2% 10 Net 30 Days	
Item Number	Unit	Ordered	Shipped	Back Ordered	Price	Amount
9010021	CART	150.000	150.000	0.000	5.9400	891.00
ERC 30/34 RENERC30B/R						
SHIPMENT 2 OF 2 FOR THIS PO						

Net Invoice:	891.00
Less Discount:	0.00
Energy Surcharge:	0.00
Freight:	0.00
Sales Tax:	0.00
<b>Invoice Total:</b>	<b>891.00</b>

Acceptance of our goods, products or services constitutes your agreement to the following terms and conditions of payment:

Our invoices are due (30) days after shipment of products to you. Invoices that are more than (30) days past due will bear interest from the due date until paid at the lesser of ten percent (10%) per annum or the highest rate permitted by applicable law. In the event that we are forced to initiate collection proceedings for amounts due to us, you agree that you will be liable for all collection and other costs incurred by us including, but not limited to, reasonable attorneys' fees whether or not litigation is commenced. All business account payments must be received within (30) days (or such other time period as we may mutually agree in writing). There is no grace period, and your business account will be automatically placed on hold if payment is not received within the period provided by these terms and conditions. Please ensure that payments are processed and mailed in time to meet our requirements. We are not responsible for any losses or damages that you may incur due to suspension or termination of your business account.

Freight charges for any additional costs such as residential, sort and segregate, inside, liftgate, or delivery appointment not quoted in original agreed price will be due from customer. These additional freight charges will be billed separately upon receipt of the invoice from the freight carrier for the additional costs incurred at the time of delivery. Energy Surcharge is due and payable and added to the cost of the shipped product.

All payments should be made payable to Monaco

All payments should be sent to the following address: 3030 Monaco Way, Knoxville, TN 37914.

## Invoice

**Monaco Industries, LLC**  
**3030 Monaco Way**  
**Knoxville, TN 37914**  
**(865) 688-5450**

Invoice Number: 0222124-IN  
 Invoice Date: 8/18/2022

Order Number:  
 Order Date:  
 Salesperson: RJ  
 Customer Number: SOUTHEA

**Sold To:**  
 SOUTHEASTERN PAPER GROUP - All Locations  
 CORPORATE ACCOUNT  
 ALL LOCATIONS BILLING

**Ship To:**  
 SEPG-SPARTANBURG  
 WADSWORTH INDUSTRIAL PARK  
 50 OLD BLACKSTOCK RD  
 Spartanburg, SC 29301

Customer P.O.	Cust Ord No.	Ship VIA	TRACKING	Terms		
S02U59		FEDEX GROUND	582765574602;	2% 10 Net 30 Days		
Item Number	Unit	Ordered	Shipped	Back Ordered	Price	Amount
9010021	CART	200.000	200.000	0.000	5.9400	1,188.00
ERC 30/34 RENERC30B/R						
SHIPMENT 2 OF 2 FOR THIS PO						

Net Invoice:	1,188.00
Less Discount:	0.00
Energy Surcharge:	0.00
Freight:	0.00
Sales Tax:	0.00
<b>Invoice Total:</b>	<b>1,188.00</b>

Acceptance of our goods, products or services constitutes your agreement to the following terms and conditions of payment:

Our invoices are due (30) days after shipment of products to you. Invoices that are more than (30) days past due will bear interest from the due date until paid at the lesser of ten percent (10%) per annum or the highest rate permitted by applicable law. In the event that we are forced to initiate collection proceedings for amounts due to us, you agree that you will be liable for all collection and other costs incurred by us including, but not limited to, reasonable attorneys' fees whether or not litigation is commenced. All business account payments must be received within (30) days (or such other time period as we may mutually agree in writing). There is no grace period, and your business account will be automatically placed on hold if payment is not received within the period provided by these terms and conditions. Please ensure that payments are processed and mailed in time to meet our requirements. We are not responsible for any losses or damages that you may incur due to suspension or termination of your business account.

Freight charges for any additional costs such as residential, sort and segregate, inside, liftgate, or delivery appointment not quoted in original agreed price will be due from customer. These additional freight charges will be billed separately upon receipt of the invoice from the freight carrier for the additional costs incurred at the time of delivery. Energy Surcharge is due and payable and added to the cost of the shipped product.

All payments should be made payable to Monaco

All payments should be sent to the following address: 3030 Monaco Way, Knoxville, TN 37914.

## Invoice

**Monaco Industries, LLC**  
**3030 Monaco Way**  
**Knoxville, TN 37914**  
**(865) 688-5450**

Invoice Number: 0222498-IN  
 Invoice Date: 9/6/2022

Order Number: 0081884  
 Order Date: 9/1/2022  
 Salesperson: RJ  
 Customer Number: SOUTHEA

**Sold To:**  
 SOUTHEASTERN PAPER GROUP - All Locations  
 CORPORATE ACCOUNT  
 ALL LOCATIONS BILLING

**Ship To:**  
 SOUTHEASTERN PAPER GROUP  
 WADSWORTH INDUSTRIAL PARK  
 50 OLD BLACKSTOCK RD  
 Spartanburg, SC 29301

Customer P.O. S02262	Cust Ord No.	Ship VIA FEDEX FREIGHT	TRACKING 847935647-6;	Terms 2% 10 Net 30 Days		
Item Number	Unit	Ordered	Shipped	Back Ordered	Price	Amount
45375001 2 1/4" x 50' Thermal 50/cs	CART	25.000	25.000	0.000	16.4600	411.50
52375003 3" x 150' BOND 50/CS	CART	20.000	20.000	0.000	27.5000	550.00
52375010 3.125" x 230' THERMAL 50/CS	CART	125.000	125.000	0.000	58.5600	7,320.00
52375011 2.25" x 85' THERMAL 72/CS	CART	24.000	24.000	0.000	19.5200	468.48
52375019 3" x 95' 2-PLY W/C 50CS	CART	40.000	40.000	0.000	36.6600	1,466.40

Net Invoice: 10,216.38  
 Less Discount: 0.00  
 Energy Surcharge: 0.00  
 Freight: 0.00  
 Sales Tax: 0.00  
 Invoice Total: 10,216.38

Acceptance of our goods, products or services constitutes your agreement to the following terms and conditions of payment:

Our Invoices are due (30) days after shipment of products to you. Invoices that are more than (30) days past due will bear interest from the due date until paid at the lesser of ten percent (10%) per annum or the highest rate permitted by applicable law. In the event that we are forced to initiate collection proceedings for amounts due to us, you agree that you will be liable for all collection and other costs incurred by us including, but not limited to, reasonable attorneys' fees whether or not litigation is commenced. All business account payments must be received within (30) days (or such other time period as we may mutually agree in writing). There is no grace period, and your business account will be automatically placed on hold if payment is not received within the period provided by these terms and conditions. Please ensure that payments are processed and mailed in time to meet our requirements. We are not responsible for any losses or damages that you may incur due to suspension or termination of your business account.

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All payments should be made payable to Monaco

All payments should be sent to the following address: 3030 Monaco Way, Knoxville, TN 37914.

## Invoice

**Monaco Industries, LLC**  
**3030 Monaco Way**  
**Knoxville, TN 37914**  
**(865) 688-5450**

Invoice Number: 0222530-IN  
 Invoice Date: 9/7/2022

Order Number: 0081886  
 Order Date: 9/1/2022  
 Salesperson: RJ  
 Customer Number: SOUTHEA

Sold To:  
 SOUTHEASTERN PAPER GROUP - All Locations  
 CORPORATE ACCOUNT  
 ALL LOCATIONS BILLING

Ship To:  
 SOUTHEASTERN PAPER GROUP  
 6201 CORPORATE PARK  
 Browns Summit, NC 27214

Customer P.O.	Cust Ord No.	Ship VIA	TRACKING		Terms	
S02245		ESTES	074-8061974;		2% 10 Net 30 Days	
Item Number	Unit	Ordered	Shipped	Back Ordered	Price	Amount
45375001	CART	40.000	40.000	0.000	16.4600	658.40
2 1/4" x 50' Thermal 50/cs						
52375003	CART	24.000	24.000	0.000	27.5000	660.00
3" x 150' BOND 50/CS						
52375004	CART	12.000	12.000	0.000	26.7800	321.36
3" x 165' BOND 50/CS						
52375007	CART	8.000	8.000	0.000	36.3800	291.04
52375010	CART	150.000	150.000	0.000	58.5600	8,784.00
3.125" x 230' THERMAL 50/CS						
52375820	CART	12.000	12.000	0.000	21.1100	253.32
2.25" x 165' THRML 50/CS						
45375002	CART	2.000	2.000	0.000	47.1800	94.36
2.31" x 400' THRML 24/CS						

Net Invoice:	11,062.48
Less Discount:	0.00
Energy Surcharge:	0.00
Freight:	0.00
Sales Tax:	0.00
<b>Invoice Total:</b>	<b>11,062.48</b>

Acceptance of our goods, products or services constitutes your agreement to the following terms and conditions of payment:

Our invoices are due (30) days after shipment of products to you. Invoices that are more than (30) days past due will bear interest from the due date until paid at the lesser of ten percent (10%) per annum or the highest rate permitted by applicable law. In the event that we are forced to initiate collection proceedings for amounts due to us, you agree that you will be liable for all collection and other costs incurred by us including, but not limited to, reasonable attorneys' fees whether or not litigation is commenced. All business account payments must be received within (30) days (or such other time period as we may mutually agree in writing). There is no grace period, and your business account will be automatically placed on hold if payment is not received within the period provided by these terms and conditions. Please ensure that payments are processed and mailed in time to meet our requirements. We are not responsible for any losses or damages that you may incur due to suspension or termination of your business account.

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All payments should be made payable to Monaco

All payments should be sent to the following address: 3030 Monaco Way, Knoxville, TN 37914

## Invoice

**Monaco Industries, LLC**  
**3030 Monaco Way**  
**Knoxville, TN 37914**  
**(865) 688-5450**

**Invoice Number:** 0222575-IN  
**Invoice Date:** 9/8/2022

**Order Number:** 0081883  
**Order Date:** 9/1/2022  
**Salesperson:** RJ  
**Customer Number:** SOUTHEA

**Sold To:**  
 SOUTHEASTERN PAPER GROUP - All Locations  
 CORPORATE ACCOUNT  
 ALL LOCATIONS BILLING

**Ship To:**  
 SOUTHEASTERN PAPER GROUP  
 3850 PORT JACKSONVILLE PKWY  
 Jacksonville, FL 32226

Customer P.O. S02246	Cust Ord No.	Ship VIA ESTES	TRACKING 074-8061976;		Terms 2% 10 Net 30 Days	
Item Number	Unit	Ordered	Shipped	Back Ordered	Price	Amount
52080231	CART	150.000	150.000	0.000	5.9400	891.00
ERC 30/34 RENERC30B/R						
52375010	CART	100.000	100.000	0.000	58.5600	5,856.00
3.125" x 230' THERMAL 50/CS						
52375011	CART	6.000	6.000	0.000	19.5200	117.12
2.25" x 85' THERMAL 72/CS						
52375019	CART	24.000	24.000	0.000	38.6600	879.84
3" x 95' 2-PLY W/C 50CS						
52375020	CART	12.000	12.000	0.000	25.4500	305.40
2.25" x 85' THRL 50/CS						

Net Invoice:	8,049.36
Less Discount:	0.00
Energy Surcharge:	0.00
Freight:	0.00
Sales Tax:	0.00
<b>Invoice Total:</b>	<b>8,049.36</b>

Acceptance of our goods, products or services constitutes your agreement to the following terms and conditions of payment:

Our invoices are due (30) days after shipment of products to you. Invoices that are more than (30) days past due will bear interest from the due date until paid at the lesser of ten percent (10%) per annum or the highest rate permitted by applicable law. In the event that we are forced to initiate collection proceedings for amounts due to us, you agree that you will be liable for all collection and other costs incurred by us including, but not limited to, reasonable attorneys' fees whether or not litigation is commenced. All business account payments must be received within (30) days (or such other time period as we may mutually agree in writing). There is no grace period, and your business account will be automatically placed on hold if payment is not received within the period provided by these terms and conditions. Please ensure that payments are processed and mailed in time to meet our requirements. We are not responsible for any losses or damages that you may incur due to suspension or termination of your business account.

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All payments should be made payable to Monaco

All payments should be sent to the following address: 3030 Monaco Way, Knoxville, TN 37914.

## Invoice

**Monaco Industries, LLC**  
**3030 Monaco Way**  
**Knoxville, TN 37914**  
**(865) 688-5450**

Invoice Number: 0222576-IN  
 Invoice Date: 9/8/2022

Order Number: 0081885  
 Order Date: 9/1/2022  
 Salesperson: RJ  
 Customer Number: SOUTHEA

**Sold To:**  
 SOUTHEASTERN PAPER GROUP - All Locations  
 CORPORATE ACCOUNT  
 ALL LOCATIONS BILLING

**Ship To:**  
 SOUTHEASTERN PAPER GROUP  
 2400 SULLIVAN RD  
 SUITE A  
 COLLEGE PARK, GA 30337-6318

Customer P.O.	Cust Ord No.	Ship VIA	TRACKING		Terms	
S02247		ESTES	074-8061973;		2% 10 Net 30 Days	
Item Number	Unit	Ordered	Shipped	Back Ordered	Price	Amount
52080231	CART	175.000	175.000	0.000	5.9400	1,039.50
ERC 30/34 RENERC30B/R						
52375003	CART	50.000	50.000	0.000	27.5000	1,375.00
3" x 150' BOND 50/CS						
52375004	CART	40.000	40.000	0.000	26.7800	1,071.20
3" x 165' BOND 50/CS						
52375010	CART	300.000	300.000	0.000	58.5600	17,568.00
3.125" x 230' THERMAL 50/CS						
52375011	CART	12.000	12.000	0.000	19.5200	234.24
2.25" x 85' THERMAL 72/CS						
52375019	CART	50.000	50.000	0.000	36.6600	1,833.00
3" x 95' 2-PLY W/C 50CS						
52375020	CART	12.000	12.000	0.000	25.4500	305.40
2.25" x 85' THRML 50/CS						
52375822	CART	8.000	8.000	0.000	46.1600	369.28
2.25" x 230' THERMAL 50/CS						

Net Invoice:	23,795.62
Less Discount:	0.00
Energy Surcharge:	0.00
Freight:	0.00
Sales Tax:	0.00
<b>Invoice Total:</b>	<b>23,795.62</b>

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Our invoices are due (30) days after shipment of products to you. Invoices that are more than (30) days past due will bear interest from the due date until paid at the lesser of ten percent (10%) per annum or the highest rate permitted by applicable law. In the event that we are forced to initiate collection proceedings for amounts due to us, you agree that you will be liable for all collection and other costs incurred by us including, but not limited to, reasonable attorneys' fees whether or not litigation is commenced. All business account payments must be received within (30) days (or such other time period as we may mutually agree in writing). There is no grace period, and your business account will be automatically placed on hold if payment is not received within the period provided by these terms and conditions. Please ensure that payments are processed and mailed in time to meet our requirements. We are not responsible for any losses or damages that you may incur due to suspension or termination of your business account.

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All payments should be made payable to Monaco

All payments should be sent to the following address: 3030 Monaco Way, Knoxville, TN 37914.

## Invoice

**Monaco Industries, LLC**  
**3030 Monaco Way**  
**Knoxville, TN 37914**  
**(865) 688-5450**

Invoice Number: 0222710-IN  
 Invoice Date: 9/14/2022

Order Number: 0081983  
 Order Date: 9/13/2022  
 Salesperson: RJ  
 Customer Number: SOUTHEA

**Sold To:**  
 SOUTHEASTERN PAPER GROUP - All Locations  
 CORPORATE ACCOUNT  
 ALL LOCATIONS BILLING

**Ship To:**  
 SEPG-LAKELAND  
 7080 HAVERTYS WAY  
 Lakeland, FL 33805

Customer P.O.	Cust Ord No.	Ship VIA	TRACKING	Terms		
S02571		AVERITT EXPRESS	0037007890;	2% 10 Net 30 Days		
Item Number	Unit	Ordered	Shipped	Back Ordered	Price	Amount
52080231	CART	50.000	50.000	0.000	5.9400	297.00
ERC 30/34 RENERC308/R						
52375010	CART	100.000	100.000	0.000	58.5600	5,856.00
3.125" x 230' THERMAL 50/CS						

Net Invoice:	6,153.00
Less Discount:	0.00
Energy Surcharge:	0.00
Freight:	0.00
Sales Tax:	0.00
<b>Invoice Total:</b>	<b>6,153.00</b>

Acceptance of our goods, products or services constitutes your agreement to the following terms and conditions of payment:

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Freight charges for any additional costs such as residential, sort and segregate, inside, liftgate, or delivery appointment not quoted in original agreed price will be due from customer. These additional freight charges will be billed separately upon receipt of the invoice from the freight carrier for the additional costs incurred at the time of delivery. Energy Surcharge is due and payable and added to the cost of the shipped product.

All payments should be made payable to Monaco

All payments should be sent to the following address: 3030 Monaco Way, Knoxville, TN 37914

## Invoice

**Monaco Industries, LLC**  
**3030 Monaco Way**  
**Knoxville, TN 37914**  
**(865) 688-5450**

Invoice Number: 0222709-IN  
 Invoice Date: 9/14/2022

Order Number: 0081984  
 Order Date: 9/13/2022  
 Salesperson: RJ  
 Customer Number: SOUTHEA

**Sold To:**  
 SOUTHEASTERN PAPER GROUP - All Locations  
 CORPORATE ACCOUNT  
 ALL LOCATIONS BILLING

**Ship To:**  
 SOUTHEASTERN PAPER GROUP  
 3850 PORT JACKSONVILLE PKWY  
 Jacksonville, FL 32226

Customer P.O.	Cust Ord No.	Ship VIA	TRACKING	Terms		
S02573		AVERITT EXPRESS	0037007891;	2% 10 Net 30 Days		
Item Number	Unit	Ordered	Shipped	Back Ordered	Price	Amount
52375019	CART	100.000	100.000	0.000	36.6600	3,666.00
3" x 95' 2-PLY W/C 50CS						

Net Invoice:	3,666.00
Less Discount:	0.00
Energy Surcharge:	0.00
Freight:	0.00
Sales Tax:	0.00
<b>Invoice Total:</b>	<b>3,666.00</b>

Acceptance of our goods, products or services constitutes your agreement to the following terms and conditions of payment:

Our invoices are due (30) days after shipment of products to you. Invoices that are more than (30) days past due will bear interest from the due date until paid at the lesser of ten percent (10%) per annum or the highest rate permitted by applicable law. In the event that we are forced to initiate collection proceedings for amounts due to us, you agree that you will be liable for all collection and other costs incurred by us including, but not limited to, reasonable attorneys' fees whether or not litigation is commenced. All business account payments must be received within (30) days (or such other time period as we may mutually agree in writing). There is no grace period, and your business account will be automatically placed on hold if payment is not received within the period provided by these terms and conditions. Please ensure that payments are processed and mailed in time to meet our requirements. We are not responsible for any losses or damages that you may incur due to suspension or termination of your business account.

Freight charges for any additional costs such as residential, sort and segregate, inside, lifgate, or delivery appointment not quoted in original agreed price will be due from customer. These additional freight charges will be billed separately upon receipt of the invoice from the freight carrier for the additional costs incurred at the time of delivery. Energy Surcharge is due and payable and added to the cost of the shipped product.

All payments should be made payable to Monaco

All payments should be sent to the following address: 3030 Monaco Way, Knoxville, TN 37914.



# EXHIBIT 31

**From:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Sent:** Wednesday, September 7, 2022 11:24 PM  
**To:** 'Caroline Bane' <[cbane@pjponline.com](mailto:cbane@pjponline.com)>  
**Subject:** RE: PJP Vendor Information Monaco Industries, LLC

Caroline, I hope you are doing well.

We are preparing/forecasting and wanted to reach out to see if you have any estimated timeframe when your first PO will be placed with Monaco?

Thanks,

Stacey

*Stacey Anderson*

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)



MONACO®

**From:** [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
**Sent:** Friday, August 12, 2022 2:01 PM  
**To:** 'Caroline Bane' <[cbane@pjponline.com](mailto:cbane@pjponline.com)>  
**Cc:** 'Richard Jansen' <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
**Subject:** RE: PJP Vendor Information

# EXHIBIT 32

## Emily Stulce

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**From:** Stacey Anderson <stacey.anderson@thinkmonaco.com>  
**Sent:** Monday, November 7, 2022 4:28 PM  
**To:** Emily Stulce  
**Subject:** Fwd: PJP Vendor Information Monaco Industries, LLC

----- Forwarded message -----

**From:** <stacey.anderson@thinkmonaco.com>  
**Date:** Mon, Sep 19, 2022 at 1:43 PM  
**Subject:** RE: PJP Vendor Information Monaco Industries, LLC  
**To:** Caroline Bane <cbane@pjponline.com>  
**Cc:** Shaffer Smith <shaffer.smith@thinkmonaco.com>

Carolina, I wanted to reach out on the below, if that is not your area can you advise who would be the best point of contact?

Thanks,

Stacey

*Stacey Anderson*

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)



MONACO®



From: [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
Sent: Wednesday, September 7, 2022 11:24 PM  
To: 'Caroline Bane' <[cbane@pjponline.com](mailto:cbane@pjponline.com)>  
Subject: RE: PJP Vendor Information Monaco Industries, LLC

Caroline, I hope you are doing well.

We are preparing/forecasting and wanted to reach out to see if you have any estimated timeframe when your first PO will be placed with Monaco?

Thanks,

Stacey

*Stacey Anderson*

Chief Financial Officer

O: 865-688-5450

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From: [stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com) <[stacey.anderson@thinkmonaco.com](mailto:stacey.anderson@thinkmonaco.com)>  
Sent: Friday, August 12, 2022 2:01 PM  
To: 'Caroline Bane' <[cbane@pjponline.com](mailto:cbane@pjponline.com)>  
Cc: 'Richard Jansen' <[richard.jansen@thinkmonaco.com](mailto:richard.jansen@thinkmonaco.com)>  
Subject: RE: PJP Vendor Information

Monaco@thinkmonaco.com is our CSR and Order Processing Team

Accounting@thinkmonaco.com is the accounting Team

Richard.Jansen@thinkmonaco.com is the sales contact

I can always be emailed or contacted with any questions or concerns.

We email invoices when processed – can you advise me the best email address to use for processed invoices?

Does your NJ PJP Location require an appointment for full truck deliveries?

If yes, can you email me the applicable information and we will ensure that an appointment is made with your DC.

We look forward to working with PJP and thank you for choosing Monaco.

Have a great weekend!

Thanks,

Stacey

*Stacey Anderson*

Chief Financial Officer

O: 865-688-5450

C: 714-397-4364

[www.thinkmonaco.com](http://www.thinkmonaco.com)